

EMPOWERMENT . VALUE CREATION . PARTNERSHIP



**Mutual Benefits Assurance Plc.**  
RC 269837



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### Vision

A leading world class company providing superior financial services to the delight of all stakeholders

### Mission Statement

Transcending the expectations of our customers for the satisfaction of their wealth protection needs through the provision of qualitative insurance and risk management services thereby creating values for all stakeholders.

### Guiding Principles

To act with due care and diligence in the pursuit of excellence in an atmosphere of mutual respect and understanding.

### Core Values

Integrity  
Responsiveness  
Leadership  
Knowledge  
Continuous Improvement



## Who We Are

Mutual Benefits Assurance Plc. (MUTUAL), has evolved into a conglomerate consisting of value-adding companies with interests in various sectors of the Nigerian economy through subsidiary relationships, investments, strategic alliances and partnerships. Today, MUTUAL is a leading brand in the Nigerian Insurance Industry with over 5000 staff and agents in its employment.

MUTUAL is strong, well capitalized with a team of highly trained professionals, a respectable Board and access to the International Insurance Market.

MUTUAL is the flagship of insurance in Liberia and also runs a full-fledged insurance operation in Republic of Niger, where we commenced business in January, 2014.

At MUTUAL, we pride ourselves in delivering excellent services to all our stakeholders.

## Brief History

### MUTUAL BENEFITS ASSURANCE PLC. (RC 269837)

Incorporated as a private limited liability company on 18<sup>th</sup> April 1995

Granted Certificate of Registration as an Insurer by the National Insurance Commission on 4<sup>th</sup> September 1995.

Commenced operation on 2<sup>nd</sup> October 1995

Became a public liability company on 24<sup>th</sup> May 2001

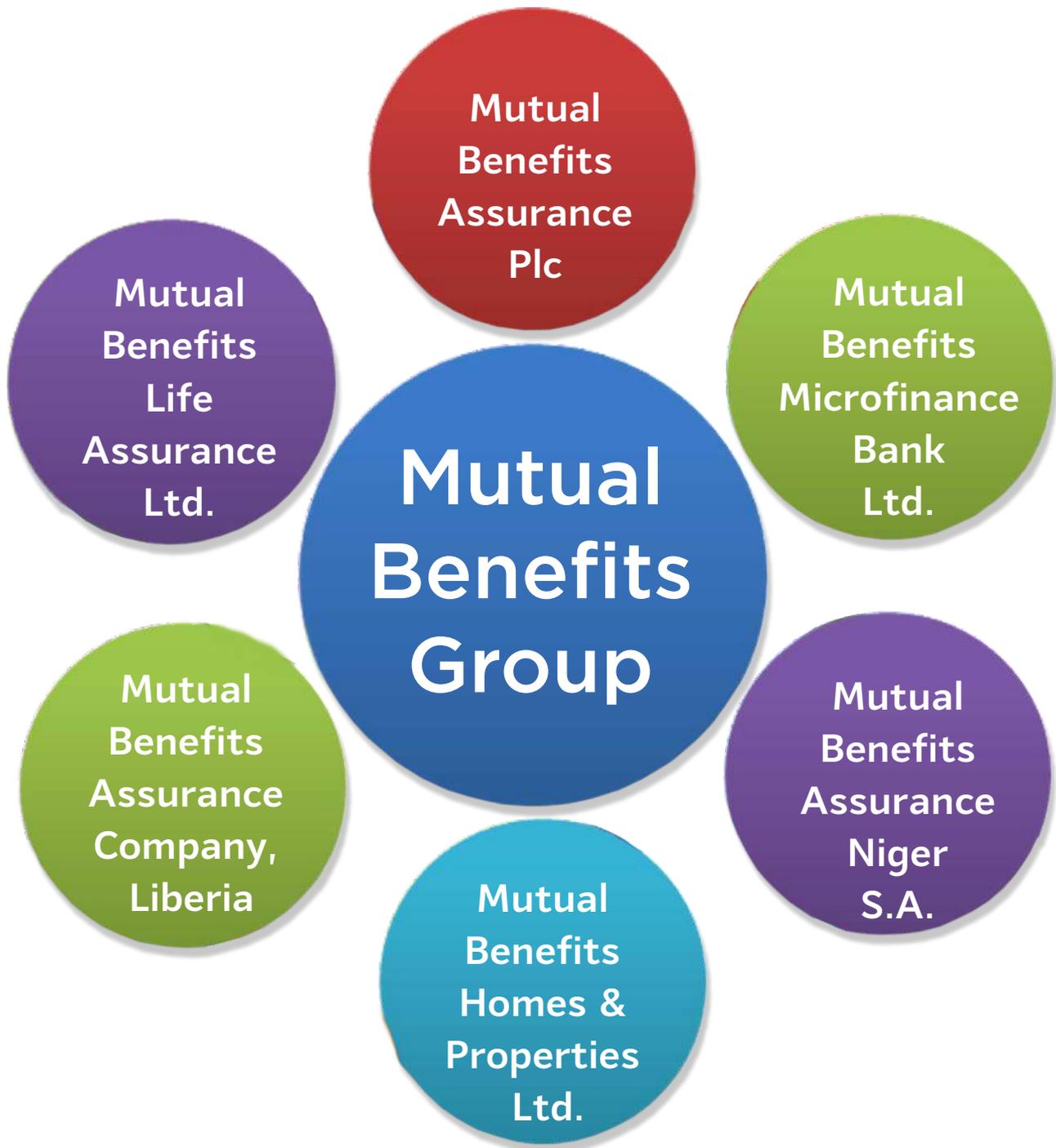
Listed on the Nigerian Stock Exchange on 28<sup>th</sup> May, 2002.

Transacts Life and General Insurance Businesses

Authorised Share Capital - N10,000, 000, 000.

Paid-Up Share Capital N4, 000, 000, 000.





## DR. AKIN OGUNBIYI (B.SC, MBA, FCII, FIoD) CHAIRMAN

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An Economist, Consultant and Insurance Professional, Dr. Ogunbiyi is a graduate of Agricultural Economics from the University of Ife. He is also an alumnus of the famous International Graduate School of Management, University of Navarra (IESE) Barcelona, Spain where he took an Executive Masters in Business Administration. In addition, he is an alumnus of Lagos Business School and Said Business School of University of Oxford where he attended the Oxford Advanced Management & Leadership Programme.

An Associate of the Chartered Insurance Institute, London, he did not only complete his Associateship examination in record time, Dr. Ogunbiyi has the rare honour of securing the highest number of distinctions in the professional examination in two sittings. He had his insurance training in NICON from where he moved to start the Finance and Insurance Experts Limited - a multi-disciplinary consultancy firm, as pioneer Associate Director/Ag. Chief Executive.

Dr. Ogunbiyi serves on the board of The Infrastructure Bank Plc and other companies.





**BABATUNDE DABIRI (B.SC, MBA)**  
 VICE CHAIRMAN

**Mr. Babatunde Dabiri** graduated from University of Ibadan with Honours degree in Economics and obtained his MBA at the Columbia University, New York, USA.

He started his career at the Nigerian Industrial Development Bank, Lagos. From there he proceeded to the School of Business, Columbia University, New York, USA and he graduated with an MBA in 1977. On his return to Nigeria, he joined Chase Merchant Bank (later Continental), then moved on to Prime Merchant Bank Ltd as Deputy Managing Director. As an astute banker, he set up Fountain Trust Merchant Bank Ltd and served as its GMD/CEO. He was also the GMD/CEO of Magnum Trust Bank Plc, in compliance with CBN regulation for consolidation, he led the effort to merge the bank and four others to form Sterling Bank Plc. He served as its GMD/CEO for a period of two years, from where he retired.

Mr. Dabiri is a member of different bodies such as the University of Ibadan Advancement Board, Corona Trust Council, Nigerian Indian Chamber of Commerce and Industry (NICCI), Lagos, e.t.c.

He sits on the board of several companies including Coronation Merchant Bank Limited, Academy Press Plc and was the founding Chairman of Lagos State Pension Commission for 6 years until 2015.

Between 2003 and 2005, Mr Dabiri was the Alumni President of the Lagos Business School and National President of the Igbobi College Old Boys Association (ICoBA) from 2004 to 2007. Mr Dabiri is presently serving on the board of the University of Lagos Holding Company Ltd and on the Advancement Board of the University of Ibadan. He is also a board member of LEAP Africa, an organisation committed to developing dynamic innovative and principled youth leaders.



**SEGUN OMOSEHIN**  
 (B.SC, MSc, FCII, FIOD)  
 MANAGING DIRECTOR/CEO

**Mr. Segun Omohehin** is one of the very few multi-disciplinary professionals in the insurance industry. He holds a Bachelor of Science (Honours) degree in Political Science; a Master's degree in International Law and Diplomacy (MILD); and an M.Sc in Economics. An Associate of the Chartered Insurance Institute of Nigeria, Member of the Nigerian Institute of Management; the Nigerian Society of International Law, as well as the Institute of Directors (IoD). He is an alumnus of Said Business School of University of Oxford where he attended the Oxford Advanced Management & Leadership Programme.

Before joining the Mutual Benefits team, Mr. Omohehin was the Managing Director/CEO of AIICO General Insurance Company Limited. He was also the MD/CEO of Admiral Insurance Company Limited between 2003 and 2007.

He also worked for about 9 years in different capacities at Custodian and Allied Insurance Plc; where he resigned in 2003 as the Divisional Head Operation.

Mr. Omohehin is presently the Managing Director/Chief Executive Officer of Mutual Benefits Assurance Plc, a position he has held since 2010.



**MR. BIYI ASHIRU-MOBOLAJI**  
 (HND INS. MBA, ACII)  
 EXECUTIVE DIRECTOR, OPERATIONS

**Mr. Ashiru-Mobolaji** oversees the Technical and Marketing & Distribution Channels of the Company. He is an Insurance graduate of Ibadan Polytechnic with an MBA from Lagos State University. He is an Associate Member of the Chartered Insurance Institute of Nigeria as well as an Alumnus of the Lagos Business School.

Mr. Ashiru-Mobolaji started his Insurance career with a stint at Femi Johnson Insurance Brokers at the Executive Support Service Department. Thereafter, he proceeded to Great Nigeria Insurance Company Ltd. He also worked at Databoard Nigeria Limited, a company that pioneered On-line Insurance Service in Nigeria.

An astute goal getter and a dynamic Insurance practitioner, Mr. Ashiru-Mobolaji joined Mutual Benefits Assurance Plc in 1998 and rose through the ranks.

In 2007, he became Senior Manager, Micro Insurance, after a comprehensive training with International Cooperative and Mutual Insurance Federation (ICMIF) in Manchester, UK. In 2009, he was

seconded to Cameroun as GM/CEO of the Cameroun subsidiary of MUTUAL; Assurances Generales du Cameroun.

On his return to Nigeria in 2012, Mr. Ashiru-Mobolaji became the Head, Technical Operations. In 2013 he became Deputy General Manager, Business Development. In 2016, Mr. Ashiru-Mobolaji was promoted General Manager; in charge of the Marketing and Distribution Directorate of the company.



**FEMI ASENUGA**  
 (B.SC, M.SC, ACII)  
 DIRECTOR

An Associate of the Chartered Insurance Institute, Nigeria. Femi Asenuga holds a Master's of Science Degree in Business Administration and a Bachelor's Degree in Insurance from the University of Lagos. Femi was the best graduating student in the department of Insurance for 1989/1990 session. He won the Femi Johnson & Co. prize as well as the Unity Life & Fire Insurance Company award.

Mr. Asenuga started his Insurance career with Metropolitan Trust Insurance Company in 1993. He moved to Custodian and Allied Insurance as a pioneer Manager in the Underwriting Department. Femi is an Alumnus of Lagos Business School and the Said Business School of University of Oxford where he attended the Oxford Advanced Management & Leadership Programme. He has also attended several courses both locally and abroad. He was General Manager, life operations before he was seconded to MUTUAL Life as pioneer MD/CEO of the company



**ADMIRAL F.B.I PORBENI (RTD)**  
 (MNI,CFR)  
 DIRECTOR

**Admiral Festus B. I. Porbeni**, a Professional Navigator and Underwater Diver, graduated from the Nigerian Defence Academy, Kaduna in 1967. At graduation, Admiral Porbeni was the best Cadet in service subject in the 3rd Regular Course. He was commissioned a Sub-Lieutenant in 1969. He served the Nation in various capacities including being the Pioneer Defence Adviser and later the Resident Ambassador to Equatorial Guinea from 1982-1988 with accreditation to Cameroun, Gabon and Sao Tome & Principe. As Ambassador, he worked assiduously to promote and sustain the relationship between Nigeria and Equatorial Guinea.

Admiral Porbeni was Commandant of the Nigerian Naval College, Onura, Director of Research & Analytical Studies (DARAS), Nigerian War College. He served in the provisional Ruling Council as the Flag Officer Command in Eastern Naval Command. He was the Commanding Officer NNS Argungu which he sailed from Bremen Germany to Lagos

Nigeria, Commanding Officer NNS Aradu the Nigerian Navy Flagship, He was the Minister of Transport between 1998 and 1999. Admiral Porbeni is vast in many languages and has received many military honours both locally and internationally. He is a Commander of the Federal Republic (CFR) and the current Romanian Consul General in the Niger Delta Region. Admiral Porbeni also serves on the board of many other companies.



**ADESOYE OLATUNJI**  
 (B.ENG, MBA, FCA)  
 DIRECTOR

**Mr. Soye Olatunji**, a Chartered Accountant with a bachelor's degree in Chemical Engineering and an MBA from University of Lagos. He has over 30 years of cumulative experience in audit and tax consultancy, accounting and general management.

He was erstwhile General Manager - Best Oils Limited Ibadan, Oyo State and Finance Director - Vitamalt Plc, Agbara Industrial Estate, Ogun State. He joined Ventures & Trust Limited (V&T) as Managing Associate and Chief Financial Officer in 2003.

He joined Mutual Benefits Group in 2007 as Executive Director Corporate Planning and Investment from where he left as Group Finance Director, to establish Mutual Exploration and Production Limited, in 2013. He is an alumnus of Said Business School of University of Oxford where he attended the Oxford Advanced Management & Leadership Programme.



**PROFESSOR PAT UTOMI**  
 (B.A, MA, PHD)  
 DIRECTOR

A fellow of the Institute of Management Consultants of Nigeria and founding Senior Faculty of the Lagos Business School- Pan African University, he was Director of the Centre for Applied Economics at the Lagos Business School. He has served in senior positions in government, as an adviser to the President of Nigeria, the private sector, as Chief Operating Officer for Volkswagen of Nigeria and in academia. He is the author of several Management and Public Policy books. His academic background covers a range from Policy Economics, Business, and Political Science to Mass communications. As an entrepreneur, he founded and co-founded companies that are active in fields including financial services, ICT, and media.

A Professor of the Social and Political Economic Environment of Business and Entrepreneurship. He has been a scholar-in-residence at the American University in Washington DC and the Harvard Business School.

As leader of Civil Society, he is the founder of the Centre for Values in Leadership; and the Concerned Professionals, among other social sector enterprise initiatives.



**DR. EZE C. EBUBE (B.A.) (AMERICAN)**  
 (OD, EJD)  
 DIRECTOR

**Dr. Ebube** graduated with a B.A. (Microbiology) from Indiana University, Bloomington, Indiana, USA in 1982. In 1986, he obtained a Doctorate degree in Optometry from Inter American University, San Juan, Puerto Rico, U.S.A. and in 2007 he graduated from Concord University School of Law, Los Angeles, California, U.S.A. with the Executive Juris Doctor degree.

Dr Ebube is an Optometrist and an active member of the Puerto Rico Optometry Association where he served as the Chairperson of its Political Action Committee. He is co-chair of FUTeLIV KONSULT, President and CEO of Eye Express 20-20, San Juan, Puerto Rico, USA.

Dr. Ebube works with the Augustus Group, an Insurance Partnership based in Troy, Michigan, U.S.A. as Vice-President and he is presently the Managing Partner for Africa in Legacy Group, an international consulting and business development group in Virginia, U.S.A.



**KADARIA AHMED**  
 (B.A, M.A.)  
 DIRECTOR

**Ms. Ahmed** holds a Bachelor's Degree in Communications from Bayero University, Kano and a Master's Degree in Television from Goldsmiths' College, University of London.

She is a seasoned professional media executive and strategic Communications consultant to NGOs, public and private sector boards.

Ms. Ahmed was a Senior Producer, Journalist and Acting Editor with the British Broadcasting Corporation.

She was Co-founder and Media consultant for Blue communications EMEA, from 2003 to 2006. Between 2006 and 2008, Ms. Ahmed worked with Shoreline Energy International as Head, Corporate Communications and Resort Group Limited, as Group Head, Corporate Communications.

Ms. Ahmed was Editor, Timbuktu Media; Publishers of Next Newspaper; Nigeria's leading investigative Newspaper, for which she won many awards.

Between 2011 and 2016, Ms. Ahmed worked with Africa Practice R & B and Reinvent Media Ltd. as Associate Director and Partner respectively.

Ms. Ahmed is an articulate panel discussion moderator, television host and opinion contributor with a strong grasp of current affairs including local and international politics, the economy, the arts and entertainment.

She is also an influential member of the Nigerian Guild of Editors and also a British Council Chevening Scholar.

Since February of 2016, Ms. Ahmed has been a Partner with DM Nigeria Ltd. in charge of Media Content Training and Business Development. She was appointed a Non-Executive Director of Mutual Benefits Assurance Plc. in October, 2016.



**AKINBOYE TAIWO OYEWUMI**  
 (B.SC, MBA)  
 DIRECTOR

**Mr. Oyewumi** is presently the Group Managing Director of Silverage Group. The Company is made up of a network of diverse businesses including Information Technology and Finance.

Mr. Oyewumi holds a BA in Business Administration from University of Maiduguri, Borno State, Nigeria, as well as an MBA in Business Administration from the Middlesex University, London, United Kingdom.

He was appointed a Non-Executive Director of Mutual Benefits Assurance Plc in January 2016.



**LAMIS SHEHU DIKKO**  
 (B.SC)  
 DIRECTOR

**Mr. Dikko** holds a bachelor degree in Economics from Queen Mary College, University of London.

He started his career at the Kaduna State Radio as Producer of News and Current Affairs, from where he moved to the Nigerian Standard Newspaper as Sub-Editor. He also lectured briefly at College of Advanced Studies, Zaria.

He started his finance career as a senior supervisor at Habib Bank Nigeria Limited, after which he joined Intercity Bank Plc in 1998 and later became the Managing Director in 2001, a position he held until 2005. He went on to serve as an Executive Director of Unity Bank Plc, a position he held from 2005 until 2010. He is presently the Chairman, Board of Directors of The Infrastructure Bank, Legacy Pension Managers Limited and Eterna Plc. He sits on the board of several public and private companies.

He was appointed a Non-Executive Director of Mutual Benefits Assurance Plc in January 2016.

SEGUN OMOSEHIN (B.Sc, MSC, FCII, FIoD)  
 MANAGING DIRECTOR/CEO

FEMI FAPOHUNDA (Msc)  
 CONTROLLER, ICT

BIYI ASHIRU-MOBOLAJI (HND INS. MBA, ACII, MIoD)  
 EXECUTIVE DIRECTOR, OPERATIONS

BOYE FASASI (Msc, ACII)  
 CHIEF COMPLIANCE OFFICER, MUTUAL LIFE

FEMI ASENUGA (B.Sc, M.Sc, ACII)  
 MANAGING DIRECTOR, MUTUAL LIFE

FOLASADE OKE (HND, ACII)  
 CONTROLLER, LAGOS BUSINESS DISTRICT

RANTIMI OGUNLEYE (B.Sc, MBA, ACIIN)  
 EXECUTIVE DIRECTOR, MUTUAL LIFE

OSEAFIANA JUDE (HND, MCA, ACII)  
 CONTROLLER, CORPORATE MARKETING

DEMOLA FAGBAYI (B.Ed, ACII)  
 GENERAL MANAGER, MUTUAL RETAIL

ADETUTU ARUSIUKA (FCII, MBA)  
 CONTROLLER, RETAIL/CHANNELS

OYEWOLE OPAYELE (B.Ed, MNIM, ACII)  
 GENERAL MANAGER, TECHNICAL (MUTUAL, LIBERIA)

EMMANUEL ORMANE (MSC, ACA)  
 CONTROLLER, ENTERPRISE RISK MANAGEMENT.

BAYO AKINMOLADUN (MBA)  
 DEPUTY GENERAL MANAGER, BRANCH OPERATIONS

ELLEN OFFO (MBA, Dip. CIPR, rpa)  
 SENIOR MANAGER, CORPORATE COMMUNICATION

NOMWEN EMEGHALU (MBA, FCII)  
 DEPUTY GENERAL MANAGER, CORPORATE MARKETING

EDWIN ALOHAN (MBA, ACIPM, ANIM)  
 SENIOR MANAGER, ADMIN

JIDE IBITAYO (BL LLM, ACIS, ACIT)  
 DEPUTY GENERAL MANAGER, LEGAL/CORPORATE SERVICES

KOLAPO LAWRENCE OLLA (M.A. ACIIN, ACIB)  
 SENIOR MANAGER, SPECIAL RISKS

SOLA ADEKUNLE (BSC, ACII)  
 DEPUTY GENERAL MANAGER,  
 CORPORATE MARKETING (MUTUAL LIFE)

OLUYINKA AKINWALE (MBA, ACII)  
 SENIOR MANAGER, TECHNICAL

ABAYOMI OGUNWO (BSC, MBA, FCA, ACTI)  
 DEPUTY GENERAL MANAGER, FINANCE & ACCOUNTS

AJAYI IMOH (HND)  
 SENIOR MANAGER, CORPORATE MARKETING (ABUJA)

JOSEPH OLADOKUN (MBA, AIIN, ANIMN)  
 DEPUTY GENERAL MANAGER, TECHNICAL

OLUFEMI AYODELE (MBA)  
 SENIOR MANAGER, CORPORATE MARKETING

MUHAMMED B. T. IBRAHIM (LLB, MPA, MNIM, ACAN)  
 ASSISTANT GENERAL MANAGER, NORTHERN REGION

OLUBUNMI ADIO (MBA, AMNIM)  
 SENIOR MANAGER CORPORATE MARKETING

OLAYINKA OGUNDEJI (MBA, FCA)  
 ASSISTANT GENERAL MANAGER, INTERNAL AUDIT

MODUPE BELLO (HND, PGD, ACA)  
 SENIOR MANAGER, FINANCE & ACCOUNT

TAIWO DAYO-ABATAN (MBA, SPHPI, MCIPM)  
 ASSISTANT GENERAL MANAGER, HUMAN RESOURCES

OLAJUMOKE AKINNAWO (BSC, ACCA)  
 SENIOR MANAGER, FINANCE & ACCOUNT (MUTUAL LIFE)

GABRIEL GBADEBO (B.A, ACII)  
 CONTROLLER TECHNICAL, (MUTUAL LIFE)

AKIN OLADEJI (HND, MBA, ACIIN)  
 SENIOR MANAGER, WESTERN REGION

TITI AKINSIKU (MBA, ACII)  
 CONTROLLER, TECHNICAL (PLC)

TUNDE OGUNTADE (HND, MBA, ACIPM)  
 SENIOR MANAGER, PROJECT MANAGEMENT OFFICE.

