# Access Bank, GAC Motors unveil vehicle finance scheme

A CCESS Bank Plc has partnered GAC Motors, a Chinese automobile firm, to unveil a vehicle finance scheme which will promote cost saving and affordability.

The scheme will allow individuals who meet the prescribed conditions to pay an equity contribution of 10 per cent.

The scheme is largely for three models of cars and sport utility vehicles in the stable of GAC Motors.

The collaboration was facilitated by the sole representative of GAC Motors in Nigeria called the Choice International Group Motors Limited.

The Executive Director, Personal Banking, Access Bank, Mr. Victor Etuokwu, said the lender was willing to enter into vehicle finance scheme partnership with auto dealers to create value for Nigerians

The collaboration was also sealed by the signing of a Memorandum of Understanding

He added that the lender went into the partnership to let Nigerians acquire vehicles without having to sell their houses.

The Access Bank ED said, "Some months ago, we entered into a partnership with a dealer, but it's

Promote transparency, Osinbajo's wife tells female accountants

Okechukwu Nnodim, Abuja

THE wife of the President, Mrs. Dolapo Osinbajo, has urged women accountants in Nigeria to promote transparency and accountability in their various places of work family and neighbourhood.

Osinbajo, who was special guest at a recent event organised by the Society of Women Accountants of Nigeria in Abuja, noted that women accountants must strive to be agents of the desired transformation that is

required in Nigeria.
The vice-president's wife told a story of how she had continued to encourage young girls across the country to display noteworthy attributes, such as could be found in a princess, adding that it was also important for women accountants to uphold laid down rules.

She commended Nigerian women for their unrelenting struggle to showcase the nation positively and urged participants at the event to do more for their country.

Earlier in her address the Chairperson, SWAN, Mrs. Folake Onabolu, explained that the aim of the association was to bring women in the accountancy profession together and to assist the Institute of Chartered Accountants of Nigeria in the protection of the charter, status and interests of its female members.

She stated that the association also had the objective of promoting and maintaining high standards of efficiency and professional conduct, adding that it had the target of informing the public of the abilities and achievement of women in accountancy.

Onabolu, as well as other speakers at the event, stated that SWAN had been able to promote the continuing education, intellectual growth and professional knowledge of its members, as women accountants had been encouraged to participate actively in the Institute of Chartered Accountants of Nigeria and other professional accountancy organisations.

Different speakers at the event further called on women accountants to be involved in politics, as they argued that women have the capacity to lead, instead of shying way from leadership positions

something we will like to do very well. Access Bank has a strong pedigree for vehicle financing in Nigeria. It doesn't really make sense to step back at the time when you are most needed.

"This scheme that we are announcing today; is largely on three models: GS3, GS4 and GS8. We have huge ambition as we embark on this drive.

He also disclosed that the collaboration between the two organisations was a signal that the financial institution wanted to partner a "very strong brand like the GAC Motors because of affordability, ease, convenience and cost savings.

Etuokwu added, "We are going to allow these cars to be driven by Nigerians who just give us a ten per cent of the equity contribution, which very minimal. Today in the market, the standard equity contribution is about 30 per cent but we are going to allow ten per cent.

The Chairman, CIG. Chief Diana Chan, posited that the firm entered into agreement with the lender because the automobile company needed a financial institution with a track record in quality service.

She said they wanted to support Nigerian consumers who are yearning for quality products, exhuming confidence that the outcome of the partnership will begin to materialise in a short time.

### Skye Bank offers free breast cancer screening

To mark this year's breast cancer month, Skye Bank Plc is offering free, all-expense-paid breast cancer screening for over 330 women under the aegis of its women-focused initiative, Skye Pearl.

In a statement to mark this year's World Breast Cancer Month, the bank's Group Managing Director/ CEO, Mr. Tokunbo Abiru, described cancer as one of the leading causes of death worldwide, especially in the developing countries where inadequate medical care and lack of awareness about the disease have combined to make it very deadly.

"In line with our ommitment towards the fight against the high incidence of cancer, especially breast cancer, we are working together in partnership with our NGO partner, the Care Organisation Public Enlightenment to provide free breast cancer screening opportunities for over 330 women to facilitate early detection of the disease,

Abiru was quoted to have said

in a statement by the lender The Skye Bank CEO pledged that the bank would continue to support worthy social causes especially in the health sector to improve the wellbeing and healthcare of Nigerians, saying a healthy nation is a wealthy nation.

The statement read in part, "In the last twelve years, Skye Bank has intervened to combat the deadly breast cancer scourge through regular public awareness programmes and initiatives; as well as provision of free breast cancer screening opportunity for both female stomers and the general public.

"For instance, through its women-focused program, SkyePearl, the Bank has empowered hundreds of vomen, across all classes and social strata with valuable information on health and lifestyle proposition; organizing trainings, symposia and providing a veritable platform to support women in different spheres