**NOTICE IS HEREBY GIVEN that the 22nd Annual General Meeting of Mutual Benefits Assurance PLC will be held at Premier Hotel, Ibadan, on Wednesday, 27th June, 2018 at 11.00am to transact the following businesses:**

### **ORDINARY BUSINESS:**

1. To lay before the Members, the Audited Financial Statements of the Company for the year ended 31st December 2017 together with the Reports of Directors, Auditors and Audit Committee thereon.
2. To declare a Dividend.
3. To re-elect the following Directors:
  - a. Admiral Festus Porbeni
  - b. Prof. Pat Utomi
  - c. Mr. Soye Olatunji
4. To authorize the Directors to fix the remuneration of the External Auditors.
5. To elect members of the Audit Committee.

### **SPECIAL BUSINESS**

#### **Ordinary Resolution**

6. To approve the remuneration of the Directors.

### **NOTES**

#### **1. Proxy**

A member of the company entitled to attend and vote at the Annual General Meeting is entitled to appoint a proxy to attend and vote in his/her stead. A proxy need not be a member of the company. A Proxy Form is attached to the Annual Reports and Accounts. Executed Proxy forms should be returned to the Registrar, Meristem Registrars & Probate Services Limited, 213, Herbert Macaulay Way, Adekunle, Yaba Lagos State, not less than 48 hours before the time of the meeting.

#### **2. Dividend**

If the proposed dividend recommended by the Directors is approved by members at the AGM, dividend will be paid on Thursday 28th June 2018 to shareholders whose name appear in the Register of Members at the close of business on Wednesday 13th June 2018. Shareholders who have completed the e-dividend Mandate Form will receive a direct credit of the dividend into their bank accounts on Thursday 28th June, 2018 while dividend warrant for shareholders who have not completed the e-dividend Mandate Form shall be posted on the same day.

#### **3. Audit Committee**

In accordance with Section 359(5) of the Companies and Allied Matters Act, Cap C20, Laws of the Federation of Nigeria, 2004, any shareholder may nominate another shareholder for the election as a member of the Audit Committee by giving notice in writing of such nomination to the Company Secretary at least 21 days before the Annual General Meeting.

We therefore request that nominations must be accompanied by a copy of the nominee's curriculum vitae.

#### 4. Closure of Register of Members

In accordance with section 89 of CAMA, please note that the Register of Members and Transfer Books of the Company will be closed from 14th June 2018 to 20th June 2018 to enable the Registrar update its records in preparation for the meeting and payment of Dividend.

#### 5. E-Dividend

Pursuant to the directive of the Securities and Exchange Commission, notice is hereby given to shareholders to provide account for the purpose of e-dividend/bonus. A form is inserted into this Annual Report for completion by all shareholders to furnish the particulars of their accounts to the Registrars (Meristem Registrars & Probate Services Limited, 213, Herbert Macaulay Way, Adekunle, Yaba, Lagos State)

#### 6. Right of Shareholders to ask Questions

Shareholders have a right to ask questions not only at the meeting but also in writing prior to the meeting and such question must be submitted to the Company Secretary on or before the 20th June 2018 or by email to [investor.relations@mbapl.com](mailto:investor.relations@mbapl.com)

#### 7. Biographical Details of Directors

Biographical details of Directors standing election/re-election are contained in the Annual Reports and Accounts.

#### 8. Website

A copy of this Notice and other information relating to the meeting can be found at [www.mbapl.com](http://www.mbapl.com)

**By Order of the Board**

  
**Abdulai, Taiwo & Co.**  
*Company Secretaries*

Subomi Adebero  
ABDULAI TAIWO & CO.  
COMPANY SECRETARIES  
FRC/2013/0000004757  
Dated the 15th Day of May, 2018

**Dr. Akin Ogunbiyi**  
**Mr. Babatunde Dabiri**

**Chairman**  
**Vice Chairman**

<b>Directors</b>	Mr. Segun Omosehin Mr. Adebisi Ashiru-Mobolaji Mr. Femi Asenuga Mr. Adesoye Olatunji Adm. Festus Porbeni (mni) CFR Dr. Eze Ebube Prof. Patrick Utomi Mr. Lamis Sheu Dikko Mr. Akinboye Oyewumi Ms. Kadaria Ahmed	Managing Director, Mutual Benefits Assurance Plc. Executive Director Operation (appointed w.e.f 1.4.2017) Managing Director, Mutual Benefits Life Assurance Limited. Non-Executive Director Non-Executive Director Non-Executive Director (American) Non-Executive Director Non-Executive Director Non-Executive Director Non-Executive Director
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**Registered Office** Aret Adams House  
 233 Ikorodu Road, Ilupeju, Lagos

**Auditors** Ernst & Young  
 UBA House, 10th and 13th Floors  
 57 Marina, Lagos

**Company Secretary** Abdulai Taiwo & Co  
 FRC/2013/NBA/0000004757  
 Goodwill House, 278 Ikorodu Road, Lagos

<b>Bankers</b>	Access Bank Plc Fidelity Bank Plc First City Monument Bank Limited First Bank of Nigeria Limited Guaranty Trust Bank Plc Keystone Bank Limited Sterling Bank Plc Zenith Bank Plc	Mutual Benefits Microfinance Bank Limited Ecobank Nigeria Plc Stanbic IBTC Bank Nigeria Plc Unity Bank Plc Wema Bank Plc United Bank for Africa Plc Heritage Bank Limited Skye Bank Plc
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<b>Re-insurers</b>	African Reinsurance Corporation Trust International Insurance & Reinsurance Company Continental Reinsurance Plc. Swiss Reinsurance Company Limited	<b>Estate Surveyor &amp; Valuer</b> Alabi, Ojo & Makinde Consulting FRC/2012/NIESV/000000314  Arigbede & Co Estate Surveyors and Valuers FRC/2014/NIESV/00000004634
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**Actuaries** Zamara Consulting Actuaries  
 Nigeria Limited  
 FRC/2017/NAS/00000016912

**RC No** 269837

**Registrar** Meristem Registrar Limited  
 213, Herbert Macaulay Way,  
 Adekunle, Yaba, Lagos.

Tel: +234 18920491-2  
 Email: info@meristemregistrars.com  
 Website: www.meristemregistrars.com  
 FRC/2012/0000000504



DR. AKIN OGUNBIYI CHAIRMAN

**“The Board, Management and staff in keeping with our Five Year Strategy Plan grew the business with increase in Gross Premium Written by 15.6% to N14.04 billion in 2017 from N12.14 billion in 2016.”**

**Fellow shareholders, distinguished ladies and gentlemen, on behalf of the Board of Directors, I cordially welcome you all to the 22<sup>nd</sup> Annual General Meeting of our Company. It is my pleasure to present the 2017 report, which saw the Company return to profitability after the loss reported in 2016 as a result of foreign exchange fluctuations. Let me share with you a summary of the Company's performance for the financial year ended December 31, 2017 as well as a review of the operating environment under which this performance was achieved.**

### THE OPERATING ENVIRONMENT

The global economy witnessed strong expansion in 2017, growing at 3.7%, up from 3.2% in 2016, this was largely driven by expansionist monetary policies by the biggest economies of the world and higher commodities market. The US economy recorded strong economic performance underpinned by increased business confidence while the UK recorded a modest growth rate of 1.7% on the back of solid performance in the service sector. The Eurozone showed strong growth from rising consumer confidence following improved employment data. China contributed significantly to the global expansion, defying fears of pronounced slowdown by recording an expansion of 6.8%. Russia's economy despite being hit by US and EU sanctions remains on the path of recovery, thanks to oil price rebound.

In Nigeria, the economy emerged from recession in Q2 2017 after five consecutive quarters of contraction. This was driven by higher crude oil prices and sustained production volumes on the back of the tranquility in the Niger Delta Region. Crude oil production climbed as high as 2.2million barrels per day in Q4 2017 as the price of Brent Light averaged \$50.93 for the year due to the sustained production cut by OPEC countries and Russia. Overall, Nigeria's real GDP grew by +0.8% in 2017 compared to the -1.6% decline experienced in 2016.

Furthermore, the business climate significantly improved with Nigeria's Ease of Doing Business ranking moving 24 steps to 145 following the approval of the implementation of 60 days national action plan.

The year 2017 saw inflation remaining at its lowest level since May of 2016 although consumer prices increased 15.9% year-on-year in November 2017. By December 2017 Consumer Price Inflation (CPI), dropped to two year low of 15.37%. This followed a downward trend observed since

February 2017. Despite the slowdown in inflation rate in 2017, inflation remains well above the Central Bank's target range of 6.0%–9.0%.

The Monetary Policy Rate (MPR) on the other hand was maintained by the Central Bank at 14%, with the Cash Reserve Ratio (CRR) at 22.5% and the Liquidity Ratio at 30%. These relatively high rates were based on the need to safeguard the fragile growth in the economy and the stability achieved in the foreign exchange market.

### NIGERIAN INSURANCE INDUSTRY

Despite the challenges that characterized the insurance industry in Nigeria over the years, which include inadequate public awareness, cultural & religious beliefs hampering sale of insurance products, the industry remains resilient supported by relatively stable macroeconomic conditions and sustained growth in the economy. The huge potential for growth of the industry when compared to other emerging markets contributed to the increasing interest of foreign investors in Nigerian insurance industry.

In 2017, the Industry recorded unprecedented increase in claims payments due to the lingering effects of the economic downturn, decline in purchasing power and job losses. Nonetheless, the future for the insurance industry remains bright given the enormous untapped opportunities that exist within the industry with an estimate of only 1% of the population currently holding any form of insurance policy.

A positive development during the year was the intention of the Federal Government of Nigeria to strengthen the Group Life Insurance scheme (one of the compulsory insurance schemes) by making the evidence of compliance with the scheme a pre-condition for awarding government contracts.

### CAPITAL RAISING

During the 20<sup>th</sup> Annual General Meeting held in October 2016, the distinguished shareholders approved amongst other things to increase the capital base of the Company. The Board of Directors in actualization of that decision has concluded plans to raise additional N2billion by way of a Rights issue. The details and timetable for the capital raising will be unveiled in the coming weeks.

I use this medium to commend you to take up your Rights. Your Company has a lot of value embedded in it which we have just started to unlock with the results before you and the proposed dividend declaration.

### FINANCIAL PERFORMANCE

The 2017 performance results laid before you showed that your Company bounced back into profitability after the loss recorded in 2016. The Board, Management and staff in keeping with our Five Year Strategy Plan grew the business with increase in Gross Premium Written by 15.6% to N14.04 billion in 2017 from N12.14 billion in 2016. Gross Premium Income also increased by 11.4% to N13.35 billion in 2017 from N11.9 billion in 2016. Net benefits and claims paid increased by 53.9% from N3.35 billion in 2016 to N5.15 billion in 2017. Investment and Other Income increased by 59% from N1.79 billion in 2016 to N2.84 billion in 2017.

Topline growth was combined with prudent management of expenses, which resulted in a 224.9% growth in profit before tax to N1.34 billion from a loss of N1.1 billion in 2016. Our investment strategy also ensured that the Group's total assets grew by 12.1% from N51.5 billion in 2016 to N57.7 billion in 2017. Both shareholders' funds and policy holders' funds are represented by the right portfolio mix of short and long term investments.

### DIVIDEND PAYMENT

The Board of Directors is proposing a dividend of N160 million for approval. If approved, this translates to two (2) kobo on every ordinary share in issue.

The Board of Directors recognizes the unflinching support of our shareholders throughout the journey of turning around and firmly putting the feet of our Company on the path of growth and profitability. This dividend payment marks the beginning of consistent payment of dividend to our shareholders in the years to come.

### FUTURE OUTLOOK

In 2018, the economy is expected to consolidate on the modest growth achieved in 2017. The growth is predicated on increase in contribution of the non-oil sector (mainly agriculture) to the GDP and on sustained high crude oil production and prices.

We are in the second year of our five year strategy plan. This year we will consolidate on the modest achievements recorded in 2017 by commencing our IT transformation blueprint. This will eliminate slack time in our processing and ultimately enable us to focus more on customer delight and satisfaction. Our strategic aspiration is to become the number one insurance company in Nigeria in terms of growth and profitability.

In conclusion, I wish to express the profound gratitude of the Board to our stakeholders particularly the Management

and Staff. The beautiful men and women who daily ensure that the torch remain lit even in the tough economic environment. Our strategic partners, clients, brokers and other intermediaries, we appreciate you.

I also thank my fellow directors for their dedicated service to the Company.

Distinguished shareholders, representatives of various regulatory agencies, ladies and gentlemen once again I welcome you to our 22<sup>nd</sup> Annual General Meeting.



Dr. Akin Ogunbiyi  
Chairman

	GROUP			COMPANY		
	2017	2016	%	2017	2016	%
<b>STATEMENT OF PROFIT OR LOSS for the year 31 December 2017</b>	N'000	N'000		N'000	N'000	
Gross premium written	14,037,879	12,143,610	16%	7,298,974	6,586,846	11%
Gross premium income	13,352,960	11,982,537	11%	6,986,273	6,660,747	5%
Net premium income	11,467,305	10,271,427	12%	5,939,986	5,145,271	15%
Net underwriting income	11,776,951	10,701,949	10%	6,082,235	5,457,752	11%
Underwriting profit	3,704,667	4,188,027	-12%	2,546,225	2,872,083	-11%
Profit/(loss) before income tax	1,335,093	(1,068,666)	225%	849,091	(1,248,946)	168%
Profit/(loss) after income tax	1,022,508	(1,346,286)	176%	605,276	(1,390,527)	144%
Earnings/(loss) per share: Basic and diluted	13	(17)		8	(17)	
<b>STATEMENT OF FINANCIAL POSITION</b>	2017	2016		2017	2016	%
Total assets	57,691,606	51,465,813	12%	18,720,412	16,579,092	13%
Insurance contract liabilities	10,299,090	7,401,872	39%	4,352,606	3,822,730	14%
Investment contract liabilities	26,564,221	25,956,771	2%	-	-	
Shareholders' fund	8,100,734	6,889,161	18%	5,466,843	4,810,735	14%

The Board has the pleasure of presenting their Report on the affairs of Mutual Benefits Assurance Plc ("the Company") and its subsidiaries (together "the Group") to the Shareholders along with the Group and the Company's Audited Financial Statements and the auditors report for the year ended 31 December 2017.

#### **LEGAL STATUS AND PRINCIPAL ACTIVITY**

Mutual Benefits Assurance Plc was incorporated on the 18th day of April 1995 under the name Mutual Benefits Assurance Company Limited. The Company was converted and re-registered as a Public Limited Liability Company on 24th May 2001. On the 28th May 2002 the Company became listed on the Nigerian Stock Exchange (NSE).

The Group's Head Office is located at "Aret Adams House", 233, Ikorodu Road, Ilupeju, Lagos and has branches spread across the nation in Abeokuta, Abuja, Ado - Ekiti, Akure, Port Harcourt, Warri, Lagos, Benin, Calabar, Ikorodu, Ilorin, Ibadan, Kaduna, Kano, Lafia, Ojo, Oshogbo, Otta, Owerri and Yenogoa.

#### **BUSINESS REVIEW**

The Group is mainly involved in general and life insurance underwriting (under separate licenses held by the Company and its subsidiary respectively), risk management and provision of financial services.

The Company has progressed into a group with five subsidiary companies namely: Mutual Benefits Life Assurance Limited, Mutual Benefits Assurance Company, Liberia, Mutual Benefits Assurance Niger SA, Mutual Benefits Homes and Properties Limited and Mutual Benefits Microfinance Bank Limited.

#### **MUTUAL Group's products and services are as follows:**

##### **GENERAL BUSINESS PRODUCTS**

Property Insurance  
Fire and Special Perils  
Burglary/House Breaking  
Householder, House-owner  
Comprehensive  
Marine Cargo  
Marine Hull  
Motor  
Goods-in-Transit  
All Risk Insurance  
Engineering  
Industrial All Risks  
Liability/Bond Insurance  
Money  
Professional Indemnity  
Fidelity Guarantee  
Public Liability/Product Liability

##### **LIFE INSURANCE PRODUCTS**

Insurance of Person  
Personal Insurance  
Group Personal Accident  
Individual Savings & Pension Plan  
Mutual Education Guarantee Plan  
Keyman Assurance  
Mortgage Protection  
Group Life Assurance  
Term Assurance  
Endowment Assurance  
Retail Marketing Products  
Insurvisa  
Greenshield-24Hr. Accident Cover  
Greenshield-Life  
Director's Liability  
Mutual Group Investment Protection Plan  
Micro Personal Investment Plan

## OPERATING RESULTS

Below is a summary of the Group's operating results: (in thousands of Naira)

	Group	Group	Company	Company
	2017	2016	2017	2016
	N'000	N'000	N'000	N'000
Gross Premium Written	14,037,879	12,143,610	7,298,974	6,586,846
Profit/(loss) before income tax	1,335,093	(1,068,666)	849,091	(1,248,946)
Income tax expense	(312,585)	(277,620)	(243,815)	(141,581)
Profit/(loss) after income tax	1,022,508	(1,346,286)	605,276	(1,390,527)

## DIVIDENDS

The Board of Directors is proposing a dividend of 2kobo on every ordinary shares in issue amounting to N160,000,000 (2016: Nil).

## DIRECTORS

The names of the Directors at the date of the report and of those who held offices during the year are as follows:

Dr. Akin Ogunbiyi	Chairman
Mr. Babatunde Dabiri	Vice Chairman
Mr. Olusegun Omosehin	Managing Director, Mutual Benefits Assurance Plc.
Mr. Adebisi Ashiru-Mobolaji	Executive Director Operation (appointed w.e.f 1.4.2017)
Mr. Femi Asenuga	Managing Director, Mutual Benefits Life Assurance Limited.
Mr. Adesoye Olatunji	Non-Executive Director
Adm. Festus Porbeni (mni) CFR	Non-Executive Director
Mr. Michael Govan	Non-Executive Director (American) (retired w.e.f 31/07/17)
Dr. Eze Ebube	Non-Executive Director (American)
Prof. Patrick Utomi	Non-Executive Director
Mr. Lamis Sheu Dikko	Non-Executive Director
Mr. Akinboye Oyewumi	Non-Executive Director
Ms. Kadaria Ahmed	Non-Executive Director

## DIRECTORS AND THEIR INTERESTS

The Directors who served during the year and their direct and indirect interests in the issued share capital of the Company as recorded in the Register of Directors shareholding and/or as notified by the Directors for the purpose of Section 275 of the Companies and Allied Matters Act, CAP C20, Laws of the Federation of Nigeria 2004 and the requirements of the Listing requirements of the Nigerian Stock Exchange is noted:

**DIRECTORS:**

2017

2016

DIRECTORS:	DIRECT Unit	INDIRECT Unit	DIRECT Unit	INDIRECT Unit	PERSONS REPRESENTED
Dr. Akin Ogunbiyi	124,292,614	704,545,609	124,292,614	704,545,609	Charks Investment Ltd/Core Trust & Investment Limited
Mr. Michael Govan (resigned w.e.f 31.7.2017)	-	-	3,100,000	2,100,000,000	Charles Enterprise LLC
Dr. Eze Ebube	2,500,000	2,100,000,000	2,500,000	-	Charles Enterprise LLC
Prof. Pat Utomi	36,460,000	-	36,460,000	-	
Admiral F. Porbeni (rtd)	-	-	-	-	
Mr. Babatunde Dabiri	-	-	-	-	
Mr. Segun Omosehin	1,000,000	-	1,000,000	-	
Mr. Adesoye Olatunji	-	933,858,376	-	933,858,376	CIL Risk & Asset Management Limited
Mr. Femi Asenuga	1,093,150	-	1,093,150	-	
Mr. Lamis Sheu Dikko	-	-	-	-	
Mr. Akinboye Oyewumi	-	-	-	-	
Mr. Adebisi Ashiru-Mobolaji (Appointed 1.4.2017)	12,654	-	-	-	
Ms. Kalaria Ahmed	-	-	-	-	

**ACQUISITION OF OWN SHARES**

The Company did not purchase its own share in year 2017 (2016: Nil).

**SECURITY TRADING POLICY**

The Group has a Board policy on personal investment, which applies to directors, staff and related parties. This policy prevents Directors, members of Staff and related Companies/individuals from insider dealing on the shares of Mutual Benefits Assurance Plc and related entities. The purpose of this policy is to prevent the abuse of confidential non-public information that may be gained in the course of being a director or working for the Company. The policy also ensures compliance by the Company with extant laws and regulatory requirements.

In the course of the financial year there was no case of violation of this policy

**RETIREMENT BY ROTATION**

In accordance with Article 85 of the Company's Articles of Association and Companies and Allied Matters Act, CAP C20, Laws of the Federation of Nigeria 2004, the directors to retire by rotation are: Prof. Pat Utomi and Admiral Festus Porbeni (mni) CFR and Mr. Soye Olatunji being eligible offer themselves for re-election.

**RESIGNATION OF DIRECTORS**

Since the last Annual General Meeting, Mr. Michael Govan resigned from the Board of the Company with effect from 31 July 2017.

## APPOINTMENT OF DIRECTORS

There were no new appointment to the Board of the Company since the last Annual General Meeting.

## DIRECTORS' INTEREST IN CONTRACTS

In compliance with Section 277 of the Companies and Allied Matters Act, CAP C20, Laws of the Federation of Nigeria 2004, none of the Directors has notified the Company of any declarable interest in contracts involving the Company during the year under review.