## Mutual Benefits Assurance Plc.

UNAUDITED RESULTS FOR THE PERIOD ENDED 30TH SEPTEM

CONSOLIDATED AND SEPARATE STATEMENT OF DFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30TH SEPTEMBER 2017

in thousands of Nigerian Naira	GROUP		COMPANY	
	SEPTEMBER 2017 ACTUAL YTD	SEPTEMBER 2016 ACTUAL YTD	SEPTEMBER 2017 ACTUAL YTD	SEPTEMBER 2016 ACTUAL YTD
Gross premium written	10,515,490	9,812,046	6,038,051	5,362,533
Gross premium income	9,842,912	8,871,807		
Premium ceded to reinsurers	(773,551)		5,237,367	5,387,392
Net premium Income	9,069,361	(896,829) 7,974,978	(685,217)	(669,658)
Fee and commission income	311,474	465,820	4,552,150 188,046	4,717,734
Net underwriting income	9,380,835	8,440,798	4,740,196	337,919 5,055,653
	3,360,633	0,440,736	4,740,190	3,033,653
Net benefits and claims	3,302,340	1,565,428	1,199,972	770,348
(Decrease)/Increase in life fund	60,000	1,003,428	1,133,372	770,346
Increase in annuity reserve	(34,156)	260,101		
Underwriting expenses	2,325,363	2,287,365	1,230,575	1,294,753
Net underwriting expenses	5,653,547	4,112,894	2,430,547	2,065,101
		722,000		2,003,101
Underwriting profit	3,727,288	4,327,904	2,309,649	2,990,552
Profit/(loss) on investment contracts	528,068	549,608		
Investment income	1,059,827	790,459	617,758	
Net fair value gain on assets at FVTPL	57,901	(37,766)	57,901	412,107
Other income				(37,766)
Impairment charge no longer required	162,171	130,797	56,948	36,889
Impairment charges		28,247		28,247
Employee benefit expenses	(176,582)		-	-
Other management expenses	(1,404,751)	(1,209,297)	(585,967)	(630,389)
Net foreign exchange differences	(2,615,227)	(2,505,158)	(1,458,394)	(1,399,224)
Result of operating activities	(231,647) 1,107,048	(2,544,786) (469,992)	(224,648) 773,247	(2,571,755) (1,171,339)
Finance costs	(32.305)			
Finance income	107,693	(22,621)		-
Profit before income tax	1,182,436	168,212	222.242	14 474 2701
Income tax expense		(324,401)	773,247	(1,171,339)
Profit / (loss) for the period	(392,265) 790,171	(155,136) (479,537)	(231,974) 541,273	(32,519) (1,203,858)
Profit attributable to: Owners of the parent	800,014			
Non-controlling interests	(9,843)	(491,495)	541,273	(1,203,858)
The same of the sa	790,171	11,958 (479,537)		
	790,171	(4/9,53/)	541,273	(1,203,858)
Other comprehensive income:				
Items that are or may be reclassified to				
the profit or loss account:				
Foreign currency translation differences	104,579	12,548		-
Revaluation Surplus	119,208			
Other comprehensive income for the period	223,787	12,548	•	
Total comprehensive income for the period	1,013,958	(466,989)	541,273	(1,203,858
Profit attributable to:	The state of	1,10,1007		12,203,858
Owners of the parent				
Non-controlling interest	1,004,403	(478,947)	541,273	(1,203,858
The state of the s	9,555	11,958	-	-
	1,013,958	(466,989)	541,273	(1,203,858

n thousands of Nigerian Naira	GROUP		COMPANY	
	SEPTEMBER 2017 ACTUAL YTD	DECEMBER 2016 ACTUAL YTD	SEPTEMBER 2017 ACTUAL YTD	DECEMBER 2016 ACTUAL YTD
ASSETS				110
Cash and cash equivalents	6,959,717			
Financial assets	6,939,717	10,734,376	3,707,485	3,804,95
Available-for-sale investment securities	849,474	849.374		
Fair value through profit or loss	94,964	64.097	21,553	21,55
Loans and receivables	13,698,537	12,410,169	94,964 705,056	64,09
Held to maturity	13,121,984	8,214,636	3,180,942	770,94
Assets pledged as collateral	145,069	91.188	145,069	2,030,90
Trade receivables	790,882	462,615	296,507	91,18
Reinsurance assets	2,367,606	1.871.738	1,191,206	1.057.69
Other receivables and prepayments	1,237,967	888.017	742,039	
Deferred acquisition costs	431,705	340,338	354,621	319,21 235.05
Finance lease receivables	318,229	420.048	133,640	147.96
nventories	1,332,864	1,332,864	133,640	147,96
Investment properties	8,651,390	8,726,390	56,000	
investments in subsidiaries	8,631,390	0,720,390	4,000,000	56,00
intangible assets	51.049	73,530	23,134	4,000,00
Property, plants and equipment	3,968,229	4,024,299	2,980,160	3.152.64
Statutory deposit	500,000	500,000	300,000	3,152,64
Deposit for shares	480,588	460,587	410,588	390,58
Goodwill	1,543	1.543	410,588	390,58
Total assets	\$5,001,797	51,465,809	18.342.964	16.579.09
LIABILITIES				
Insurance contract liabilities		7 404 774	4.558.586	3.822.63
investment contract liabilities	9,383,622	7,401,771	4,558,500	3,022,03
Trade payables	26,555,541		67,745	49.830
Other liabilities	2,060,426		765,528	690,07
Deposit liabilities	448,711	203,845	103,320	0,00,011
Borrowings	6,504,895		6.504.895	6,258,070
Current income tax liabilities	724,755	503.843	364.283	217,73
Deferred tax liabilities	1.147,428	1.147,428	729,917	729,91
Total liabilities	46,940,564		12,990,954	11,768,25
EQUITY			4,000,000	4.000.000
Share Capital	4,000,000		4,000,000	(250
Treasury shares	(250)		(250)	1000
Foreign currency translation reserve	1,011,081	906,502	2,360,657	2,179,515
Contingency reserve	2,749,453	1,288,563	1.288,563	1.288,563
Revaluation reserve	1,407,771		(2,296,960)	(2,656,993
Accumulated losses Shareholders' fund	(1,254,852)		5,352,010	4,810,835
snarenoiders fund	7,913,203	0,003,237		
Total equity attributable to the:				
Owners of the parent	7,913,203	6,889,257	5,352,010	4,810,835
Non-controlling interests in equity	148,030			-
Total equity	8,061,233		5,352,010	4,810,835
Total liabilities and equity	55,001,797	51,465,809	18,342,964	16,579,093



...creating and protecting wealth