## PROPERTY, PLANT AND EQUIPMENT

Information relating to changes in property and equipment is given in Note 34 to the consolidated and

## DIRECTORS REMUNERATION

Remuneration	Description	Timing
Basic Salary	Part of gross salary package for Executive Directors only	Paid monthly during the financial year
	A competitive salary package that reflects the desires of the Company to remain at the apex of the industry.	Paid monthly during the financial year
13 <sup>th</sup> month salary	Part of the salary package of Executive Directors	Paid at the last month of the year
*Director fees	Allowances paid to Non-Executive Directors	Paid during the year
*Travelling allowances	Allowances paid to Non-Executive Directors who reside outside Nigeria.	Paid during the year
*Sitting allowances	Allowances paid to Non-Executive Directors only for sitting at board meetings and other business meetings.	Paid during the year

\*Applicable to Non-Executive Directors

## DONATIONS AND CHARITABLE GIFTS

In identifying with the aspirations of the community and the environment within which the Company operates, a total sum of N15,980,000 (2016: N6,264,500) was given out as donations and charitable contributions during the year. Details of the donations and charitable gifts are as stated below:

Details of the tax allowable donations and charitable gifts are as stated below:

Organisations:	2017(N)
Scholarships to indigent students	4,780,000
Centre for Values in Leadership	500,000
Chartered Insurance Institute of Nigeria's Investiture	500,000
Sponsorship of MUTUAL BENEFITS' National Badminton Tournament	10,000,000
Sponsorship of the Aret Adams Foundation Lecture	500,000
<b>TOTAL</b>	<b>16,280,000</b>

## BENEFICIAL OWNERSHIP

The following shareholders held 5% or more of the issued and paid up shares of the Company as at 31 December 2017:

Name of Holder	HOLDING	%
CORE TRUST & INVESTMENT LTD	450,323,331	5.63%
CIL RISK & ASSET MANAGEMENT LTD	933,858,376	11.67%
CHARLES ENTERPRISES LLC	2,100,000,000	26.25%

## ACTIVE SHAREHOLDERS – SUMMARY (RANGE ANALYSIS)      Position As at: 31.12.2017

Range	No. of Holders	Holders %	Holders Cum	Units	Units %	Units Cum
1 - 5,000	13,977	38.03	13,977	33,722,707	0.42	33,722,707
5,001 - 10,000	6,523	17.75	20,500	55,096,186	0.69	88,818,893
10,001 - 100,000	13,722	37.33	34,222	513,976,053	6.42	602,794,946
100,001 - 500,000	2,059	5.60	36,281	450,944,079	5.64	1,053,739,025
500,001 - 1,000,000	244	0.66	36,525	191,553,615	2.39	1,245,292,640
1,000,001 – 5,000,000	163	0.44	36,688	333,897,612	4.17	1,579,190,252
5,000,001 – 10,000,000	20	0.05	36,708	133,512,132	1.67	1,712,702,384
10,000,001–100,000,000	38	0.10	36,746	1,196,592,173	14.96	2,909,294,557
100,000,001 above	11	0.03	36,757	5,090,705,443	63.63	8,000,000,000
<b>Grand total</b>	<b>36,757</b>	<b>100.00</b>		<b>8,000,000,000</b>	<b>100.00</b>	

## EVENT AFTER THE REPORTING DATE

As disclosed in Note 58 to the consolidated and separate financial statements, there are no significant events after the reporting date which could have had material effect on the state of affairs of the Company as at 31 December 2017, and its profit or loss and other comprehensive income for the year then ended.

## EMPLOYMENT AND HUMAN RESOURCES (HR) MATTERS

### (i) Employee Involvement and Training

The Company recognises that the acquisition of knowledge is continuous, and that to foster commitment, its employees need to hone their awareness of factors: economic, financial or otherwise, that affects its growth. To this end, the Company in the execution of its training programmes (both local and international) encourages and provides the opportunity for its staff to develop and enhance their skills, awareness and horizon.

### Gender Analysis

The number and percentage of women employed during the financial year vis-à-vis total workforce is as follows:

	Male Number	Female Number	Male %	Female %
Employees	121	69	63.7	36.3
<b>Gender analysis of Board and Top Management is as follows:</b>				
Board	11	1	92	8
Top Management	8	2	80	20

## Gender Analysis

Detailed analysis of the Board and Top Management is as follows:

	Male Number	Female Number	Male %	Female %
Assistant General Manager	1	1	50	50
Deputy General Manager	4	1	80	20
Executive Director	1	0	100	0
Chief Executive Officer	1	0	100	0
Non-Executive Director	9	1	90	10

### (ii). Employment of disabled persons

The Company adopts a non-discriminatory policy of giving fair consideration to applications for employment including those received from disabled persons having regard to their particular aptitudes and abilities.

### (iii). Employee Health Safety and Welfare

The Company maintains business premises designed with a view to guaranteeing the safety and healthy living conditions of its employees and customers alike. Employees are adequately insured against occupational and other hazards. In addition, free medical services are provided for the Company's employees through clinics on retainership with the company. The clinics, which are manned by professionals who are specialists in different medical lines, offer first class medical services to the employees. Fire prevention and fire-fighting equipment are installed in strategic locations within the Company's premises. It also operates a contributory pension plan in line with the Pension Reform Act 2014.

Welfare facilities provided include: housing for employees (or payment of allowance in lieu), transport allowance; car loans or official cars. Incentive schemes designed to meet the circumstances of each individual are implemented wherever appropriate and some of these include promotions, salaries, wages review amongst others.

## AUDITORS

The Auditors, Messrs. Ernst & Young have indicated their willingness to continue in office in compliance with NAICOM Corporate Governance regulation. Messrs. Ernst & Young were appointed as Auditor of the Company in compliance with section 357(1) of the Companies and Allied Matters Act, CAP C20, Laws of the Federation of Nigeria 2004.

## COMPLIANCE WITH NAICOM CODE OF CORPORATE GOVERNANCE

In view of its commitment to the implementation of effective corporate governance principles in its business operations, the Company filed its Half Yearly Return with the Securities and Exchange Commission (SEC) as at 30 June and 31 December 2017 respectively and also its periodic returns with National Insurance Commission (NAICOM) as required by regulation.

Also, in line with the principles of Corporate Governance the Company made efforts to satisfy the requirement of convening a Board Meeting every quarter. The Board Committees established are equally viable and are working in line with their Terms of Reference.

By order of the Board

  
**Abdulai, Taiwo & Co.**  
*Company Secretaries*

Subomi Adebero (Mrs)  
FRC/2013/ICSAN/00000004756  
Abdulai, Taiwo & Co.  
Company Secretaries

Date 23rd March, 2018

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**MUTUAL BENEFITS ASSURANCE PLC** remains committed to the principles and practices that promote good Corporate Governance. We recognize that sound corporate governance practices are necessary for effective management and control of the Company. Prior to the introduction of the Code of Corporate Governance for Companies in Nigeria, we had already adopted a responsible attitude towards Corporate Governance and issues of Corporate Social Responsibility in Nigeria. The Company conducts its business with integrity and pays due regard to the legitimate interest of all stakeholders.

The Company continues to comply with its Internal Governance Policies, the Code of Corporate Governance for Companies in Nigeria and the Code of Good Corporate Governance for the Insurance Industry in Nigeria, issued by the National Insurance Commission in February, 2009. The NAICOM's Code of Corporate Governance covers a wide range of issues including Board structure, Quality of Board Members, duties of the Board, Conduct of the Board of Directors, Rights of Shareholders and Committees of the Board.

### **THE BOARD OF DIRECTORS**

The Board of Directors has the ultimate responsibility for the overall functioning of the Company. The responsibilities of the Board include setting the Company's strategic objectives and policies, providing leadership to put them into effect, supervising the management of the business, ensuring implementation of decisions reached at the Annual General Meeting, ensuring value creation to shareholders and employees, determination of the terms of reference and procedures of all Board Committees, ensuring maintenance of ethical standard as well as compliance with the laws of Nigeria. The Board consists of twelve (12) Directors, made up of two (2) Executive Directors and ten (10) Non-Executive Directors, one of whom is the Chairman. The Directors are experienced stakeholders with diverse professional backgrounds in Insurance, Accounting, Banking, Commerce, Management, Diplomacy, Engineering, Government etc. The Directors are men of impeccable character and high integrity.

The Company is indeed delighted to have a versatile Board with deep understanding of its responsibilities to Shareholders, Regulatory Authorities, Government and other Stakeholders. The Board always takes proactive steps to master and fully appreciate all cultural, legislative, ethical, institutional and all other factors, which impact our operations and operating environment. This has ensured that a culture of compliance with rules and regulation is entrenched at all levels of operations within the Company.

The meetings of the Board are scheduled well in advance and reports from Committees of the Board are circulated to all the Directors. The Board meets quarterly.

#### **a) RECORD OF DIRECTOR'S ATTENDANCE**

In accordance with Section 258(2) of the Companies and Allied Matters Act Cap C20, Laws of the Federation of Nigeria, 2004, the record of Director's attendance and meetings held during year 2017 is available for inspection at the Annual General Meeting. The Board met five (5) times during the year and the meetings of the Board were presided over by the Chairman. Written notices of the Board meetings, along with the agenda circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.

**(a) Record of director's attendance**

DIRECTORS	19.1.2017	20.03.2017	3.5.2017	27.7.2017	27.10.2017	TOTAL
Dr. Akin Ogunbiyi	✓	✓	✓	✓	✓	5
Mr. Babatunde Dabiri	✓	✓	✓	✓	✓	5
Mr. Segun Omosehin	✓	✓	✓	✓	✓	5
Mr. Adebisi Ashiru-Mobolaji	na	na	✓	✓	✓	3
Mr. Femi Asenuga	✓	✓	✓	✓	✓	5
Mr. Adesoye Olatunji	✓	✓	✓	✓	✓	5
Adm. Festus Porbeni (mni) CFR	✓	✓	✓	✓	X	4
Mr. Michael Govan	✓	X	X	✓	na	2
Dr. Eze Ebube	✓	X	X	✓	✓	3
Prof. Patrick Utomi	✓	X	✓	X	✓	3
Mr. Lamis Sheu Dikko	✓	X	✓	✓	✓	4
Mr. Akinboye Oyewumi	✓	✓	✓	✓	✓	5
Ms. Kadaria Ahmed	✓	✓	✓	✓	X	4

✓	attended	X	Absent
na	not applicable		

**(b). Committees**

The Board performed its functions through a total of four Standing Committees during the year under review.

The Committees have clearly defined responsibilities, scope of authority and procedures for reporting to the Board. Membership of these Committees is structured in such a manner as to take optimum advantage of the skills and experience of the Non-Executive Directors. The following are the standing Committees of the Company.

**i. Audit Committee**

The Audit Committee is established in accordance with Section 359(6) of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria, 2004. The Committee has the oversight functions for the Company's Accounts. The Committee consists of six (6) members, three (3) of whom are nominated by the Board and three (3) nominated and elected by shareholders whose tenure is renewed annually.

The Committee met five (5) times to review the adequacy of the internal audit plan, to receive and deliberate on the report of the external auditors, to review progress on recommendations made in both the internal and external audit reports, to review the adequacy of internal control systems and the degree of business compliance with laid down internal policies, laws, code of business principles and any other relevant regulatory framework. Mrs. Temi Durojaiye chaired the Committee during the year under review. The records of attendance at the meetings are as follows:

MEMBERS	16.1.2017	20.3.2017	25.4.2017	25.7.2017	24.10.2017	TOTAL
Mrs. Temi Durojaiye	✓	✓	✓	✓	✓	5
Mr. Akin Odubiyi	✓	✓	✓	✓	✓	5
Mr. Osato Aideyan	✓	✓	✓	✓	✓	5
Mr. Babatunde Dabiri	✓	✓	✓	✓	✓	5
Mr. Adesoye Olatunji	✓	✓	✓	X	✓	4
Mr. Akinboye Oyewumi	✓	✓	✓	X	✓	4

## ii Finance And General Purposes Committee

The Finance and General Purposes comprises five (5) members namely: Mr. Babatunde Dabiri, Alh Lamis Dikko, Mr. Soye Olatunji, Mr. Segun Omosehin and Mr. Femi Asenuga

The Committee met three times to review the investment guidelines of the Company, ensure that investments embarked upon by the Management are in line with the guidelines as well as the appropriate statutory regulations, and also considers other miscellaneous issues. Mr. Babatunde Dabiri Chaired the Committee during the year under review. The records of attendance at the meetings are as follows:

MEMBERS	25.04.2017	26.07.2017	24.10.2017	TOTAL
Mr. Babatunde Dabiri	✓	✓	✓	3
Mr. Lamis Sheu Dikko	✓	✓	✓	3
Mr. Adesoye Olatunji	✓	✓	✓	3
Mr. Segun Omosehin	✓	✓	✓	3
Mr. Femi Asenuga	✓	✓	✓	3

## iii. Establishment/Governance Committee

The Committee comprises five members met three (3) times to consider and make recommendation on the governance of the Company, remuneration and general welfare of the Senior Management and Staff of the Company. The records of attendance at the meetings are as follows:

MEMBERS	18.1.2017	16.3.2017	18.7.2017	TOTAL
Mr. Lamis Sheu Dikko	✓	✓	✓	3
Mr. Akinboye Oyewumi	X	✓	✓	2
Prof. Patrick Utomi	✓	✓	X	2
Adm. Festus Porbeni (mni) CFR	X	✓	✓	2
Ms. Kadaria Ahmed	✓	✓	✓	3

## iv. Technical/Risk Management Committee

The Technical/Risk Management Committee met three (3) times during the year under review to ensure compliance with Enterprise Risk Management Policies and the Regulatory Risk Management Requirements. The Committee also deliberates on and make recommendations to the Board on technical and special matters in connection with the core business of the Company as referred to it from time to time by the Board. The records of attendance at the meetings are as follows:

MEMBERS	9.3.2017	26.7.2017	26.10.2017	TOTAL
Dr. Eze Ebube	✓	✓	✓	3
Mr. Michael Govan	✓	✓	na	2
Mr. Segun Omosehin	✓	✓	✓	3
Mr. Femi Asenuga	✓	✓	✓	3
Mr. Adebisi Ashiru-Mobolaji	na	✓	✓	2

## (c) Enterprise risk management

### i. Introduction and Overview

Mutual Benefits Assurance Plc has a clear and functional Enterprise Risk Management (ERM) framework that is responsible for identifying, assessing and managing the likely impact of risks faced by the Company.

### ii. Enterprise-wide Risk Management Principles

At Mutual Benefits Assurance Plc, we try as much as possible to balance our portfolio of risks while maximizing value to stakeholders through an approach that mitigates inherent risks and reward our business.

To ensure effective and economic development of resources, we operate strictly by the following principles:

- The Company will not take any action that will compromise its integrity.
- The Company will at times comply with all government regulations and uphold best international practice.
- The Company will build an enduring risk culture, which shall pervade the entire organisation.
- The Company will at all times hold a balanced portfolio and adhere to guidelines on investment issued by regulator and Finance and General Purpose Committee of the Company.
- The Company will ensure that there is adequate reinsurance in place for its businesses and also ensure prompt payment of such premiums.

### iii. Approach to Risk Management

At Mutual Benefits Assurance Plc, there are levels of authority put in place for the oversight function and management of risk to create and promote a culture that mitigates the negative impact of risks facing the Company.

### iv. The Board

The Board sets the organisation's objectives, risk appetite and approves the strategy for managing risk. There is a Board Committee on Risk Management which ensures that various functions are geared towards minimizing the likelihood of the impacts of risks faced by the Company.

### v. The Audit Committee

This is a statutory Committee of the Board which is saddled with the following functions::

- Perform oversight function on accounting and financial reporting
- Liaise with the external auditor
- Ensure regulatory compliance
- Monitoring the effectiveness of internal control process within the Company

### vi. Technical/Risk Management Committee

This Committee oversees the business process. Their functions include:

- Reviewing of Company's risk appetite.
- Oversee management's process for identification of significant risk across the Company and the adequacy of prevention detection and reporting mechanisms.
- Review underwriting risks especially above limit for adequacy of reinsurance and Company's participation.
- Review and recommend for approval of the Board, risk management procedures and controls for new products and services.

**vii. Finance & General Purpose Committee**

Sets the investment limit and the type of businesses the Company should invest in.

- Reviews and approves the Company's investment policy
- Approves investments over and above Management's approval limit.
- Ensures that there is optimal asset allocation in order to meet the targeted goals of the Company.

The second level is the management of the Company. This comprises the Managing Director and the Management Committee.

They are responsible for strategic implementation of the Enterprise Risk Management policies and guidelines set by the Regulator, Government and the Board for risk mitigation. This is achieved through the business unit they supervise.

The last level is that of the independent assurance. This comprises the internal audit function that provides independent and objective assurance of the effectiveness of the Company's system of internal control established by the first and second lines of defence in management of Enterprise Risk across the organisation.

The Company has a robust complaint management policy to resolve complaints from shareholders, customers and stakeholders with speed. Below is the Company's complaints management policy.

A complaint can be lodged either by forwarding a letter of complaint or electronically to the Managing Director/CEO of the Company at 233, Ikorodu Road, Ilupeju, Lagos or to [info@mbaplc.com](mailto:info@mbaplc.com).

The complaint must and should include the following details:

- a. Names
- b. Address
- c. Telephone number
- d. E-mail address
- e. Signature (this may be dispersed with where the complaint is lodged electronically)
- f. Date
- g. A description of the action or issue complained about and reason for the complaint.

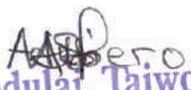
The Managing Director/CEO or his nominees shall acknowledge receipt of the complaint within five working days either by email or by post.

The Company will use its best endeavor to resolve all complaints within ten working days of the receipt of the complaint. Where a complaint cannot be resolved by the company within ten working days, the complainant would be so informed and the appropriate regulator will be notified within two working days with reason(s) for our inability to resolve the complaint and such complaints would be referred to the regulators in cases that require the regulator's intervention.

The Company shall also maintain a complaint register which shall contain the following information:

- a. Name of the complainant
- b. Date of the complaint
- c. Nature of the complaint
- d. Summary of the complaint
- e. Action taken
- f. Remarks/comment

A quarterly status report of all complaints received by the Company shall be filed with the Securities and Exchange Commission (SEC) and the Nigerian Stock Exchange (NSE).

  
**Abdulai, Taiwo & Co.**  
 Company Secretaries

Subomi Adebero  
 ABDULAI, TAIWO & CO  
 COMPANY SECRETARIES  
 FRC/2013/00000004756

Dated the 23rd March, 2018

To the members of Mutual Benefits Assurance Plc

In accordance with International Financial Reporting Standards, relevant provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, the Insurance Act 2003, relevant policy guidelines issued by the National Insurance Commission (NAICOM) and the Financial Reporting Council of Nigeria Act No. 6, 2011, the members of the Statutory Audit Committee of Mutual Benefits Assurance Plc. hereby report as follows:

- We have exercised our statutory functions under section 359(6) of the Companies and Allied Matters Act, CAP C20, Laws of the Federation of Nigeria 2004 and we acknowledge that the scope and planning of both the external and internal audits for the year ended 31 December 2017 were satisfactory and reinforce the Company's Internal Control Systems.
- We confirm that the accounting and reporting policies of the Group are in accordance with legal requirements and agreed ethical practices.
- We are satisfied with the Management's responses to the external auditors' recommendations on accounting and internal control matters and with the effectiveness of the Company's system of accounting and Internal Control.
- We acknowledge the co-operation of Management and staff in the conduct of statutory responsibilities.



**MRS. TEMI DUROJAIYE**

Chairperson, Audit Committee  
FRC/2013/ICAN/00000003102

Date: 23rd March, 2018

**Members of the Audit Committee are:**

- |   |                      |                              |
|---|----------------------|------------------------------|
| 1 | Mrs. Temi Durojaiye  | Chairperson                  |
| 2 | Mr. Akin Odubiyi     | Shareholders' Representative |
| 3 | Mr. Osato Aideyan    | Shareholders' Representative |
| 4 | Mr. Babatunde Dabiri | Board's Representative       |
| 5 | Mr. Adesoye Olatunji | Board's Representative       |
| 6 | Mr. Akinboye Oyewumi | Board's Representative       |

**Secretary to the Committee**

Babajide Ibitayo

## FOR THE YEAR ENDED 31 DECEMBER 2017

The Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, requires the Directors to prepare financial statements for each financial year that present fairly, in all material respects, the state of financial affairs of the Group at the end of the year and of its profit or loss and other comprehensive income. The responsibilities include ensuring that the Group:

- a) keeps proper accounting records that disclose, with reasonable accuracy, the financial position of the Group and comply with the requirements of International Financial Reporting Standards, provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, the Insurance Act 2003, relevant policy guidelines issued by the National Insurance Commission (NAICOM) and the Financial Reporting Council of Nigeria Act No. 6, 2011;
- b) establishes adequate internal controls to safeguard its assets and to prevent and detect fraud and other irregularities; and
- c) prepares its financial statements using suitable accounting policies supported by reasonable and prudent judgments and estimates, and are consistently applied.
- d) The Directors accept responsibility for the annual financial statements, which have been prepared using appropriate accounting policies supported by reasonable and prudent judgments and estimates, in conformity with the International Financial Reporting Standards, provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, the Insurance Act 2003, relevant policy guidelines issued by the National Insurance Commission (NAICOM) and the Financial Reporting Council of Nigeria Act No 6, 2011.

The Directors are of the opinion that the financial statements present fairly, in all material respects, the state of the financial affairs of the Group and of its profit or loss and other comprehensive income. The Directors further accept responsibility for the maintenance of accounting records that may be relied upon in the preparation of financial statements, as well as adequate systems of internal financial control.

Nothing has come to the attention of the Directors to indicate that the Group will not remain a going concern for at least twelve months from the date of this statement.



Dr. Akin Ogunbiyi  
 Chairman  
 FRC/2013/CIIN/00000003114

Date: 23rd March, 2018



Olusegun Omosehin  
 Managing Director/CEO  
 FRC/2013/CIIN/00000003103

Date: 23rd March, 2018



Ernst & Young  
10th Floor  
UBA House  
57, Marina  
P. O. Box 2442, Marina  
Lagos.

Tel: +234 (01) 631 4500  
Fax: +234 (01) 463 0481  
Email: [Services@ng.ey.com](mailto:Services@ng.ey.com)  
[www.ey.com](http://www.ey.com)

## TO THE MEMBERS OF MUTUAL BENEFITS ASSURANCE PLC

### Report on the Consolidated and Separate Financial Statements

#### Opinion

We have audited the accompanying consolidated and separate financial statements of Mutual Benefits Assurance Plc and its subsidiaries (the Group), which comprise the consolidated and separate statements of financial position as at 31 December 2017, and the consolidated and separate statements of profit or loss and consolidated and separate other comprehensive income, the consolidated and separate statements of changes in equity and the consolidated and separate statements of cash flows for the year then ended, and notes to the consolidated and separate financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated and separate financial statements of Mutual Benefits Assurance Plc and its subsidiaries present fairly, in all material respects, the financial position of the Company and the Group as at 31 December 2017 and of their financial performance and cash flows for year then ended and have been prepared in accordance with International Financial Reporting Standards as issued by International Accounting Standard Board (IASB), the relevant provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, the Insurance Act 2003, relevant policy guidelines issued by the National Insurance Commission (NAICOM) and the Financial Reporting Council of Nigeria Act No. 6, 2011.

#### Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated and Separate Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and other independence requirements applicable to performing the audit of Mutual Benefits Assurance Plc and its subsidiaries. We have fulfilled our other ethical responsibilities in accordance with the IESBA Code, and in accordance with other ethical requirements applicable to performing the audit of Mutual Benefits Assurance Plc and its subsidiaries. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key Audit Matter

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated and separate financial statements of the current period. These matters were addressed in the context of our audit of the consolidated and separate financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For the matter below, our description of how audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matter below, provide the basis for our audit opinion on the accompanying financial statements.

Key Audit Matter	How the matter was addressed in the audit
<p>The Group has insurance contract liabilities of N10 billion, out which outstanding claims of N6.0 billion (2016: N3.9billion) as at 31 December 2017 representing 12.3% (2016: 9%) of the Group's total liabilities. The valuation of these liabilities is highly judgmental as it requires a number of assumptions to be made with high estimation uncertainty such as future outcomes of claims, including primarily the timing and ultimate full settlement of long term policy liabilities. It requires economic assumptions such as investment return and interest rates and non-economic actuarial assumptions such as mortality, morbidity and customer behavior.</p> <p>The complexity of the valuation models may give rise to errors as a result of inadequate/incomplete data or inadequate design or application of the models. Due to its significance and the complexity of the related estimation and judgements, this is considered to be a key audit matter.</p> <p>The accounting policies and details relating to the insurance contract liabilities are disclosed in Notes 2.3.27 and 38 to the consolidated and separate financial statements, respectively."</p>	<p>Consistent with the insurance industry practice, the Company engaged the actuary to test the adequacy of the insurance contract valuation as at year end.</p> <p>With the assistance of our actuarial specialists, we performed the following audit procedures on the Company's actuarial reports:</p> <ol style="list-style-type: none"> <li data-bbox="826 712 1453 920">i. We considered the appropriateness of the assumptions used in the valuation of the insurance contracts by reference to the Company's and industry's data and expectations of investment returns, future longevity and expense developments.</li> <li data-bbox="826 965 1453 1133">ii. We considered the appropriateness of the non-economic assumptions used in the valuation of the insurance contracts in relation to lapse or extension assumptions by reference to Company specific and industry data. <ol style="list-style-type: none"> <li data-bbox="826 1178 1453 1245">i. We reviewed and documented management's process for estimating life policy benefits.</li> <li data-bbox="826 1290 1453 1424">ii. We assessed the design and tested the operating effectiveness of internal controls over the integrity of underwriting and claims data in the system as well as over the reserving and claims processes.</li> <li data-bbox="826 1469 1453 1603">iii. We performed file reviews of specific underwriting contracts in order to maximize our understanding of the book of business and validate initial loss estimates.</li> <li data-bbox="826 1648 1453 1738">iv. We performed subsequent year claim payments to confirm the reasonableness of the initial loss estimates.</li> </ol> </li> </ol>

### Other Information

The Directors are responsible for the other information. The other information comprises the Directors' Report, Five-year financial summary and Statement of value added as required by the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, Corporate Governance Report as required by Code of Corporate Governance issued by Securities and Exchange Commission (SEC) and National Insurance Commission (NAICOM) and Audit Committee Report as required by Section 359(6) of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004. The other information were obtained prior to the date of this report, and the Annual Report, is expected to be made available to us after that date. The other information does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

### Responsibilities of the Directors for the Financial Statements

The Directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004, the Insurance Act 2003, relevant policy guidelines issued by the National Insurance Commission (NAICOM) and the Financial Reporting Council of Nigeria Act No. 6, 2011 and for such internal control as the Directors determine necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,

intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

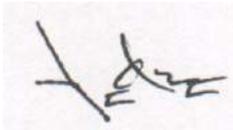
#### **Report on Other Legal and Regulatory Requirements**

In accordance with the requirement of Schedule 6 of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004 and Section 28(2) of the Insurance Act 2003, we confirm that:

- i we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- ii in our opinion, proper books of account have been kept by the Company, in so far as appears from our examination of those books;
- iii the Company and the Group consolidated and separate statements of financial position, profit or loss and other comprehensive income are in agreement with the books of account;
- iv in our opinion, the consolidated and separate financial statements have been prepared in accordance with the provisions of the Companies and Allied Matters Act, CAP C20 Laws of the Federation of Nigeria 2004 and Section 28(2) of the Insurance Act 2003 so as to give a true and fair view of the state of affairs and financial performance.

**Penalties**

The Company incurred penalties in respect of contraventions of the requirement of certain section of the National insurance Commission's Operational Guideline 2011 during the financial year. The details of the contraventions and penalties are disclosed in note 57 of the financial statements.



Kayode Famutimi, FCA,  
FRC/2012/ICAN/00000000155

For: Ernst & Young  
Lagos, Nigeria

Date: 4th May, 2018



## 1. Corporate information

These financial statements are the consolidated and separate financial statements of Mutual Benefits Assurance Plc ("the Company") and its subsidiaries (hereafter referred to as 'the Group'). The address of the registered office is: Aret Adams House, 233 Ikorodu Road, Ilupeju - Lagos.

Mutual Benefits Assurance Plc ("the Company") (RC 269837) was Incorporated as a private limited company on 18 April 1995, granted the Certificate of Registration as an Insurer by the National Insurance Commission (NAICOM) in September 1995, commenced operations on 2 October 1995 and became a public liability company on 24 May 2001. Mutual Benefits Assurance Plc is a financial, wealth protection company in Nigeria. The Company is listed on the Nigerian Stock Exchange.

The Company invests policy holders funds and pays claims arising from insurance contract liabilities in line with the provisions of Insurance Act, CAP I17, Laws of the Federation of Nigeria 2004 and NAICOM guidelines.

The principal activities of the subsidiaries and information of the Group's structure are disclosed in Note 32. Information on other related party relationships of the Group is provided in Note 55. The consolidated and separate financial statements of the Company and its subsidiaries were authorised for issue by the Board of Directors on 22 February 2018.

### Going Concern

The consolidated and separate financial statements have been prepared on the going concern basis and there is no intention to curtail business operations. Capital adequacy and liquidity ratios are continuously reviewed and appropriate action taken to ensure that there are no going concern threats to the operation of the Company.

The Directors have made assessment of the Group's and the Company's ability to continue as a going concern and have no reason to believe that the Group

and the Company will not remain a going concern in the years ahead.

## 2. Summary of significant accounting policies

### 2.1 Introduction to summary of accounting policies

The principal accounting policies applied in the preparation of these consolidated and separate financial statements ("the financial statements") are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated.

### 2.2 Basis of presentation and compliance with IFRS

These consolidated and separate financial statements of the Company and its subsidiaries have been prepared in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). Additional information required by national regulations has been included where appropriate.

The consolidated and separate financial statements comprises of the statements of profit or loss, statements of other comprehensive income, the statements of financial position, the statements of changes in equity, the statements of cash flows, summary of significant accounting policies and the notes.

The financial statements values are presented in Nigerian Naira (₦) rounded to the nearest thousand (₦'000), unless otherwise indicated.

### 2.2 Basis of presentation and compliance with IFRS - Continued

The Group presents its statement of financial position broadly in order of liquidity. An analysis regarding recovery or settlement within twelve months after the reporting date (no more than 12 months) and more than 12 months after the reporting date (more than 12 months) is presented in the respective notes.

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial

position only when there is a current legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the assets and settled the liability simultaneously.

#### (a) Basis of measurement

These consolidated and separate financial statements have been prepared on the historical cost basis except for investment properties and financial assets are measured at fair value.

#### (b) Use of estimates and judgements

The preparation of the financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

Information about significant areas of estimation uncertainties and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in Note 2.3.38.

### 2.3. Significant accounting policies

Except for the effect of the changes in accounting policies, if any, the group has consistently applied the following accounting policies to all periods presented in these financial statements.

#### 2.3.1 Basis of Consolidation

The consolidated and separate financial statements comprise the financial statements of the Group and its investees that are considered subsidiaries as at 31 December 2017. Subsidiaries are investees that the Group has control over. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if, and only if, the Group has:

- (a) Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- (b) Exposure, or rights, to variable returns from its involvement with the investee
- (c) The ability to use its power over the investee to affect its returns.

#### 2.3.1 Basis of Consolidation–Continued

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) The contractual arrangement with the other vote holders of the investee
- (b) Rights arising from other contractual arrangements
- (c) The Group's voting rights and potential voting rights

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains control until the date when the Group ceases to control the subsidiary.

Profit or loss and each component of OCI are attributed to the owners of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction (transactions with owners).

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, noncontrolling interest and other components of equity, while any resultant gain or loss is recognised in profit or loss. Any investment retained is recognised at fair value.

### 2.3.2 Product classification

Insurance contracts are those contracts where the Group (the insurer) has accepted significant insurance risk from another party (the policyholders) by agreeing to compensate the policyholders if a specified uncertain future event (the insured event) adversely affects the policyholders. As a general guideline, the Group determines whether it has significant insurance risk, by comparing benefits payable after an insured event with benefits payable if the insured event did not occur. Insurance contracts can also transfer financial risk.

Investment contracts are those contracts that transfer significant financial risk, but not significant insurance risk. Financial risk is the risk of a possible future change in one or more of a specified interest rate, financial instrument price, commodity price, foreign exchange rate, index of price or rates, credit rating or credit index or other variable, provided in the case of a non-financial variable that the variable is not specific to a party to the contract.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if the insurance risk reduces significantly during this period, unless all rights and obligations are extinguished or expire. Investment contracts can, however, be reclassified as insurance contracts after inception if insurance risk becomes significant.

### 2.3.3 Business combinations and goodwill

The Group applies the acquisition method to account for Business Combinations and acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, fair value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of IAS 39 Financial Instruments: Recognition and Measurement, is measured at fair value with the changes in fair value recognised in the statement of profit or loss.

Goodwill is initially measured at cost (being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests) and any previous interest held over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purposes of impairment testing, goodwill acquired in a business combination is allocated to an appropriate cash-generating unit (CGU) that is expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill has been allocated to CGU and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### 2.3.4 Foreign currency translation

The Group's consolidated financial statements are presented in Naira which is also the parent company's functional currency. Each company in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. The Group uses the direct method of consolidation and on disposal of a foreign operation, the gain or loss that is reclassified to profit or loss reflects the amount that arises from using this method.

#### 2.3.4.1 Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities at their functional currency spot rate prevailing at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rate of exchange at the reporting date.

All differences arising on settlement or translation of monetary items are taken to the statement of profit or loss with the exception of differences on foreign monetary items that form part of a net investment in a foreign operation. These are recognised in OCI until the disposal of the net investment, at which time they are reclassified to profit or loss. Tax charges and credits attributable to exchange differences on these monetary items are also recorded in OCI.

#### 2.3.4.1 Transactions and balances - Continued

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the date of the initial transaction and are not subsequently restated. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value is determined. The gain or loss arising on translation of non-monetary items measured at fair value is treated in line with the recognition of a gain or loss on change in fair value of the item (i.e., translation differences on items whose fair value gain or loss is recognised in OCI or profit or loss are also recognised in OCI or profit or loss, respectively).

### 2.3.4.2 Group companies

On consolidation, the assets and liabilities of foreign operations are translated into Naira at the rate of exchange prevailing at the reporting date and their statement of profit or loss is translated at exchange rates prevailing at the date of the transactions. The exchange differences arising on the translation for consolidation are recognised in OCI. On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is reclassified to profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the rate of exchange at the reporting date.

### 2.3.5 Investment in an associates

An associate is an entity over which the Group has significant influence and which is neither a subsidiary nor a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but it is not control or joint control over those policies.

The Group's investment in its associate is accounted for using the equity method.

Under the equity method, the investment in an associate is carried in the statement of financial position at cost plus post-acquisition changes in the Group's share of net assets of the associate. Goodwill relating to an associate is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The statement of profit or loss reflects the share of the results of operations of the associate. Any change in OCI of the investee is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the

interest in the associate.

The financial statements of the associate are prepared for the same reporting period as the Group. Where necessary, adjustments are made to bring its accounting policies in line with the Group's.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on the Group's investment in associates. The Group determines at each reporting date, whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognises the amount in the 'share of profit of an associate' in the statement of profit or loss.

Upon loss of significant influence over the associate, the Group measures and recognises any remaining investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the remaining investment and proceeds from disposal is recognised in profit or loss.

### 2.3.6 Segment reporting

For management purposes, the Group is organised into business units based on their products and services and has three reportable operating segments, as follows:

A segment is a distinguishable component of the Group that is engaged in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segments i.e life business, real estate and microfinance. Significant geographical regions have been identified as the secondary basis of reporting, which are Nigeria, Niger and Liberia as disclosed Note 3.6.

Segment performance is evaluated based on profit or loss and is measured consistently with profit or loss in

the consolidated financial statements. No inter-segment transactions occurred in 2017 and 2016.

### 2.3.7 Revenue recognition

Revenue comprises premium, investment income, value for services rendered, net of value-added tax, after eliminating revenue within the Group.

#### 2.3.7.1 Gross premiums

Gross recurring premiums on life and investment contracts are recognised as revenue when payable by the policyholder. For single premium business, revenue is recognised on the date on which the policy is effective.

Gross general insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period. They are recognised on the date on which the policy commences. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior accounting periods. Premiums collected by intermediaries, but not yet received, are assessed based on estimates from underwriting or past experience and are included in premiums written.

Unearned premiums are those proportions of premiums written in a year that relate to periods of risk after the reporting date. Unearned premiums are calculated on a daily pro rata basis. The proportion attributable to subsequent periods is deferred as a provision for unearned premiums.

#### 2.3.7.2 Annuity premium and claims

Annuity premiums relate to single premium payments and recognised as earned premium income in the period in which payments are received. Claims are made to annuitants in the form of monthly/quarterly payments based on the terms of the annuity contract and charged to statement of profit or loss as incurred. Premiums are recognised as revenue when they become payable by the contract holders. Premium are shown before deduction of commission.

#### 2.3.7.3 Reinsurance premiums

Gross outward reinsurance premiums on life and

investment contracts are recognised as an expense on the earlier of the date when premiums are payable or when the policy becomes effective.

Gross general reinsurance premiums ceded comprise the total premiums payable for the whole cover provided by contracts entered into in the period and are recognised on the date on which the policy incepts. Premiums include any adjustments arising in the accounting period in respect of reinsurance contracts incepting in prior accounting periods.

#### **2.3.7.3 Reinsurance premiums - Continued**

Unearned reinsurance premiums are those proportions of premiums ceded in a year that relate to periods of risk after the reporting date. Unearned reinsurance premiums are deferred over the term of the underlying direct insurance policies for risks-attaching contracts and over the term of the reinsurance contract for losses-occurring contracts.

Reinsurance premiums and claims on the face of the statement of profit or loss have been presented as negative items within premiums and net benefits and claims, respectively, because this is consistent with how the business is managed.

#### **Reinsurance commission income**

Reinsurance commission income represents commission received on direct business and transactions ceded to re-insurance during the year. It is recognized over the cover provided by contracts entered into the period and are recognized on the date on which the policy incepts.

#### **2.3.7.4 Fees and commission income**

Insurance and investment contract policyholders are charged for policy administration services, surrenders and other contract fees. These fees are recognised as revenue over the period in which the related services are performed. If the fees are for services provided in future periods, then they are deferred and recognised over those future periods.

#### **2.3.7.5 Investment income**

Interest income is recognised in the statement of profit or loss as it accrues and is calculated by using the EIR method. Fees and commissions that are an

integral part of the effective yield of the financial asset are recognised as an adjustment to the EIR of the instrument.

Investment income also includes dividends when the right to receive payment is established and Rental income arising from operating leases on investment properties is accounted for on a straight line basis over the lease terms

#### **2.3.7.6 Rendering of services and sales of goods**

Revenue from sales of goods arising from property business engaged in by the Group. The revenue recognition is contingent on when the significant risks and rewards of ownership are transferred to buyer.

#### **2.3.7.7 Finance income**

Interest income arising from the micro finance banking services offered by the Group and is recognized in the profit or loss as it accrues and is calculated by using the effective interest rate method.

#### **2.3.8 Benefits, claims and expenses recognition**

##### **2.3.8.1 Gross benefits and claims**

Gross benefits and claims for life insurance contracts and for investment contracts with DPF include the cost of all claims arising during the year, including: internal and external claims handling costs that are directly related to the processing and settlement of claims. Death claims and surrenders are recorded on the basis of notifications received. Maturities and annuity payments are recorded when due.

General insurance and health claims include all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries, and any adjustments to claims outstanding from previous years.

##### **2.3.8.2 Reinsurance claims**

Reinsurance claims are recognized when the related gross insurance claim is recognized according to the terms of the relevant contract.

##### **2.3.8.3 Underwriting expenses**

Underwriting expenses comprise acquisitions costs and other underwriting expenses. Acquisition costs comprise all direct and indirect costs arising from the writing of insurance contracts. These costs also include fees and commission expense. Other underwriting expenses are those incurred in servicing existing policies and contracts. They are recognized in the statement of profit or loss over the tenor of the insurance cover.

#### 2.3.8.4 General administrative expenses

These are expenses other than claims and underwriting expenses. They include employee benefits, professional fees, depreciation expenses and other non-operating expenses. Management expenses are accounted for on accrual basis and recognized in the statement of profit or loss upon utilization of the service or at the date of origination.

#### 2.3.8.5 Finance costs

Interest expense is recognized in the profit or loss as it accrues and is calculated by using the effective interest rate method. Accrued interest is included within the carrying value of the interest bearing financial liability.

#### 2.3.9 Cash and short-term deposits

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term deposits with a maturity of three months or less from origination, which are subject to an insignificant risk of changes in value and not subject to any encumbrances.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts, if any, as they are considered an integral part of the Group's cash management.

### 2.3.10 Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### 2.3.10.1 Financial assets

##### 2.3.10.1.1 Initial recognition and measurement

Financial assets are classified, at initial recognition, as financial assets at FVPL, held to maturity (HTM) investments, loans and receivables and Available-for-sale (AFS) financial assets. All financial assets are recognised initially at fair value plus transaction costs that are attributable to the acquisition of the financial asset.

##### 2.3.10.1.1 Initial recognition and measurement - Continued

The classification depends on the purpose for which the investments were acquired or originated. Financial assets are classified as at FVPL where the Group's documented investment strategy is to manage financial investments on a fair value basis, because the related liabilities are also managed on this basis. The AFS category is used when the relevant liability (including shareholders' funds) is passively managed and/or carried at amortised cost.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets include cash and short-term deposits, trade and other receivables, loan and other receivables, quoted and unquoted financial instruments, and derivative financial instruments.

##### 2.3.10.1.2 Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in three categories:

- Fair value through profit or loss
- Held to maturity (HTM) investments
- Loans and receivables
- AFS financial assets

##### i. Fair value through profit or loss

Financial assets at FVPL include financial assets held for trading and those designated upon initial recognition as at FVPL. Investments typically bought with the intention to sell in the near future are classified as held for trading. Derivatives, including

separated embedded derivatives, are also classified as held for trading unless they are designated as effective hedging instruments as defined by IAS 39. For investments to be designated as at FVPL, the following criteria must be met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on a different basis; Or,
- The assets and liabilities are part of a group of financial assets, financial liabilities, or both, which are managed and their performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.

Subsequent to initial recognition, they are remeasured at fair value. Changes in fair value are recorded in 'Fair value gains and losses'. Interest is accrued and presented in 'Investment income', using the effective interest rate (EIR). Dividend income is recorded in 'investment income' when the right to the payment has been established.

#### **Held to maturity financial assets**

Non-derivative financial assets with fixed or determinable payments and fixed maturities are classified as held to maturity when the Group has the positive intention and ability to hold until maturity. After initial measurement, held to maturity financial assets are measured at amortised cost, using the EIR, less impairment. The EIR amortisation is included in 'Investment income' in the statement of profit or loss. Gains and losses are recognized in the statement of profit or loss when the investments are derecognised or impaired, as well as through the amortisation process.

#### **ii. Loans and receivables**

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial measurement, loans and receivables are measured at amortised cost, using the EIR method, less allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR.

The EIR amortisation is included in 'investment income' in the statement of profit or loss. Gains and losses are recognised in the statement of profit or loss when the investments are derecognised or impaired, as well as through the amortisation process.

#### **iii. Available-for-sale financial assets**

AFS financial assets include equity and debt securities. Equity investments classified as AFS are those that are neither classified as held for trading nor designated at FVPL. Debt securities in this category are those that are intended to be held for an indefinite period of time and which may be sold in response to needs for liquidity or in response to changes in the market conditions.

After initial measurement, AFS financial assets are subsequently measured at fair value, with unrealised gains or losses recognised in OCI in the AFS reserve (equity). Where the insurer holds more than one investment in the same security they are deemed to be disposed of on a first-in first-out basis. Interest earned whilst holding AFS investments is reported as interest income using the EIR. Dividends earned whilst holding AFS investments are recognised in the statement of profit or loss as 'Investment income' when the right of the payment has been established. When the asset is derecognised or determined to be impaired, the cumulative gain or loss is reclassified from AFS reserve to the statement of profit or loss and removed from the AFS reserve.

The Group evaluates whether the ability and intention to sell its AFS financial assets in the near term is still appropriate. When, in rare circumstances, the Group is unable to trade these financial assets due to inactive markets, the Group may elect to reclassify these financial assets if the management has the ability and intention to hold the assets for the foreseeable future or until maturity. Reclassification to loans and receivables is permitted when the financial asset meets the definition of loans and receivables and management has the intention and ability to hold these assets for the foreseeable future or until maturity. The reclassification to HTM is permitted only when the entity has the ability and intention to hold the financial asset until maturity.

For a financial asset reclassified out of the available-for-sale category, the fair value carrying amount at the date of reclassification becomes its new amortised cost and any previous gain or loss on that asset that has been recognised in equity is amortised to profit or loss over the remaining life of the investment using the EIR. Any difference between the new amortised cost and the maturity amount is also amortised over the remaining life of the asset using the EIR. If the asset is subsequently determined to be impaired, then the amount recorded in equity is reclassified to the statement of profit or loss.

#### 2.3.10.1.3 Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- The rights to receive cash flows from the asset have expired  
Or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

#### 2.3.10.1.3 Derecognition of financial assets - Continued

When the Group has transferred its rights to receive cash flows from an asset or has entered into a passthrough arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a

guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### 2.3.10.1.4 Impairment of financial assets

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, there is objective evidence of impairment as a result of one or more events that has occurred since the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that a debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and observable data indicating that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### i. Financial assets carried at amortised cost

For financial assets carried at amortised cost, the Group first assesses whether impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

The amount of any impairment loss identified is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit

losses that have not yet been incurred). The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate.

The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognized in the statement of profit or loss. Interest income (recorded as investment income in the statement of profit or loss) continues to be accrued on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to finance costs in the statement of profit or loss.

#### 2.3.10.1.4 Impairment of financial assets

##### ii. Available-for-sale financial investments

For AFS financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

In the case of equity investments classified as AFS, objective evidence would include a 'significant or prolonged' decline in the fair value of the investment below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that investment previously recognised in the statement of profit or loss – is removed from OCI and recognised in the statement of profit or loss. Impairment losses on equity investments are not reversed through profit or loss; increases in their fair value after impairment are recognized directly in OCI.

The determination of what is 'significant' or 'prolonged' requires judgement. In making this judgement, the Group evaluates, among other factors, the duration or extent to which the fair value of an investment is less than its cost. The determination of what is 'significant' is 20% and 'prolonged' is six months.

#### 2.3.10.2 Financial liabilities

##### 2.3.10.2.1 Initial recognition and measurement

Financial liabilities are classified at initial recognition, as borrowing, payables and other payables as appropriate.

All financial liabilities are recognized initially at fair value. The Group's financial liabilities include trade payables, other accrual and payables.

##### 2.3.10.2.2 Subsequent measurement

Subsequent measurement of financial liabilities depends on their classification.

##### i. Payables and other payables

Subsequent to initial recognition, they are measured at amortized cost using the effective interest rate method. If the due date of the liability is less than one year discounting is omitted.

##### ii. Interest bearing loans and borrowings

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fee or costs that are an integral part of the EIR. The EIR amortisation is included in finance cost in the statement of profit or loss.

##### 2.3.10.2.3 Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on

substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the profit or loss.

### 2.3.11 Deposit liabilities

Deposits liabilities include current, term and savings deposits with the Group by depositors. Deposits from customers are initially recognized in liabilities at fair value less transaction cost and subsequently measured at amortised cost.

Interest paid on the deposits is expensed as finance cost in profit or loss' during the period in which the Group has the obligation to pay the interest. Deposits are derecognised when repaid to customers on demand or used to offset amount(s) due from the customer as agreed in the contract.

### 2.3.12 Fair value measurement

The Group measures financial instruments and non-financial assets such as investment properties at fair value at each reporting date. Also, fair values of financial instruments measured at amortised cost are disclosed in Note 3.5.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to

generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 – Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 – Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each year.

### 2.3.12 Fair value measurement - Continued

The Group's management determines the policies and procedures for both recurring fair value measurement, such as investment properties and unquoted Available-for-sale (AFS) financial assets, and for non-recurring measurement, such as assets held for distribution in discontinued operation.

External valuers are involved for valuation of significant assets, such as investment properties and significant liabilities, such as contingent consideration. Involvement of external valuers is decided upon annually by the management after discussion with and approval by the audit committee.

Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained.

At each reporting date, the valuation committee analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the Group's accounting policies. For this analysis, the valuation committee verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The management, in conjunction with the Group's external valuers, also compares the changes in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

The fair value of financial instruments that are actively traded in organised financial markets is determined by reference to quoted market bid prices for assets and offer prices for liabilities, at the close of business on the reporting date, without any deduction for transaction costs.

For units in unit trusts and shares in open ended investment companies, fair value is determined by reference to published bid values in an active market.

For other financial instruments not traded in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include the discounted cash flow method, comparison to similar instruments for which market observable prices exist and other relevant valuation models.

Their fair value is determined using a valuation model that has been tested against prices or inputs to actual market transactions and using the Group's best

estimate of the most appropriate model assumptions. For discounted cash flow techniques, estimated future cash flows are based on management's best estimates and the discount rate used is a market-related rate for a similar instrument. The use of different pricing models and assumptions could produce materially different estimates of fair values.

The fair value of floating rate and overnight deposits with credit institutions is their carrying value. The carrying value is the cost of the deposit and accrued interest. The fair value of fixed interest bearing deposits is estimated using discounted cash flow techniques. Expected cash flows are discounted at current market rates for similar instruments at the reporting date.

### 2.3.12 Fair value measurement - Continued

If the fair value cannot be measured reliably, these financial instruments are measured at cost, being the fair value of the consideration paid for the acquisition of the investment or the amount received on issuing the financial liability. All transaction costs directly attributable to the acquisition are also included in the cost of the investment.

### 2.3.13 Impairment of non-financial assets

The Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's (CGU) fair value less costs to sell and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or Group of assets.

Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In

determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded subsidiaries or other available fair value indicators.

Impairment losses of continuing operations are recognized in the profit or loss in those expense categories consistent with the function of the impaired asset.

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Group makes an estimate of the asset's or CGU's recoverable amount.

A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the profit or loss unless the asset is carried at revalued amount, in which case, the reversal is treated as a revaluation increase.

The following criteria are also applied in assessing impairment of goodwill:

### Goodwill

Goodwill is tested for impairment annually and when circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the cash-generating units, to which the goodwill relates. Where the recoverable amount of the cash-generating units is less than their carrying amount an impairment loss is recognised. The Group performs its annual impairment test of

goodwill as at 31 December.

### 2.15 Impairment of non-financial assets - Continued

The recoverable amount of the banking CGU have been determined based on a value in use calculation. The calculation requires the Group to make an estimate of the expected future cash flows from each of the CGUs and discount these amounts using a suitable rate which reflects the risk of those cash flows in order to calculate the present value of those cash flows.

Previously recorded impairment losses for goodwill are not reversed in future periods.

### Intangible assets

Intangible assets with indefinite useful lives are tested for impairment annually at 31 December, either individually or at the cash generating unit level, as appropriate and when circumstances indicate that the carrying value may be impaired.

### 2.3.14 Pledged assets

Financial assets transferred to external parties that do not qualify for de-recognition are reclassified in the statement of financial position from financial assets (held-for-trading, held to maturity or available for sale) to pledged assets, if the transferee has received the right to sell or re-pledge them in the event of default from agreed terms.

Initial recognition of pledged assets is at fair value, whilst subsequent measurement is based on the classification and measurement of the financial asset in accordance with IAS 39.

### 2.3.15 Trade receivables

Trade receivables (premium receivable) are initially recognized at fair value and subsequently measured at amortised cost less provision for impairment. Discounting is omitted where the effect of discounting is immaterial.

An allowance for impairment is made when there is objective evidence such as the probability of solvency or significant financial difficulties of the debtors that the Group will not be able to collect the amount due under the original terms of the invoice. Impaired debts

are derecognized when they are assessed as uncollectible.

If in a subsequent period the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previous recognized impairment loss is reversed to the extent that the carrying value of the asset does not exceed its amortised cost at the reversed date. Any subsequent reversal of an impairment loss is recognized in the profit or loss.

### 2.3.16 Reinsurance

#### 2.3.16.1 Reinsurance ceded to reinsurance counterparties

The Group cedes insurance risk in the normal course of business for most of its businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract.

Reinsurance assets are reviewed for impairment at each reporting date, or more frequently, when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Group may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Group will receive from the reinsurer. The impairment loss is recorded in the statement of profit or loss

### 2.18 Reinsurance—continued

#### 2.3.16.1 Reinsurance ceded to reinsurance counterparties - Continued

Gains or losses on buying reinsurance are recognised in the statement of profit or loss immediately at the date of purchase and are not amortised. Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

#### 2.3.16.2 Prepaid reinsurance

Prepaid reinsurance are those proportions of premiums written in a year that relate to periods of risk after the statement of financial position date and is reported under reinsurance assets in the statement of financial position. Prepaid reinsurance premiums are deferred over the term of the underlying direct insurance policies for risks-attaching contracts and over the term of the reinsurance contract for losses-occurring contracts.

#### 2.3.17 Other receivables and prepayment

Other receivables are made up of prepayments and other amounts due from parties which are not directly linked to insurance or investment contracts. Except prepayment and other receivables that are not financial assets, these are measured at amortised costs. Discounting is omitted where the effect of discounting is immaterial.

#### 2.3.18 Deferred expenses

##### Deferred acquisition costs (DAC)

Those direct and indirect costs incurred during the financial period arising from the acquiring or renewing of insurance contracts are deferred to the extent that these costs are recoverable out of future premiums. All other acquisition costs are recognized as an expense when incurred.

Subsequent to initial recognition, DAC for general insurance are amortized over the period in which the related revenues are earned. The DAC asset for life insurance is amortised over the expected life of the contracts as a constant percentage of expected premiums. The deferred acquisition costs for reinsurers are amortised in the same manner as the underlying asset amortisation and is recorded in the statement of profit or loss.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period and are treated as a change in an accounting estimate.

An impairment review is performed at each reporting date or more frequently when an indication of

impairment arises. When the recoverable amount is less than the carrying value, an impairment loss is recognized in the profit or loss. DAC are also considered in the liability adequacy test for each reporting period.

DAC are derecognized when the related contracts are either settled or disposed of.

### 2.3.19 Inventories and work in progress

The Group recognises property as inventory under the following circumstances:

- property purchased for the specific purpose of resale;
- property constructed for the specific purpose of resale (work in progress under the scope of IAS 18, "Revenue"); and
- property transferred from investment property to inventories. This is permitted when the Group commences the property's development with a view to sale.

They are valued at the lower of cost and net realisable value. Cost comprises direct materials and, where appropriate, labour and production overheads that have been incurred in bringing the inventories and work in progress to their present location and condition.

Cost is determined using weighted average cost. Net realisable value represents the estimated selling price less estimated costs to completion and costs to be incurred in marketing, selling and distribution.

### 2.3.20 Leases

The determination of whether an arrangement is a lease, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset, even if that asset is not explicitly specified in an arrangement.

#### *Group as a lessee*

Leases that do not transfer to the Group substantially

all the risks and benefits incidental to ownership of the leased items are operating leases.

Operating lease payments are recognised as an expense in the statement of profit or loss on a straight-line basis over the lease term.

Contingent rental payable is recognised as an expense in the period in which they are incurred. All other leases are considered finance leases.

#### *Group as a lessor*

Leases where the Group does not transfer substantially all of the risk and benefits of ownership of the asset are classified as operating leases.

Rental income is recognised as revenue in the statement of profit or loss on a straight line basis over the lease term. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned. All other leases are considered finance leases.

#### *Advances to customers under finance lease*

Advances to customers under finance lease are stated net of principal repayments. Finance lease income is recognised in a manner which provides a constant yield on the outstanding principal over the lease term.

### 2.3.21 Investment properties

Investment properties held for rental income and capital appreciation are measured initially at cost, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met; and excludes the costs of day-to-day servicing of an investment property. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. Gains or losses arising from changes in the fair values of investment properties are included in the profit or loss in the year in which they arise.

Fair values are evaluated annually by an accredited

external, independent valuer, applying a valuation model.

Investment properties are derecognised either when they have been disposed of, or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognised in the profit or loss in the year of retirement or disposal.

Transfers are made to or from investment property only when there is a change in use evidenced by the end of owner-occupation, commencement of an operating lease to another party or completion of construction or development. For a transfer from investment property to owner-occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of the change in use.

### 2.3.22 Investments in subsidiaries

Investments in subsidiaries are carried in the separate statement of financial position at cost less allowance for impairment losses. Where, there has been impairment in the value of investments in subsidiaries, the loss is recognised as an expense in the period in which the impairment is identified. On disposal of an investment, the difference between the net disposal proceeds and the carrying amount is charged or credited to the statement of profit or loss account.

### 2.3.23 Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is their fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the profit or loss in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period (five years) and the amortisation method (straight line) for an intangible asset with a finite useful life are reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the profit or loss in the expense category consistent with the function of the intangible asset.

### 2.3.23 Intangible assets - continued

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash generating unit level. Such intangibles are not amortised. The useful life of an intangible asset with an indefinite life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the profit or loss when the asset is derecognized.

### 2.3.24 Property, plant and equipment

Property and equipment (excluding building) is stated at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and accumulated impairment losses. Replacement or major inspection costs are capitalized when incurred and if it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably.

Building is measured at fair value less accumulated

depreciation and impairment losses recognised after the date of the revaluation. Valuations are performed frequently to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

Any revaluation surplus is recorded in other comprehensive income and hence, credited to the asset revaluation reserve in equity, except to the extent that it reverses a revaluation decrease of the same asset previously recognised in the profit or loss, in which case, the increase is recognised in the profit or loss. A revaluation deficit is recognized in the profit or loss, except to the extent that it offsets an existing surplus on the same asset recognised in the asset revaluation reserve.

Accumulated depreciation as at the revaluation date is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Upon disposal, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

Land is not depreciated. Depreciation on property, plant and equipment is calculated using the straight-line method to allocate the cost to the residual values over the estimated useful lives as follows;

Building	2%
Leasehold building	over the remainder of the life of the lease
Leasehold improvements	20%
Furniture and fittings	20%
Plant and machinery	20%
Motor vehicles	25%
Computer and office equipment	20%

The assets' residual values, and useful lives and method of depreciation are reviewed and adjusted, if appropriate, at each financial year end and adjusted prospectively, if appropriate.

Impairment reviews are performed when there are indicators that the carrying value may not be recoverable. Impairment losses are recognised in the profit or loss as an expense.

An item of property and equipment is derecognized upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit or loss in the year the asset is derecognized.

### 2.3.25 Statutory deposit

Statutory deposit represents fixed deposit with the Central Bank of Nigeria in accordance with section 10(3) of the Insurance Act, 2003. The deposit is recognised at cost in the statement of financial position being 10% of the statutory minimum capital requirement of N3 billion for General insurance business and of N2 billion for life business. Interest income on the deposit is recognised in the statement of profit or loss in the period the interest is earned.

### 2.3.26 Deposit for shares

Deposit for shares are amounts that the Company has placed with (asset) or received from subsidiary, associate or another company (liability) for the ultimate purpose of equity investment in the relevant company for which relevant regulatory formalities have not been completed at the reporting date. Deposits for shares are carried at cost less accumulated impairment losses, if any.

### 2.3.27 Insurance contracts

The Group issues contracts that transfer insurance risk or financial risk or both. Insurance contracts are those contracts where a party (the policy holder) transfers significant insurance risk to another party (insurer) and the latter agrees to compensate the policyholder or other beneficiary if a specified uncertain future event (the insured event) adversely affects the policyholder, or other beneficiary. Such contracts may also transfer financial risk when the insurer issues financial instruments with a discretionary participation feature. These are computed in compliance with the provisions of Sections 20, 21, and 22 of the Insurance Act 2003 as follows:

#### 2.3.27.1 General insurance contracts

These contracts are accident and casualty and property insurance contracts. Accident and casualty insurance contracts protect the Group's customers against the risk of causing harm to third parties as a result of their legitimate activities. Damages covered include both contractual and non-contractual events. The typical protection offered is designed for employers who become legally liable to pay compensation to injured employees (employers' liability) and for individual and business customers who become liable to pay compensation to a third party for bodily harm or property damage (public liability).

Property insurance contracts mainly compensate the Group's customers for damage suffered to their properties or for the value of property lost. Customers who undertake commercial activities on their premises could also receive compensation for the loss of earnings caused by the inability to use the insured properties in their business activities (business interruption cover).

#### (i) Reserves for unearned premium

In compliance with Section 20 (1) (a) of Insurance Act 2003, the reserve for unearned premium is calculated on a time apportionment basis in respect of the risks accepted during the year.

#### (ii) Reserves for outstanding claims

The reserve for outstanding claims is maintained at the total amount of outstanding claims incurred and reported plus claims incurred but not reported ("IBNR") as at the reporting date. The IBNR is based on the liability adequacy test.

### 2.3.27 Insurance contracts - Continued

#### 2.3.27.2 Life business

These contracts insure events associated with human life (for example, death or survival). These are divided into the individual life, group life and annuity contracts.

Individual life contracts are usually long term insurance contracts and span over one year while the group life insurance contracts usually cover a period of 12 months. A liability for contractual benefits that

are expected to be incurred in the future when the premiums are recognised. The liability is determined as the sum of the expected discounted value of the benefit payments and the future administration expenses that are directly related to the contract, less the expected discounted value of the theoretical premiums that would be required to meet the benefits and administration expenses based on the valuation assumptions used. The liability is based on assumptions as to mortality, persistence, maintenance expenses and investment income that are established at the time the contract is issued.

#### 2.3.27.3 Annuity contracts

These contracts insure customers from consequences of events that would affect the ability of the customers to maintain their current level of income. There are no maturity or surrender benefits. The annuity contracts are fixed annuity plans. Policy holders make a lump sum payment recognised as part of premium in the period when the payment was made. Constant and regular payments are made to annuitants based on terms and conditions agreed at the inception of the contract and throughout the life of the annuitants. The annuity funds are invested in long term government bonds and reasonable money markets instruments to meet up with the payment of monthly/quarterly annuity payments. The annuity funds liability is actuarially determined based on assumptions as to mortality, persistence, maintenance expenses and investment income that are established at the time the contract is issued.

#### (i) Life fund

This is made up of net liabilities on policies in force as computed by the actuaries at the time of the actuarial valuation.

#### Liability adequacy test

At each end of the reporting period, liability adequacy tests are performed by an Actuary to ensure the adequacy of the contract liabilities net of related DAC assets. In performing these tests, current best estimates of future contractual cash flows and claims handling and administration expenses, as well as investment income from the assets backing such liabilities, are used. Any deficiency is immediately charged to profit or loss initially by writing off DAC

and by subsequently establishing a provision for losses arising from liability adequacy tests "the unexpired risk provision".

### 2.3.28 Investment contracts

Investment contracts are those contracts that transfer financial risk with no significant insurance risk. Investment contracts can be classified into interest linked and unitised fund. Interest linked investment contracts are measured at amortised cost while unitised funds are measured at fair value. Investment contracts with guaranteed returns (interest linked) and other business of a savings nature are recognized as liabilities. Interest accruing to the life assured from investment of the savings is recognized in the profit or loss account in the year it is earned while interest due to depositors is recognized as an expense. The net result of the deposit administration revenue account is transferred to the statement of profit or loss of the group.

The Group's investment contracts are classified into group and individual. Individual investment contract liabilities are derecognised when settled at maturity, surrendered or used to offset policy loans. Group investment contract liabilities are derecognised when paid, refunded or cancelled. Actuarial differences arising on valuation of the liabilities at the reporting date is recognised in the statement of profit or loss.

### 2.3.29 Deferred revenue

#### Rental income

Rental income arising from operating leases on investment properties is accounted for on a straight line basis over the lease terms and is included in investment income.

#### Reinsurance commission

This relates to commissions receivable on outwards reinsurance contracts which are deferred and amortized on a straight line basis over the term of the expected premiums payable.

### 2.3.30 Taxes

#### 2.3.30.1 Current income tax

Current income tax assets and liabilities for the

current period are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Current income tax assets and liabilities also include adjustments for tax expected to be payable or recoverable in respect of previous periods.

Current income tax relating to items recognised directly in equity or other comprehensive income is recognised in equity or other comprehensive income and not in the profit or loss.

Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions, where appropriate. Tax/back duty assessments are recognized when assessed and agreed to by the Group with the Tax authorities, or when appealed, upon receipt of the results of the appeal.

#### 2.3.30.2 Deferred tax

Deferred tax is provided using the liability method in respect of temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the reporting date.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- When the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future

Deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint arrangements deferred tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized

### 2.3.30 Taxes

#### 2.3.30.2 Deferred tax - Continued

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### 2.3.31 Provisions

#### General

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Group expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the profit or loss net of any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability.

Contingent liabilities are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or non-occurrence, of one or more uncertain future events not wholly within Group's control. Contingent liabilities are not recognized in the financial statements but are disclosed.

#### Onerous contracts

A provision is recognized for onerous contracts in which the unavoidable costs of meeting the obligations under the contract exceed the expected economic benefits expected to be received under it. The unavoidable costs reflect the least net cost of exiting the contract, which is the lower of the cost of fulfilling it and any compensation or penalties arising from failure to fulfill it.

### 2.3.32 Trade payable

Trade payable (Insurance payables) are recognised when due and measured on initial recognition at fair value of the consideration received less directly attributable transaction costs. Subsequent to initial

recognition, they are measured at amortised cost using the EIR method.

### 2.3.33 Equity

#### 2.3.33.1 Share capital

Shares are classified as equity when there is no obligation to transfer cash or other assets. Incremental costs directly attributable to the issue of equity instruments are recognised in equity, net of tax as a deduction from the proceeds. Where any member of the Group purchases the Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs, is reported as a separate component of equity attributable to the Company's equity holders. Where such shares are subsequently sold, reissued or otherwise disposed of, any consideration received is included in equity attributable to the Company's equity holders, net of any directly attributable incremental transaction costs and the related income tax effects.

#### 2.3.33.2 Treasury shares

When shares recognised as equity are repurchased, the amount of the consideration paid, which includes directly attributable costs, is recognised as a deduction from equity. Repurchased shares are classified as treasury shares and are presented in the treasury shares reserve. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity and the resulting surplus or deficit on the transaction is presented within share premium.

#### 2.3.33.3 Foreign currency translation reserve

The assets and liabilities of foreign operations are translated to Naira at closing functional currency rates at the reporting date. The income and expenses of foreign operations are translated to Naira at spot rates at the dates of the transactions. Foreign currency differences on the translation of foreign operations are recognized in other comprehensive income and accumulated in foreign currency translation reserves in the statement of financial position.

#### 2.3.33.4 Contingency reserve

#### (i). Non-life business

In compliance with Section 21 (2) of Insurance Act 2003, the contingency reserve is credited with the greater of 3% of total premiums, or 20% of the net profits. This shall accumulate until it reaches the amount of greater of minimum paid-up capital or 50 percent of net premium.

#### (ii). Life business

In compliance with Section 22 (1) (b) of Insurance Act 2003, the contingency reserve is credited with the higher of 1% of gross premiums or 10% of net profit.

#### 2.3.33.5 Revaluation reserve

Revaluation reserve represents the fair value differences on the revaluation of items of property, plant and equipment as at the statement of financial position date. If an asset's carrying amount is increased as a result of a revaluation, the increase is recognised in other comprehensive income and accumulated in revaluation reserve. The increase is recognised in profit or loss to the extent that it reverses a revaluation decrease of the same asset previously recognised in profit or loss. If an assets carrying amount is decreased as a result of a revaluation, the decrease is recognised in profit or loss, however, the decrease shall be recognised in other comprehensive income to the extent of any credit balance existing in the revaluation surplus in respect of that asset.

The revaluation surplus in respect of an item of property, plant and equipment is transferred to retained earnings when the asset is derecognised. This involves transferring the whole of the surplus when the asset is retired or disposed. The amount of the surplus transferred is the difference between depreciation based on the revalued carrying amount of the asset and the depreciation based on the asset's original cost. Transfers from revaluation reserve to retained earnings are not made through profit or loss.

#### 2.3.34 Earnings per share

The Group presents basic earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding

during the period excluding treasury shares held by the Company.

Diluted earnings per share amounts are calculated by dividing the net profit by the weighted number of ordinary shares outstanding during the year plus the weighted number of ordinary shares that would be issued on conversion of all the dilutive potential ordinary shares into ordinary shares.

### 2.3.35 Retirement obligations and Employee benefits

The Group operates the following contribution and benefit schemes for its employees:

#### 2.3.35.1 Defined contribution pension scheme

The Group operates a defined contributory pension scheme for eligible employees. Company contributes 10% of the employees' Basic, Housing and Transport allowances in line with the provisions of the Pension Reform Act 2014. The Company pays the contributions to a pension fund administrator. The Company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefits expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

#### 2.3.35.2 Short-term benefits

Wages, salaries, annual leave, bonuses and non-monetary benefits are recognised as employee benefit expenses in the statement of profit or loss and paid in arrears when the associated services are rendered by the employees of the Company.

### 2.3.36 Standards issued but not yet effective

The standards and interpretations that are issued, but not yet effective, up to the date of issuance of the Group's financial statements are disclosed below. The Group intends to adopt these standards, if applicable, when they become effective.

#### IFRS 9 financial instruments

IFRS 9 Financial instruments addresses the classification, measurement and de-recognition of

financial assets and financial liabilities, and introduces new rules for hedge accounting and a new impairment model for financial assets. It replaces the guidance in IAS 39 that relates to the classification and measurement of financial instruments. The Group intends to adopt these standards, if applicable, when they become effective.

The Group has reviewed its financial assets and liabilities and is expecting the following impact from the adoption of the new standard on 1 January 2018:

#### Classification and measurement:

A debt instrument is generally measured at amortised cost if both of the following conditions are met:

- (a) the asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and
- (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument is normally measured at fair value through other comprehensive income (FVOCI) if both of the following conditions are met:

- (a) the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets and
- (b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt instrument that is not measured at amortised cost or at FVOCI must be measured at Fair value through profit or loss (FVTPL). An entity may irrevocably designate a debt instrument as measured at FVTPL at initial recognition. This is allowed if doing so eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as an 'accounting mismatch').

#### IMPACT

From the results, the Group does not expect significant impact on its debt financial assets such as other receivables, staff loans, cash & cash equivalent and short term deposit. These instruments are currently measured at amortised cost and are

expected to be measured at amortised cost under IFRS 9 as they are held to collect contractual cash flows.

The Group expects medium impact on the treasury bills currently measured at amortised cost. The treasury bills are held to collect contractual cash flow, manage liquidity and match the duration of insurance liabilities. Hence, the business model is achieved both by collecting contractual cash flows and selling. Treasury bills would therefore be measured at Fair value through other comprehensive income under IFRS 9.

### EQUITY INSTRUMENT

Equity instruments and derivatives are normally measured at FVTPL. However, on initial recognition, an entity may make an irrevocable election (on an instrument-by-instrument basis) to present in OCI the subsequent changes in the fair value of an investment in an equity instrument within the scope of IFRS 9. This option only applies to instruments that are neither held for trading nor contingent consideration recognised by an acquirer in a business combination to which IFRS 3 applies. For the purpose of this election, 'equity instrument' is used as defined in IAS 32 Financial Instruments: Presentation.

Although most gains and losses on investments in equity instruments designated at FVOCI will be recognised in OCI, dividends will normally be recognised in profit or loss.

Meanwhile, gains or losses recognised in OCI are never reclassified from equity to profit or loss. Consequently, there is no need to review such investments for possible impairment.

### 2.3.36 Standards issued but not yet effective

#### IFRS 9 financial instruments – continued

##### IMPACT

Quoted equity and unquoted equity would be measured at FVTPL except the Group makes an irrecoverable option to designate at FVOCI.

Unquoted equity previously measured at cost because it does not have quoted price in an active market must be measured at fair at the date of transition. Hence, any difference between the previous carrying amount

and the fair value will be recognised in the opening retained earnings at the date of transition. It is estimated that on adoption of the new standard on 1 January 2018, the fair value of equity instruments would increase by N1million with a corresponding increase in retained earnings.

### FINANCIAL LIABILITIES

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect financial liabilities that are designated at fair value through profit or loss and the Group does not have such liabilities. The de-recognition rules have been transferred from IAS 39 Financial Instruments: Recognition and Measurement and have not been changed.

#### Impairment of financial assets:

IFRS 9 requires an entity to recognise a loss allowance for expected credit losses on: debt instruments measured at amortised cost, debt instruments measured at fair value through other comprehensive income, and lease receivables.

In applying the IFRS 9 impairment requirements, an entity needs to follow one of the approaches below:

- The general approach
- The simplified approach
- The purchased or originated credit-impaired approach

#### The general approach

Using the general approach to recognising impairment is based on a three-stage process which is intended to reflect the deterioration in credit quality of a financial instrument.

#### Simplified approach for trade receivables

IFRS 9 states that an entity shall always measure the loss allowance at an amount equal to lifetime expected credit losses for:

(a) trade receivables or contract assets that result from transactions that are within the scope of IFRS 15, and that:

(i) do not contain a significant financing component in accordance with IFRS 15 (or when the entity applies the practical expedient in accordance with IFRS 15(63)); or

(ii) contain a significant financing component in accordance with IFRS 15, if the entity chooses as its accounting policy to measure the loss allowance at an amount equal to lifetime expected credit losses. That accounting policy shall be applied to all such trade receivables or contract assets but may be applied separately to trade receivables and contract assets.

IFRS 9 states that an entity shall measure expected credit losses of a financial instrument in a way that reflects:

- (a) an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- (b) the time value of money; and
- (c) reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

### 2.3.36 Standards issued but not yet effective

#### IFRS 9 financial instruments—continued

**Simplified approach for trade receivables - continued**  
 When measuring expected credit losses, an entity need not necessarily identify every possible scenario. However, it shall consider the risk or probability that a credit loss occurs by reflecting the possibility that a credit loss occurs and the possibility that no credit loss occurs, even if the possibility of a credit loss occurring is very low.

The maximum period to consider when measuring expected credit losses is the maximum contractual period (including extension options) over which the entity is exposed to credit risk and not a longer period, even if that longer period is consistent with business practice.

#### IMPACT

In measuring the loss allowance, the general approach will be used for the term loan, staff loan and Treasury bill (carried at amortised cost and FVTOCI).

The Group has a policy choice either to use the general approach or the simplified approach in recognizing impairment for lease receivables.

The Group is required to estimate the reasonably possible loss scenarios and the respective

probabilities to arrive at an unbiased and probability weighted amount that reflects the time value of money, based on reasonable and supportable information that is available without undue cost or effort at the reporting date about past events, current conditions and forecasts of future economic conditions.

#### The Group will take the followings into consideration:

- The period over which to estimate ECLs
- Probability-weighted outcomes
- The time value of money (Mutual Benefits will ignore the need to consider explicitly the time value of money, because the effect is considered immaterial)
- Reasonable and supportable information.

The ECLs in respect of receivables are recognized as a loss allowance against the gross carrying amount of the asset, with the resulting loss being recognized profit or loss.

#### IFRS 15 Revenue from Contracts with Customers

The IASB has issued a new standard for the recognition of revenue. This will replace IAS 18 which covers contracts for goods and services and IAS 11 which covers construction contracts.

IFRS 15 applies to all entities and all contracts with customers to provide goods or services in the ordinary course of business, except for the following contracts, which are specifically excluded:

- Lease contracts within the scope of IAS 17 Leases (or IFRS 16 Leases)
- Insurance contracts within the scope of IFRS 4 Insurance Contracts
- Financial instruments and other contractual rights or obligations within the scope of IFRS 9 Financial Instruments or IAS 39 Financial Instruments: Recognition and Measurement
- IFRS 10 Consolidated Financial Statements
- IFRS 11 Joint Arrangements, IAS 27 Separate Financial Statements and IAS 28 Investments in Associates and Joint Ventures
- Non-monetary exchanges between entities in the same line of business to facilitate sales to customers or potential customers

### 2.3.36 Standards issued but not yet effective

#### IFRS 15 Revenue from Contracts with Customers - continued

##### IMPACT

IFRS 15 applies to all contracts with customers other than specific contracts excluded from its scope. All insurance contracts and fees received for the various components of service relating to these contracts are subject to the insurance guidance rather than IFRS 15. Hence, IFRS 15 would not have any significant impact on the Company.

#### IFRS 16 Leases

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognise a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under IFRS 16 is substantially

unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16 also requires lessees and lessors to make more extensive disclosures than under IAS 17. IFRS 16 is effective for annual periods beginning on or after 1 January 2019. Early application is permitted, but not before an entity applies IFRS 15. A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs. In 2018, The Group will continue to assess the potential effect of IFRS 16 on its financial statements.

#### IFRS 2 Classification and Measurement of Share-based Payment Transactions – Amendments to IFRS 2

The IASB issued amendments to IFRS 2 Share-based Payment that address three main areas: the effects of vesting conditions on the measurement of a cash-settled share-based payment transaction; the classification of a share-based payment transaction with net settlement features for withholding tax obligations; and accounting where a modification to the terms and conditions of a share-based payment transaction changes its classification from cash settled to equity settled.

On adoption, entities are required to apply the amendments without restating prior periods, but retrospective application is permitted if elected for all three amendments and other criteria are met. The amendments are effective for annual periods beginning on or after 1 January 2018, with early application permitted. The Group is assessing the potential effect of the amendments on its consolidated financial statements.

### 2.3.36 Standards issued but not yet effective

#### IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17 Insurance Contracts, a comprehensive new accounting standard for insurance contracts covering recognition and

measurement, presentation and disclosure, which replaces IFRS 4 Insurance Contracts.

In contrast to the requirements in IFRS 4, which are largely based on grandfathering previous local accounting policies for measurement purposes, IFRS 17 provides a comprehensive model (the general model) for insurance contracts, supplemented by the variable fee approach for contracts with direct participation features that are substantially investment-related service contracts, and the premium allocation approach mainly for short-duration which typically applies to certain non-life insurance contracts.

The main features of the new accounting model for insurance contracts are, as follows:

- The measurement of the present value of future cash flows, incorporating an explicit risk adjustment, remeasured every reporting period (the fulfilment cash flows);
- A Contractual Service Margin (CSM) that is equal and opposite to any day one gain in the fulfilment cashflows of a group of contracts. The CSM represents the unearned profitability of the insurance contracts and is recognised in profit or loss over the service period (i.e., coverage period);
- Certain changes in the expected present value of future cash flows are adjusted against the CSM and thereby recognised in profit or loss over the remaining contractual service period;
- The effect of changes in discount rates will be reported in either profit or loss or other comprehensive income, determined by an accounting policy choice;
- The recognition of insurance revenue and insurance service expenses in the statement of comprehensive income based on the concept of services provided during the period;
- Amounts that the policyholder will always receive, regardless of whether an insured event happens (non-distinct investment components) are not presented in the income statement, but are recognised directly on the balance sheet;
- Insurance services results (earned revenue less incurred claims) are presented separately from the insurance finance income or expense;
- Extensive disclosures to provide information on

the recognised amounts from insurance contracts and the nature and extent of risks arising from these contracts.

IFRS 17 is effective for annual reporting periods beginning on or after 1 January 2021, with comparative figures required. Early application is permitted, provided the entity also applies IFRS 9 and IFRS 15 on or before the date it first applies IFRS 17. Retrospective application is required. However, if full retrospective application for a group of insurance contracts is impracticable, then the entity is required to choose either a modified retrospective approach or a fair value approach.

The Group started a project to implement IFRS 17 and has been performing a high-level impact assessment of IFRS 17. The Group expects that the new standard will result in an important change to the accounting policies for insurance contract liabilities of the Group and is likely to have a significant impact on profit and total equity together with presentation and disclosure.

### 2.3.37 Changes in accounting policy and disclosures

#### New and amended standards and interpretations

The Group applied for the first time certain standards and amendments, which are effective for annual periods beginning on or after 1 January 2017. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

The nature and the impact of each new standard and amendment is described below. Although these new standards and amendments applied for the first time in 2017, they did not have a material impact on the annual consolidated financial statements of the Group.

#### Amendments to IAS 7: Disclosure Initiative

The amendments require entities to provide disclosure of changes in their liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes (such as foreign exchange gains or losses). The Group has no

such liability classified as such and therefore these amendments did not affect the Group's financial statements.

### Amendments to IAS 12 Income Taxes: Recognition of Deferred Tax Assets for Unrealised Losses

The amendments clarify that an entity needs to consider whether the tax law restricts the sources of taxable profits against which it may make deductions on the reversal of deductible temporary difference related to unrealised losses. Furthermore, the amendments provide guidance on how an entity should determine future taxable profits and explain the circumstances in which taxable profits may include the recovery of some assets for more than their carrying amount.

The Group applied amendments retrospectively. However, their application has no effect on the Group's financial position and performance as the Group's accounting policy has been consistent with the amendments.

### Annual Improvements 2014-2016 Cycle

Amendments to IFRS 12 Disclosure of Interests in Other Entities: Clarification of the scope of disclosure requirements in IFRS 12

The amendments clarify that the disclosure requirements in IFRS 12, other than those in paragraphs B10–B16, apply to an entity's interest in a subsidiary, a joint venture or an associate (or a portion of its interest in a joint venture or associate) that is classified (or included in a disposal Company that is classified) as held for sale. During 2017 and 2016, the Group had no interests classified as such, and therefore these amendments did not affect the Group's financial statements.

### 2.3.38 Significant accounting judgments, estimates and assumptions

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the end of the reporting period. However, uncertainty about these

assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### Estimates and assumptions

In the process of applying the Group's accounting policies, management has made the following judgements which have the most significant effect on the amounts recognise in the financial statements:

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below.

The Group based its assumption and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur. Estimates and judgements are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### Non-life insurance contract liabilities

Non-life insurance contract liabilities include the outstanding claims provision, the provision for unearned premium and the provision for premium deficiency. The outstanding claims provision is based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs and a reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims. Therefore, the ultimate cost of these cannot be known with certainty at the reporting date. The liability is calculated at the reporting date using a range of standard actuarial claim projection techniques, based on empirical data and current assumptions that may include a margin for adverse deviation. The liability is not discounted for the time

value of money. No provision for equalisation or catastrophe reserves is recognised. The liabilities are derecognised when the obligation to pay a claim expires, is discharged or is cancelled.

The provision for unearned premiums represents that portion of premiums received or receivable that relates to risks that have not yet expired at the reporting date. The provision is recognised when contracts are entered into and premiums are charged, and is brought to account as premium income over the term of the contract in accordance with the pattern of insurance service provided under the contract.

The ultimate cost of outstanding claims is estimated by using a range of standard actuarial claims projection techniques, such as Chain Ladder method.

The main assumption underlying these techniques is that a Group's past claims development experience can be used to project future claims development and hence ultimate claims costs. As such, these methods extrapolate the development of paid and incurred losses, average costs per claim and claim numbers based on the observed development of earlier years and expected loss ratios.

### 2.3.38 Significant accounting judgments, estimates and assumptions - Continued

#### Non-life insurance contract liabilities

Historical claims development is mainly analysed by accident years, but can also be further analysed by geographical area, as well as by significant business lines and claim types. Large claims are usually separately addressed, either by being reserved at the face value of loss adjuster estimates or separately projected in order to reflect their future development. In most cases, no explicit assumptions are made regarding future rates of claims inflation or loss ratios. Instead, the assumptions used are those implicit in the historical claims development data on which the projections are based. Additional qualitative judgement is used to assess the extent to which past trends may not apply in future, (e.g., to reflect one-off occurrences, changes in external or market factors such as public attitudes to claiming,

economic conditions, levels of claims inflation, judicial decisions and legislation, as well as internal factors such as portfolio mix, policy features and claims handling procedures) in order to arrive at the estimated ultimate cost of claims that present the likely outcome from the range of possible outcomes, taking account of all the uncertainties involved.

#### Life insurance contract liabilities

Life insurance liabilities are recognised when contracts are entered into and premiums are charged. These liabilities are measured using the net premium method. The liability is determined as the sum of the discounted value of the expected future benefits, claims handling and policy administration expenses, policyholder options and guarantees and investment income from assets backing such liabilities, which are directly related to the contract, less the discounted value of the expected premiums that would be required to meet the future cash outflows based on the valuation assumptions used. The liability is either based on current assumptions or calculated using the assumptions established at the time the contract was issued, in which case, a margin for risk and adverse deviation is generally included. A separate reserve for longevity may be established and included in the measurement of the liability. Furthermore, the liability for life insurance contracts comprises the provision for unearned premiums and premium deficiency, as well as for claims outstanding, which includes an estimate of the incurred claims that have not yet been reported to the Group. Adjustments to the liabilities at each reporting date are recorded in the statement of profit or loss in 'Gross change in contract liabilities'. Profits originated from margins for adverse deviations on run-off contracts are recognised in the statement of profit or loss over the life of the contract, whereas losses are fully recognised in the statement of profit or loss during the first year of run-off. The liability is derecognised when the contract expires, is discharged or cancelled.

The estimation of the ultimate liability arising from claims made under insurance contracts is the Group's most critical accounting estimate. There are several sources of uncertainty that need to be considered in the estimate of the liability that the company will ultimately pay for such claims. The uncertainty arises

because all events affecting the ultimate settlement of the claims have not taken place and may not take place for some time.

Changes in the estimate of the provision may be caused by receipt of additional claim information, changes in judicial interpretation of contract, or significant changes in severity or frequency of claims from historical records. The estimates are based on the company's historical data and industry experience. The ultimate claims liability computation is subjected to a liability adequacy test by an actuarial consultant using actuarial models.

### 2.3.38 Significant accounting judgments, estimates and assumptions - Continued

#### *Fair value investment property*

The valuation of investment properties is based on the price for which comparable land and properties are being exchanged hands or are being marketed for sale. Therefore, the market-approach Method of Valuation. By nature, detailed information on concluded transactions is difficult to come by. The past transactions and recent adverts are being relied upon in deriving the value of the subject properties. At least, eight properties will be analysed and compared with the subject property.

#### *Impairment on loans and receivables*

In accordance with the accounting policy, the Group tests annually whether premium receivables and loans and receivable have suffered any impairment. The recoverable amounts of the premium receivables have been determined based on the incurred loss model. These calculations required the use of estimates based on passage of time and probability of recovery.

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	Notes	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Gross premium written	4.1	14,037,879	12,143,610	7,298,974	6,586,846
Gross premium income	4.1	13,352,960	11,982,537	6,986,273	6,660,747
Premiums ceded to reinsurers	4.2	(1,885,655)	(1,711,110)	(1,046,287)	(1,515,476)
Net premium income	4.3	11,467,305	10,271,427	5,939,986	5,145,271
Fee and commission income	5	309,646	430,522	142,249	312,481
Net underwriting income		11,776,951	10,701,949	6,082,235	5,457,752
Net benefits and claims	6	5,154,205	3,348,883	1,914,071	1,004,168
Change in life fund	38.1.2(ii)	(4,270)	(161,532)	-	-
Change in annuity reserve	38.1.2(iii)	(22,252)	354,038	-	-
Underwriting expenses	7	2,944,601	2,972,533	1,621,939	1,581,501
Net underwriting expenses		8,072,284	6,513,922	3,536,010	2,585,669
Underwriting profit		3,704,667	4,188,027	2,546,225	2,872,083
Profit on investment contracts	8	891,899	555,466	-	-
Investment income	9	1,597,262	979,765	896,167	560,027
Net fair value gain/(loss) on assets at FVTPL	10	38,341	(58,750)	123,731	(53,475)
Other income	11	477,649	257,485	38,312	93,715
Impairment charge no longer required	12	2,011	61,682	-	28,247
Impairment charges	13	(169,137)	(10,574)	-	-
Employee benefit expenses	14	(1,939,809)	(1,914,606)	(846,284)	(931,921)
Management expenses	15	(3,451,213)	(3,364,345)	(1,931,345)	(1,893,745)
Net foreign exchange gain/(loss)	16	22,285	(1,890,120)	22,285	(1,923,877)
Result of operating activities		1,173,955	(1,195,970)	849,091	(1,248,946)
Finance costs	17	(39,432)	(27,681)	-	-
Finance income	18	200,570	154,985	-	-
Profit/(loss) before income tax		1,335,093	(1,068,666)	849,091	(1,248,946)
Income tax expense	19	(312,585)	(277,620)	(243,815)	(141,581)
Profit/(loss) after income tax		1,022,508	(1,346,286)	605,276	(1,390,527)
Profit/(loss) attributable to:					
Owners of the parent		1,036,481	(1,350,866)	605,276	(1,390,527)
Non-controlling interests		(13,973)	4,580	-	-
		1,022,508	(1,346,286)	605,276	(1,390,527)
Earnings/(loss) per share:					
Basic and diluted (kobo)	21	13	(17)	8	(17)

The accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements are an integral part of these consolidated and separate financial statements.

	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Profit/(loss) for the year	1,022,508	(1,346,286)	605,276	(1,390,527)
Other comprehensive income:				
Items that may be reclassified to the profit or loss account in subsequent periods:				
Foreign currency translation gain	49,966	722,011	-	-
	49,966	722,011	-	-
Items that will never be reclassified to the profit or loss account:				
Revaluation gain on land and building	211,756	-	72,617	-
Effect of tax at 30%	(21,785)	-	(21,785)	-
	189,971	-	50,832	-
Total other comprehensive income for the year, net of tax	239,937	722,011	50,832	-
Total comprehensive income for the year, net of tax	1,262,445	(624,275)	656,108	(1,390,527)
Total comprehensive income/(loss) attributable to:				
Owners of the parent	1,219,883	(628,855)	656,108	(1,390,527)
Non-controlling interests	42,562	4,580	-	-
	1,262,445	(624,275)	656,108	(1,390,527)

The accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements are an integral part of these consolidated and separate financial statements.

As at 31 December 2017

Notes	GROUP		COMPANY		
	2017 N'000	2016 N'000	2017 N'000	2016 N'000	
<b>ASSETS</b>					
Cash and cash equivalents	22	8,345,638	10,734,374	3,249,277	3,804,953
Financial assets			-		-
Fair value through profit or loss	23	110,952	64,097	110,952	64,097
Available-for-sale investment securities	23	849,524	849,374	21,553	21,553
Loans and receivables	23	12,245,702	12,410,169	633,143	770,941
Held-to-maturity	23	16,840,317	8,214,636	4,457,954	2,030,905
Assets pledged as collateral	24	168,064	91,188	168,064	91,188
Trade receivables	25	629,280	462,616	278,159	102,994
Reinsurance assets	26	2,455,731	1,871,739	1,086,826	1,057,693
Other receivables and prepayments	27	993,182	888,020	560,682	319,213
Finance lease receivables	29	145,055	420,049	134,044	147,965
Deferred acquisition costs	28	485,283	340,338	312,182	235,053
Inventories	30	907,822	1,332,864	-	-
Investment properties	31	8,566,000	8,726,390	56,000	56,000
Intangible assets	33	43,994	73,531	15,387	33,305
Property, plant and equipment	34	3,922,931	4,024,297	2,925,601	3,152,644
Investments in subsidiaries	32	-	-	4,000,000	4,000,000
Statutory deposits	35	500,000	500,000	300,000	300,000
Deposit for investment in equity	36	480,588	460,588	410,588	390,588
Goodwill	37	1,543	1,543	-	-
<b>Total assets</b>		<b>57,691,606</b>	<b>51,465,813</b>	<b>18,720,412</b>	<b>16,579,092</b>
<b>LIABILITIES</b>					
Insurance contract liabilities	38	10,299,090	7,401,872	4,352,606	3,822,730
Investment contract liabilities	39	26,564,221	25,956,771	-	-
Trade payables	40	2,858,296	1,270,219	1,028,272	452,495
Other liabilities	41	1,161,224	1,710,996	235,695	287,412
Deposit liabilities	42	259,268	203,845	-	-
Current income tax liabilities	44	687,173	503,843	422,005	217,733
Borrowings	43	6,509,170	6,258,070	6,509,170	6,258,070
Deferred tax liabilities	45.1	1,063,084	1,147,429	705,821	729,917
<b>Total liabilities</b>		<b>49,401,526</b>	<b>44,453,045</b>	<b>13,253,569</b>	<b>11,768,357</b>
<b>EQUITY</b>					
Share capital	46.2	4,000,000	4,000,000	4,000,000	4,000,000
Treasury shares	47	(250)	(250)	(250)	(250)
Foreign currency translation reserve	48	911,064	906,502	-	-
Contingency reserve	49	2,801,764	2,533,160	2,398,485	2,179,515
Revaluation reserve	50	1,467,403	1,288,563	1,339,395	1,288,563
Accumulated losses	51	(1,079,247)	(1,838,814)	(2,270,787)	(2,657,093)
<b>Total shareholders' fund</b>		<b>8,100,734</b>	<b>6,889,161</b>	<b>5,466,843</b>	<b>4,810,735</b>

The accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements are an integral part of these consolidated and separate financial statements.

Notes	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Total equity attributable to the:				
Owners of the parent	8,100,734	6,889,161	5,466,843	4,810,735
Non-controlling interests in equity	189,346	123,607	-	-
Total equity	8,290,080	7,012,768	5,466,843	4,810,735
Total liabilities and equity	57,691,606	51,465,813	18,720,412	16,579,092

The consolidated and separate financial statements and accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements were approved and authorised for issue by the Board of Directors on 22 February 2018 and were signed on its behalf by:



Dr. Akin Ogunbiyi  
FRC/2013/CIIN/00000003114  
Chairman



Mr. Olusegun Omosehin  
FRC/2013/CIIN/00000003103  
Managing Director



Mr. Abayomi Ogunwo  
FRC/2015/ICAN/00000011225  
Chief Finance Officer

The accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements are an integral part of these consolidated and separate financial statements.

Group	Attributable to equityholders of the Company									
	Note	Share capital N'000	Treasury shares N'000	Foreign currency translation reserve N'000	Contingency reserve N'000	Revaluation reserve N'000	Accumulated losses N'000	Total controlling interests N'000	Non - controlling interests N'000	Total equity N'000
For the year 31 December 2017										
As at 1 January 2016		4,000,000	(250)	184,491	2,292,040	1,288,563	(246,828)	7,518,016	127,154	7,645,170
Total comprehensive income for the year:										
Loss for the year		-	-	-	-	-	(1,350,866)	(1,350,866)	4,580	(1,346,286)
Other comprehensive income		-	-	722,011	-	-	-	722,011	-	722,011
Total comprehensive income for the year, net of tax		-	-	722,011	-	-	(1,350,866)	(628,855)	4,580	(624,275)
Transactions with owners of equity										
Dividend		-	-	-	-	-	-	-	(8,127)	(8,127)
Transfer to contingency reserve		-	-	-	241,120	-	(241,120)	-	-	-
Total transactions with owners of equity		-	-	-	241,120	-	(241,120)	-	(8,127)	(8,127)
As at 31 December 2016		4,000,000	(250)	906,502	2,533,160	1,288,563	(1,838,814)	6,889,161	123,607	7,012,768
Total comprehensive income for the year:										
Profit for the year		-	-	-	-	-	1,036,481	1,036,481	(13,973)	1,022,508
Other comprehensive income		-	-	4,562	-	178,840	-	183,402	56,535	239,937
Total comprehensive income for the year, net of tax		-	-	4,562	-	178,840	1,036,481	1,219,883	42,562	1,262,445
Transactions with owners of equity										
Additions during the year	52	-	-	-	-	-	-	-	14,867	14,867
Changes in equity		-	-	-	-	-	(8,310)	(8,310)	8,310	-
Transfer to contingency reserve		-	-	-	268,604	-	(268,604)	-	-	-
Total transactions with owners of equity		-	-	-	268,604	-	(276,914)	(8,310)	23,177	14,867
As at 31 December 2017		4,000,000	(250)	911,064	2,801,764	1,467,403	(1,079,247)	8,100,734	189,346	8,290,080

The accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements are an integral part of these consolidated and separate financial statements.

Company For the year 31 December 2017	Share capital	Treasury shares	Contingency reserve	Revaluation reserve	Accumulated losses	Total
	N'000	N'000	N'000	N'000	N'000	N'000
As at 1 January 2016	4,000,000	(250)	1,981,910	1,288,563	(1,068,961)	6,201,262
<b>Total comprehensive income for the year:</b>						
Loss for the year	-	-	-	-	(1,390,527)	(1,390,527)
Total comprehensive income for the year, net of tax	-	-	-	-	(1,390,527)	(1,390,527)
<b>Transactions with owners of equity</b>						
Transfer to contingency reserve	-	-	197,605	-	(197,605)	-
Total transactions with owners of equity	-	-	197,605	-	(197,605)	-
As at 31 December 2016	4,000,000	(250)	2,179,515	1,288,563	(2,657,093)	4,810,735
<b>Total comprehensive income for the year:</b>						
Profit for the year	-	-	-	-	605,276	605,276
Other comprehensive income	-	-	-	50,832	-	50,832
Total comprehensive income for the year, net of tax	-	-	-	50,832	605,276	656,108
<b>Transactions with owners of equity</b>						
Transfer to contingency reserve	-	-	218,970	-	(218,970)	-
Total transactions with owners of equity	-	-	218,970	-	(218,970)	-
As at 31 December 2017	4,000,000	(250)	2,398,485	1,339,395	(2,270,787)	5,466,843

The accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements are an integral part of these consolidated and separate financial statements.

As at 31 December 2017

	Notes	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>Cash flows from operating activities</b>		14,131,483	12,092,836	7,464,644	6,610,209
Cash received from insurance contract policy holders					
Cash received from investment contract policy holders	39	11,985,338	12,338,438	-	-
Cash withdrawal by investment contract policy holders	39	(13,419,003)	(12,227,691)	-	-
Commission received		262,001	561,388	172,423	359,597
Reinsurance paid		(1,410,546)	(1,798,578)	(1,108,287)	(1,192,863)
Claims paid	6	(4,870,058)	(3,220,168)	(2,038,841)	(1,487,493)
Claims recovered from reinsurers	6	2,270,525	406,640	837,996	253,039
Commission paid	28.1	(2,299,574)	(2,323,825)	(1,042,574)	(991,304)
Payments to employees	14	(1,939,809)	(1,914,606)	(846,284)	(931,921)
Investment income	9	1,597,262	979,765	896,167	560,027
Other cash received		678,219	412,470	38,312	93,715
Cash paid to brokers, suppliers and other providers of services		(4,529,326)	(2,484,433)	(3,227,659)	(1,776,363)
Income tax paid	44	(235,386)	(283,812)	(85,425)	(232,806)
<b>Net cash flows from operating activities</b>	53	<b>2,221,126</b>	<b>2,538,424</b>	<b>1,060,472</b>	<b>1,263,838</b>
<b>Investing activities:</b>					
Purchase of intangible assets	33	(21,796)	(18,759)	(13,725)	(9,631)
Purchase of property, plants and equipments	34	(366,979)	(716,340)	(151,758)	(514,185)
Proceeds from sale of properties, plant and equipment		8,903	21,986	1,895	13,600
Receipts on finance lease receivables	29.1	227,959	742,500	28,721	587,119
Additions to finance lease receivables	29.1	-	(8,527)	-	(8,525)
Receipts on loans and advances		2,050,001	1,691,491	-	-
Purchase of held-to-maturity financial assets		(16,252,540)	(7,693,808)	(3,565,863)	(1,766,043)
Proceeds from held-to-maturity financial assets		9,401,338	-	1,831,196	-
Proceeds from sale of investment properties		75,000	-	-	-
Additions to deposit for shares		(20,000)	(113,001)	(20,000)	(113,001)
Purchase of available-for-sale investments		-	(20,553)	-	(20,553)
<b>Net cash flows used in investing activities</b>		<b>(4,898,114)</b>	<b>(6,115,011)</b>	<b>(1,889,533)</b>	<b>(1,831,219)</b>
<b>Financing activities</b>					
Increase in non-controlling interests]		14,867	-	-	-
<b>Net cash flows used in financing activities</b>		<b>14,867</b>	<b>-</b>	<b>-</b>	<b>-</b>
Net decrease in cash and cash equivalents		(2,662,121)	(3,576,587)	(829,061)	(567,382)
Effects of exchange rate changes on cash and cash equivalents		273,385	294,855	273,385	261,098
Cash and cash equivalents as at 1 January		10,734,374	14,016,106	3,804,953	4,111,237
<b>Cash and cash equivalents as at 31 December</b>	22	<b>8,345,638</b>	<b>10,734,374</b>	<b>3,249,277</b>	<b>3,804,953</b>
<b>Operational cash flows from interest and dividends</b>					
Interest received		200,570	154,985	-	-
Interest paid		(39,432)	(27,681)	-	-
Dividend received		202	35,948	202	35,948

The accompanying summary of significant accounting policies and notes to the consolidated and separate financial statements are an integral part of these consolidated and separate financial statements.

### 3.1 *Management of Insurance and financial risks*

#### 3.1.1 *Insurance risks management*

The principal risk the Group faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Group is to ensure that sufficient reserves are available to cover these liabilities.

The risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance arrangements.

The Group purchases reinsurance as part of its risks mitigation programme. Reinsurance ceded is placed on both a proportional and non-proportional basis. The majority of proportional reinsurance is quota-share reinsurance which is taken out to reduce the overall exposure of the Group to certain classes of business. Non-proportional reinsurance is primarily excess-of-loss reinsurance designed to mitigate the Group's net exposure to catastrophe losses. Retention limits for the excess-of-loss reinsurance vary by product line and territory.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Group has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that any reinsurer is unable to meet its obligations assumed under such reinsurance agreements. The Group's placement of reinsurance is diversified such that it is neither dependent on a single reinsurer nor are the operations of the Group substantially dependent upon any single reinsurance contract.

#### (a) *Life insurance contracts*

Life insurance contracts offered by the Group include: whole life, term assurance, annuities plan, anticipated endowment insurance, mortgage protection, Individual Savings and Protection, Child Education, Mutual Education Guarantee Assurance and Keyman assurance policy.

Term Assurance is a form of Life insurance policy that pays out a lump sum (Sum Assured) in the event of the death of the policy holder. The insurance can be extended to cover permanent disability and medical expenses incurred as a result of an accident.

Mortgage Protection policy is a reducing term assurance scheme which guarantees the payment of balance outstanding in respect of the loan given by a financial institution (Mortgage) to a Life Assured (Mortgagor) should he die before the loan is fully repaid.

Endowment assurance policy pays to the beneficiaries of a deceased assured compensation which is equal to the Sum Assured selected by him/her from the commencement of the policy. It also guarantees that the capital sum (Sum Assured) all the accrued reversionary bonuses over the years be paid in the event that he/she survives till the end of the insurance year.

Individual Savings and Protection Plan is an anti-inflationary and income protection plan designed to assist all categories of individual cultivate a consistent savings culture and provide for their beneficiaries at death.

A plan holder starts making a compulsory and regular savings for a number of years, which shall not be less than five years. Flexibility in the frequency of the premium payment is allowed.

Annuity Plan is a contract to pay a set amount (the annuity) every month or quarter while the annuitant (the person on whose life the contract depends) is still alive. Annuities are usually expressed in terms of the annual amount payable although in practice they can be payable monthly, quarterly, half-yearly or yearly. There are Immediate Annuity Plan, Deferred Annuity Plan, Guaranteed Annuity Plan, Annuity Certain and Increasing Annuity.

The main risks that the Group is exposed to are as follows:

- Mortality risk—risk of loss arising due to policyholder death/health experience being different than expected
- Longevity risk—risk of loss arising due to the annuitant living longer than expected
- Investment return risk—risk of loss arising from actual returns being different than expected
- Expense risk—risk of loss arising from expense experience being different than expected
- Policyholder decision risk—risk of loss arising due to policyholder experiences (lapses and surrenders) being different than expected

(a) *Life insurance contracts - Continued*

These risks do not vary significantly in relation to the location of the risk insured by the Group, type of risk insured or by industry.

The Group's underwriting strategy is designed to ensure that risks are well diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors and geography, the use of medical screening in order to ensure that pricing takes account of current health conditions and family medical history, regular review of actual claims experience and product pricing, as well as detailed claims' handling procedures. Underwriting limits are in place to enforce appropriate risk selection criteria. For example, the Group has the right not to renew individual policies, it can impose deductibles and it has the right to reject the payment of fraudulent claims. Insurance contracts also entitle the Group to pursue third parties for payment of some or all costs. The Group further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the Group.

For contracts for which death or disability is the insured risk, the significant factors that could increase the overall frequency of claims are epidemics, widespread changes in lifestyle and natural disasters, resulting in earlier or more claims than expected. Group life reinsurance retention limits of ₦15,000,000 on any single life insured and ₦10,000,000 on all high risk individuals insured are in place.

The insurance risk described above is also affected by the contract holder's right to pay reduced premiums or no future premiums, to terminate the contract completely or to exercise guaranteed annuity options. As a result, the amount of insurance risk is also subject to contract holder behaviour.

The following tables show the concentration of life insurance contract liabilities.

	GROUP			COMPANY		
	31 Dec-2017			31 Dec-2017		
	N'000 Gross	N'000 Reinsurance	N'000 Net	N'000 Gross	N'000 Reinsurance	N'000 Net
Whole life and term assurance	5,392,973	1,070,169	4,322,804	-	-	-
Credit Life Assurance Scheme	21,662	-	21,662	-	-	-
<b>Total</b>	<b>5,414,635</b>	<b>1,070,169</b>	<b>4,344,466</b>	<b>-</b>	<b>-</b>	<b>-</b>
	31 Dec-2016			31 Dec-2016		
Whole life and term assurance	3,329,739	771,068	2,558,671	-	-	-
Credit Life Assurance Scheme	20,085	-	20,085	-	-	-
<b>Total</b>	<b>3,349,824</b>	<b>771,068</b>	<b>2,578,756</b>	<b>-</b>	<b>-</b>	<b>-</b>

The geographical concentration of the Group's life insurance contract liabilities is shown below. The disclosure is based on the countries where the business is written. The analysis would not be materially different if based on the countries in which the counterparties are situated.

	GROUP			COMPANY		
	31 Dec-2017			31 Dec-2017		
	N'000 Gross	N'000 Reinsurance	N'000 Net	N'000 Gross	N'000 Reinsurance	N'000 Net
Nigeria	5,156,574	1,070,169	4,086,405	-	-	-
Liberia	258,061	-	258,061	-	-	-
<b>Total</b>	<b>5,414,635</b>	<b>1,070,169</b>	<b>4,344,466</b>	<b>-</b>	<b>-</b>	<b>-</b>
	31 Dec-2016			31 Dec-2016		
Nigeria	3,210,013	771,068	2,438,945	-	-	-
Liberia	139,811	-	139,811	-	-	-
<b>Total</b>	<b>3,349,824</b>	<b>771,068</b>	<b>2,578,756</b>	<b>-</b>	<b>-</b>	<b>-</b>

(a) *Life insurance contracts - Continued*

### Key assumptions

Material judgement is required in determining the liabilities and in the choice of assumptions. Assumptions in use are based on past experience, current internal data, external market indices and benchmarks which reflect current observable market prices and other published information. Assumptions and prudent estimates are determined at the date of valuation and no credit is taken for possible beneficial effects of voluntary withdrawals. Assumptions are further evaluated on a continuous basis in order to ensure realistic and reasonable valuations.

The key assumptions to which the estimation of liabilities is particularly sensitive are, as follows:

- **Mortality and morbidity rates**

Assumptions are based on standard industry and national tables, according to the type of contract written and the territory in which the insured person resides. They reflect recent historical experience and are adjusted when appropriate to reflect the Group's own experiences. An appropriate, but not excessive, prudent allowance is made for expected future improvements. Assumptions are differentiated by sex, underwriting class and contract type.

An increase in rates will lead to a larger number of claims (and claims could occur sooner than anticipated), which will increase the expenditure and reduce profits for the shareholders.

- **Longevity**

Assumptions are based on standard industry and national tables, adjusted when appropriate to reflect the Group's own risk experience. An appropriate, but not excessive, prudent allowance is made for expected future improvements. Assumptions are differentiated by sex, underwriting class and contract type. An increase in longevity rates will lead to an increase in the number of annuity payments to be made, which will increase the expenditure and reduce profits for the shareholders.

- **Lapse and surrender rates**

Lapses relate to the termination of policies due to non-payment of premiums. Surrenders relate to the voluntary termination of policies by policyholders. Policy termination assumptions are determined using statistical measures based on the Group's experience and vary by product type, policy duration and sales trends.

An increase in lapse rates early in the life of the policy would tend to reduce profits for shareholders, but later increases are broadly neutral in effect.

- **Discount rate**

Life insurance liabilities are determined as the sum of the discounted value of the expected benefits and future administration expenses directly related to the contract, less the discounted value of the expected theoretical premiums that would be required to meet these future cash outflows. Discount rates are based on current industry risk rates, adjusted for the Group's own risk exposure.

A decrease in the discount rate will increase the value of the insurance liability and therefore reduce profits for the shareholders.

## Life insurance contracts - Continued

## Sensitivities

The following analysis is performed for reasonably possible movements in key assumptions with all other assumptions held constant, showing the impact on gross and net liabilities, profit before tax and equity. The correlation of assumptions will have a significant effect in determining the ultimate claims liabilities, but to demonstrate the impact due to changes in assumptions, assumptions had to be changed on an individual basis. It should be noted that movements in these assumptions are non-linear. Sensitivity information will also vary according to the current economic assumptions, mainly due to the impact of changes to both the intrinsic cost and time value of options and guarantees. When options and guarantees exist, they are the main reason for the asymmetry of sensitivities. The method used for deriving sensitivity information and significant assumptions made did not change from the previous period.

	GROUP				COMPANY			
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Life insurance contracts								
<b>31 Dec-2017</b>								
Change in assumptions		Increase/ (decrease) on gross liabilities	Increase/ (decrease) on net liabilities	Increase/ (decrease) on profit before tax	Increase/ (decrease) on gross liabilities	Increase/ (decrease) on net liabilities	Increase/ (decrease) on profit before tax	Increase/ (decrease) on equity
Mortality/morbidity rate +10%	28,478	28,478	28,478	28,478	-	-	-	-
Longevity +10%	3,211	3,211	3,211	3,211	-	-	-	-
Lapse and surrenders rate +10%	-	-	-	-	-	-	-	-
Discount rate +1%	(28,197)	(28,197)	(28,197)	(28,197)	-	-	-	-
Mortality/morbidity rate -10%	(24,693)	(24,693)	(24,693)	(24,693)	-	-	-	-
Longevity -10%	(3,099)	(3,099)	(3,099)	(3,099)	-	-	-	-
Lapse and surrenders rate -10%	-	-	-	-	-	-	-	-
Discount rate -1%	32,484	32,484	32,484	32,484	-	-	-	-
<b>31 Dec-2016</b>								
Change in assumptions		Increase/ (decrease) on gross liabilities	Increase/ (decrease) on net liabilities	Increase/ (decrease) on profit before tax	Increase/ (decrease) on gross liabilities	Increase/ (decrease) on net liabilities	Increase/ (decrease) on profit before tax	Increase/ (decrease) on equity
Mortality/morbidity rate +10%	20,396	20,396	19,676	19,676	-	-	-	-
Longevity +10%	19,636	19,636	19,636	19,636	-	-	-	-
Lapse and surrenders rate +10%	-	-	-	-	-	-	-	-
Discount rate +1%	(29,290)	(29,290)	(29,290)	(29,290)	-	-	-	-
Mortality/morbidity rate -10%	(20,396)	(20,396)	(19,676)	(19,676)	-	-	-	-
Longevity -10%	(19,636)	(19,636)	(19,636)	(19,636)	-	-	-	-
Lapse and surrenders rate -10%	-	-	-	-	-	-	-	-
Discount rate -1%	31,932	31,932	31,932	31,932	-	-	-	-

### (b) Non-life insurance contracts

The Group principally issues the following types of general insurance contracts: motor, general accident, Bond, Marine, Fire, Aviation and Oil and Gas. Risks under non-life insurance policies usually cover twelve months duration.

For general insurance contracts, the most significant risks arise from climate changes, natural disasters and terrorist activities. For longer tail claims that take some years to settle, there is also inflation risk.

These risks do not vary significantly in relation to the location of the risk insured by the Group, type of risk insured and by industry.

The above risk exposure is mitigated by diversification across a large portfolio of insurance contracts and geographical areas. The variability of risks is improved by careful selection and implementation of underwriting strategies, which are designed to ensure that risks are diversified in terms of type of risk and level of insured benefits. This is largely achieved through diversification across industry sectors and geography. Furthermore, strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are established to reduce the risk exposure of the Group. The Group further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the business. Inflation risk is mitigated by taking expected inflation into account when estimating insurance contract liabilities.

The Group has also limited its exposure by imposing maximum claim amounts on certain contracts as well as the use of reinsurance arrangements in order to limit exposure material events.

The table below sets out the concentration of non-life insurance contract liabilities by type of contract:

31 Dec-2017	GROUP			COMPANY		
	N'000 Gross liabilities	N'000 Reinsurance of liabilities	N'000 Net liabilities	N'000 Gross liabilities	N'000 Reinsurance of liabilities	N'000 Net liabilities
Motor	1,867,929	321,288	1,546,642	1,389,265	52,426	1,336,839
Fire	529,626	174,017	355,609	476,441	144,143	332,298
General Accident	1,292,951	787,840	505,111	1,292,951	787,840	505,111
Marine	476,098	82,746	393,352	476,098	82,746	393,352
Aviation & Oil and Gas	723,485	20,582	702,903	723,485	20,582	702,903
	4,890,089	1,386,472	3,503,617	4,358,240	1,087,737	3,270,503

31 Dec-2016	GROUP			COMPANY		
	N'000 Gross liabilities	N'000 Reinsurance of liabilities	N'000 Net liabilities	N'000 Gross liabilities	N'000 Reinsurance of liabilities	N'000 Net liabilities
Motor	1,394,413	78,995	1,315,418	1,188,028	40,315	1,147,713
Fire	434,744	241,838	192,906	411,812	237,540	174,272
General Accident	1,108,042	214,568	893,474	1,108,042	214,568	893,474
Marine	359,582	90,636	268,946	359,582	90,636	268,946
Aviation & Oil and Gas	755,266	474,635	280,631	755,266	474,635	280,631
	4,052,047	1,100,672	2,951,375	3,822,730	1,057,694	2,765,036

(b) *Non-life insurance contracts - Continued**Key assumptions*

The principal assumption underlying the liability estimates is that the Group's future claims development will follow a similar pattern to past claims development experience. This includes assumptions in respect of average claim costs, claim handling costs, claim inflation factors and claim numbers for each accident year. Additional qualitative judgements are used to assess the extent to which past trends may not apply in the future, for example: one-off occurrence; changes in market factors such as public attitude to claiming; economic conditions: as well as internal factors such as portfolio mix, policy conditions and claims handling procedures.

*Change in assumptions and sensitivity analysis*

Sensitivity analyses are performed to test the variability around the reserves that are calculated at a best estimate level. The estimated claim amounts can never be an exact forecast of future claim amounts and therefore looking at how these claim amounts can vary can provide valuable information for business planning and risk appetite considerations.

A sensitivity analysis was done to determine how the IBNR reserve amount would change if we were to consider the 75th percentile as opposed to our best estimate figures included in reserve reviews as at 31 December 2017. The 75th percentile is a generally accepted level of prudence.

*Results based on the Normal Distribution*

We use the Normal distribution as a proxy for the distribution of the IBNR claims reserve with a mean equal to the best estimate reserve calculated for each class of business.

In order to determine the standard deviation of the distributions we equated the 0.5th percentile of the distributions to be equal to 0 thereby assuming that the IBNR reserve % cannot be negative.

Through the use of the mean and the 0.5th percentile we were able to calculate the implied standard deviations for each class.

*Change in assumptions and sensitivity analysis*

The results based on fitting a Normal distribution to the best estimate IBNR reserves as at 31 December 2017 are as follows:

Class of Business	Best estimate		75th percentile using Normal distribution	
	N'000	N'000	N'000	N'000
	Gross IBNR	Net IBNR	Gross IBNR	Net IBNR
Fire	96,188	91,379	121,375	115,306
General Accident	106,009	98,589	133,768	124,404
Marine & Aviation	103,461	97,254	130,553	122,720
Motor	106,012	103,362	133,772	130,428
Oil & Gas	162,605	162,605	205,184	205,184
<b>Total</b>	<b>574,275</b>	<b>553,189</b>	<b>724,652</b>	<b>698,042</b>

Overall there is a 26.3% increase from the best estimate calculated and that at the 75th percentile.

The 75th percentile is generally regarded as a prudent level for IBNR reserves. More importantly, the difference between the best estimate and the 75th percentile provides management with an indication of the variability inherent in the IBNR reserves.

Based on the assumption that reserves follow a Normal distribution, there is only a 25% chance that the gross IBNR reserves required by Mutual Benefits will exceed ₦725 million as at 31 December 2017.

## (b) Non-life insurance contracts - Continued

### Claims development table

The following tables show the estimates of cumulative incurred claims, including both claims notified and IBNR for each successive accident year at each reporting date, together with cumulative payments to date.

### Basic Chain Ladder method (BCL)

Development factors were calculated using the last 3, 4, 5, 6 and 7 years of data by accident year or quarter. Ultimate development factors are calculated for each of the permutations and the most appropriate pattern is selected.

Ultimate development factors are applied to the paid data per accident year or quarter and an ultimate claim amount is calculated. The future claims (the ultimate claim amount less paid claims to date) are allocated to future payment periods in line with the development patterns calculated. The outstanding claims reported to date are then subtracted from the total future claims to give the resulting IBNR figure per accident year or quarter.

For cases where there were large losses that had been reported but not paid, and therefore would not have influenced the development patterns, the total case reserve were excluded from the calculation of the IBNR.

*i.e. IBNR = Ultimate claim amount (excl. extreme large losses) minus paid claims to date minus claims outstanding (excl. extreme large losses)*

### Assumptions underlying the BCL

The Basic Chain Ladder Method assumes that past experience is indicative of future experience i.e. that claims recorded to date will continue to develop in a similar manner in the future.

An implicit assumption is that, for an immature accident year, the claims observed thus far tell you something about the claims yet to be observed.

A further assumption is that it assumes consistent claim processing, a stable mix of types of claims, stable inflation and stable policy limits.

If any of these assumptions are invalidated, the results of the reserving exercise may prove to be inaccurate.

### Loss Ratio method

For two (2) of the classes namely Energy and Aviation, there were very limited data. A BCL method was therefore inappropriate. Expected experience to date was considered as well as the average assumed Ultimate Loss ratio in carrying out the calculation.

Average delay durations were calculated from the data provided. In the absence of any data, various options were provided.

The IBNR is then calculated as: Expected % of claims to still arise in future based on average delay X average ultimate loss ratio assumed X earned premium for the current year

## (b) Non-life insurance contracts - Continued

*Assumptions underlying the Loss Ratio Method*

It was assumed that the average delay in reporting of claims will continue into the future. If it is expected that these delay assumptions no longer hold, an adjustment needs to be made to allow for this change in reporting. If the delay period in reporting is expected to have increased from previous years, the results shown in the report will be understated. Additionally, an estimate of the average ultimate loss ratio will need to be assumed. Loss ratios provided were used to obtain the average loss ratio as well as experience that has been seen to date in previous accident years. Although a reasonability check was not conducted on the loss ratios by comparing the loss ratios to industry figures, if the loss ratios average is not indicative of future experience, the IBNR calculated could be under/over estimated.

Unearned premium provision was calculated using a time – apportionment basis, in particular, the 365ths method. The same approach was taken for deferred acquisition cost. Combined ratio for financial year 31 December 2017 was calculated per class of business, taking into account the additional movement in claims reserves as at 31 December 2017 as a result of the IBNR figures calculated during the reserving exercise. This combined ratio was then applied to the UPR per class of business to determine the expected future underwriting experience for the unexpired risk period, and to ascertain whether the UPR held as at 31 December 2016 was deemed sufficient. The Additional Unexpired Risk Reserve (AURR) is limited to a minimum of 0, i.e. there is no allowance for reduction in the UPR due to expected future profits arising from premiums written which will be earned in future.

N'000 Fire Accident Year	DEVELOPMENT YEARS						
	0	1	2	3	4	5	6
2011	-	-	3,934	4,216	15,851	4,851	5,156
2012	-	102,043	130,776	147,379	146,058	146,194	
2013	65,907	129,803	171,111	178,620	172,767		
2014	113,696	249,224	253,131	265,388			
2015	116,753	175,298	168,480				
2016	172,707	258,930					
2017	120,098						
Total	589,159	915,298	727,431	595,602	334,676	151,045	5,156

N'000 General accident Accident Year	DEVELOPMENT YEARS						
	0	1	2	3	4	5	6
2011	-	-	12,523	19,191	21,182	23,731	23,963
2012	-	110,695	149,335	157,475	167,234	176,644	
2013	100,719	232,932	276,502	298,189	323,764		
2014	143,805	247,812	274,905	284,866			
2015	123,635	243,841	263,705				
2016	99,258	225,092					
2017	147,474						
Total	614,890	1,060,372	976,970	759,720	512,180	200,375	23,963

(b) *Non-life insurance contracts - Continued**Development claim tables*

N'000	DEVELOPMENT YEARS						
	0	1	2	3	4	5	6
<b>Marine and Aviation Accident Year</b>							
2011	-	-	928	3,600	3,601	21,535	21,535
2012	-	42,875	42,875	47,443	47,443	47,443	
2013	16,618	30,488	32,750	32,887	32,887		
2014	37,397	114,189	118,499	118,499			
2015	66,774	167,852	169,546				
2016	68,699	111,224					
2017	87,343						
<b>Total</b>	<b>276,831</b>	<b>466,628</b>	<b>364,598</b>	<b>202,429</b>	<b>83,931</b>	<b>68,978</b>	<b>21,535</b>

N'000	DEVELOPMENT YEARS						
	0	1	2	3	4	5	6
<b>Motor Accident Year</b>							
2011	-	-	12,737	14,463	16,833	21,065	22,768
2012	78	166,258	175,766	177,804	178,493	178,493	
2013	469,160	715,356	729,823	731,234	731,234		
2014	557,713	747,192	761,284	761,558			
2015	473,318	698,490	709,093				
2016	563,864	741,647					
2017	630,155						
<b>Total</b>	<b>2,694,288</b>	<b>3,068,943</b>	<b>2,388,703</b>	<b>1,685,059</b>	<b>926,560</b>	<b>199,558</b>	<b>22,768</b>

N'000	DEVELOPMENT YEARS						
	0	1	2	3	4	5	6
<b>Oil &amp; Gas Accident Year</b>							
2011	-	-	21,623	123,839	123,856	131,018	131,018
2012	-	28,401	53,577	63,815	68,398	68,398	
2013	73,620	85,390	97,481	97,481	97,481		
2014	25	35,571	35,571	36,190			
2015	-	1,948	1,948				
2016	14	1,713					
2017	27,566						
<b>Total</b>	<b>101,225</b>	<b>153,022</b>	<b>210,200</b>	<b>321,326</b>	<b>289,735</b>	<b>199,415</b>	<b>131,018</b>

### 3.1.2 Financial risks management

#### (a) Introduction and overview

The Group is exposed to a range of financial risks through its financial instruments, insurance assets and insurance liabilities. The key financial risk is that in the long term its investments proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of the financial risks are:

- (a) Credit risk
- (b) Liquidity risk
- (c) Market risk

#### (a) Credit risk

Mutual Benefits Assurance Group is exposed to risk relating to its loan receivables, finance lease receivable, statutory deposits, bank balances, reinsurance receivables and trade receivables. Its receivables comprise trade receivables from customers, reinsurers and coinsurers recoverables and other receivables. There are no financial assets that are classified as past due and impaired whose terms have been negotiated.

#### Trade receivables

The Group has placed more responsiveness on effective management of credit risk exposure that relates to trade receivables. In general, the regulator has laid great emphasis on "No Premium, No Cover" and this has positively changed the phase of credit management within the industry. The Group defines credit risk as the risk of counterparty's failure to meet its contractual obligations. Credit risk arises from insurance cover granted to parties with payment instruments or payments plan issued by stating or implying the terms of contractual agreement.

Stringent measures have been placed by the regulator to guide against credit default. Credit risk exposure operates from the level of brokered transactions with little emphasis placed on direct business. The Company's credit risk exposure to brokered business is very low as the Company requires brokers to provide credit note which is due 30 days from receipt before incepting insurance cover on behalf of their clients.

The Group credit risk originates from reinsurance recoverable transactions, brokers and agents.

#### Impairment model

Premium debtors, which technically falls under receivables is recognized at a fair value and subsequently measured at amortized cost, less provision for impaired receivables.

The following policies and procedures are in place to mitigate the Group's exposure to credit risk:

- 1 The impairment of the premium debtors is to be assessed at two different levels, individually or collectively. However, based on NAICOM's "No Premium No Cover" guidelines which state that "all insurance covers shall now be provided on a strict 'no premium no cover' basis", only cover for which payment has been received shall be booked. Hence, there should be no outstanding direct transactions. For brokered businesses, on the other hand, payment has to be made not later than 30 days after a credit note has been issued. In line with this guidelines, the Company uses the aging of receivables as the major parameter in calculating impairment.

- 2 Reinsurance is placed with counterparties that have a good credit rating and concentration of risk is avoided by following policy guidelines in respect of counterparties' limits that are set each year by the board of director and are subject to regular reviews. At each reporting date, management performs an assessment of creditworthiness of reinsurers and updates the reinsurance purchase strategy, ascertaining suitable allowance for impairment.
- 3 The Group sets the maximum amounts and limits that may be advances to corporate counterparties by reference to their long-term credit worthness.
- 4 The credit risk in respect of customer balances incurred on non-payment of premiums or contributions will only persist during the grace period specified in the policy document until expiry, when the policy is either paid or fully provided for and Commission paid to intermediaries is netted off against amounts receivable from them to reduce the risk of doubtful debts.
- 5 Net exposure limits are set for each counterparty i.e limits are set for investments and cash deposits, foreign exchange trade exposures and minimum credit ratings for investments that may be held.

### 3.1.2 Financial risks management

#### (a) Credit risk

##### Maximum exposure to credit risk

The maximum exposure is shown gross, before the effect of mitigation. The maximum risk exposure presented below does not include the exposure that arises in the future as a result of the changes in values. The credit risk analysis below is presented in line with how the Group manages the risk. The Group manages its credit risk exposure based on the carrying value of the financial instruments.

Below is the analysis of the group's and company's maximum exposure to credit risk at the year end.

Maximum exposure to credit risk	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Cash and cash equivalents	8,335,080	10,726,024	3,243,960	3,800,276
Loans and receivables	12,245,701	12,410,169	633,143	770,941
Held-to-maturity	16,840,317	8,214,636	4,457,954	2,030,905
Trade receivables	629,280	462,616	278,159	102,994
Reinsurance assets	1,875,018	274,994	564,810	98,580
Other receivables	148,841	106,617	252,834	50,109
Finance lease receivables	145,055	420,049	134,044	147,965
Statutory deposit	500,000	500,000	300,000	300,000
Deposit for investment in equity	480,588	460,588	410,588	390,588
	<b>41,199,880</b>	<b>33,575,693</b>	<b>10,275,492</b>	<b>7,692,358</b>



## (a) Credit risk - Continued

## Credit quality

The table below provides information regarding the credit risk exposure of the Company by classifying assets according to the Company's credit ratings of counter parties:

	GROUP						COMPANY											
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000				
	Investment grade	non investment grade satisfactory	non investment grade un-satisfactory	non investment grade un-satisfactory but not impaired	Past due but not impaired	Total	Investment grade	non investment grade satisfactory	non investment grade un-satisfactory	non investment grade un-satisfactory but not impaired	Past due but not impaired	Total	Investment grade	non investment grade satisfactory	non investment grade un-satisfactory	non investment grade un-satisfactory but not impaired	Past due but not impaired	Total
	8,335,080	-	-	-	-	8,335,080	3,243,960	-	-	-	-	3,243,960	633,143	-	-	-	-	633,143
Cash and cash equivalents	12,245,701	-	-	-	-	12,245,701	633,143	-	-	-	-	633,143	4,457,954	-	-	-	-	4,457,954
Loans and advances	16,840,317	-	-	-	-	16,840,317	4,457,954	-	-	-	-	4,457,954	278,159	-	-	-	-	278,159
Held-to-maturity	629,280	-	-	-	79,051	629,280	278,159	-	-	-	-	278,159	551,904	-	-	12,906	-	564,810
Trade receivables	1,795,967	-	-	-	-	1,875,018	551,904	-	-	-	-	551,904	252,834	-	-	-	-	252,834
Reinsurance assets	148,841	-	-	-	-	148,841	252,834	-	-	-	-	252,834	134,044	-	-	-	-	134,044
Other receivables	145,055	-	-	-	-	145,055	134,044	-	-	-	-	134,044	300,000	-	-	-	-	300,000
Finance lease receivables	500,000	-	-	-	-	500,000	300,000	-	-	-	-	300,000	410,588	-	-	-	-	410,588
Statutory deposit	480,588	-	-	-	-	480,588	410,588	-	-	-	-	410,588	12,906	-	-	-	-	12,906
Deposit for invest. in equity	41,120,829	-	-	-	79,051	41,199,880	10,262,586	-	-	-	-	10,262,586	12,906	-	-	-	-	12,906
	41,120,829	-	-	-	79,051	41,199,880	10,262,586	-	-	-	-	10,262,586	12,906	-	-	-	-	12,906

	GROUP						COMPANY												
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
	Investment grade	non investment grade satisfactory	non investment grade un-satisfactory	non investment grade un-satisfactory but not impaired	Past due but not impaired	Total	Investment grade	non investment grade satisfactory	non investment grade un-satisfactory	non investment grade un-satisfactory but not impaired	Past due but not impaired	Total	Investment grade	non investment grade satisfactory	non investment grade un-satisfactory	non investment grade un-satisfactory but not impaired	Past due but not impaired	Total	
	10,726,024	-	-	-	-	10,726,024	3,800,276	-	-	-	-	3,800,276	770,941	-	-	-	-	770,941	
Cash and cash equivalents	12,410,169	-	-	-	-	12,410,169	770,941	-	-	-	-	770,941	2,030,905	-	-	-	-	2,030,905	
Loans and receivables	8,214,636	-	-	-	-	8,214,636	2,030,905	-	-	-	-	2,030,905	102,994	-	-	-	-	102,994	
Held-to-maturity	462,616	-	-	-	-	462,616	102,994	-	-	-	-	102,994	83,793	-	-	-	14,787	98,580	
Trade receivables	206,246	-	-	-	68,749	274,994	83,793	-	-	-	-	83,793	50,109	-	-	-	-	50,109	
Reinsurance assets	106,617	-	-	-	-	106,617	50,109	-	-	-	-	50,109	147,965	-	-	-	-	147,965	
Other receivables	420,049	-	-	-	-	420,049	147,965	-	-	-	-	147,965	300,000	-	-	-	-	300,000	
Finance lease receivables	500,000	-	-	-	-	500,000	300,000	-	-	-	-	300,000	390,588	-	-	-	-	390,588	
Statutory deposit	460,588	-	-	-	-	460,588	390,588	-	-	-	-	390,588	14,787	-	-	-	-	14,787	
Deposit for invest. in equity	33,506,945	-	-	-	68,749	33,575,693	7,677,571	-	-	-	-	7,677,571	14,787	-	-	-	-	14,787	
	33,506,945	-	-	-	68,749	33,575,693	7,677,571	-	-	-	-	7,677,571	14,787	-	-	-	-	14,787	

31 Dec-2017

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## (b) Liquidity risk - Continued

Liquidity risk is the risk that cash may not be available to pay obligations when due at a reasonable cost. The Group mitigates this risk by monitoring cash activities and expected outflows. The Group's current liabilities arise as claims are made and clients request for termination of their investment-linked products. The Group has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claims payments are funded by current operating cash flow including investment income.

The Company's investment policy requires that a reasonable percentage of the non-life portfolio be held in cash and cash equivalent; this highlights availability of liquid marketable securities sufficient to meet its liabilities as at when due. Cash and cash equivalents include treasury bills and term deposits with an original maturity of less than 90 days.

The limits are monitored and reported on a weekly and monthly basis to ensure that exposure of the Group's investment portfolio to this risk is properly managed.

Below is a summary of undiscounted contractual cashflows of financial assets matched with financial liabilities.

## (b) Liquidity risk - Continued

GROUP	31 Dec-2017							Gross total
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	
	Carrying amount	1-6 months	6-12 months	1-5 years	Above 5 years	No maturity date		
Cash and cash equivalents	8,345,638	8,629,530	-	-	-	-	8,629,530	
Loans and advances	12,245,702	1,240,955	1,991,269	12,378,745	1,077,969	-	16,688,938	
Fair value through profit or loss	110,952	110,952	-	-	-	-	110,952	
Held-to-maturity financial assets	16,840,317	3,826,085	13,781,486	1,118,182	-	-	18,725,754	
Trade receivables	629,280	629,280	-	-	-	-	629,280	
Reinsurance assets	2,090,435	1,875,018	-	-	-	215,417	2,090,435	
Other receivables	320,980	320,980	-	-	-	-	320,980	
Finance lease receivables	145,055	50,136	38,079	101,187	17,662	-	207,064	
Statutory deposit	500,000	30,000	30,000	300,000	-	500,000	860,000	
<b>Total financial assets</b>	<b>41,228,359</b>	<b>16,712,937</b>	<b>15,840,833</b>	<b>13,898,114</b>	<b>1,095,631</b>	<b>715,417</b>	<b>48,262,933</b>	
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	
Investment contract liabilities	26,564,221	7,001,183	7,001,183	13,941,714	536,165	-	28,480,246	
Insurance contract liabilities	6,078,210	4,839,994	-	-	-	1,238,216	6,078,210	
Trade payables	1,721,930	1,721,930	-	-	-	-	1,721,930	
Other liabilities	544,501	544,501	-	-	-	-	544,501	
Deposit liabilities	259,268	268,087	-	-	-	-	268,087	
Borrowings	6,509,170	-	-	4,072,200	2,436,970	-	6,509,170	
<b>Total financial liabilities</b>	<b>41,677,300</b>	<b>14,375,696</b>	<b>7,001,183</b>	<b>18,013,914</b>	<b>2,973,135</b>	<b>1,238,216</b>	<b>43,602,144</b>	
<b>Total liquidity gap</b>	<b>(448,941)</b>	<b>2,337,241</b>	<b>8,839,650</b>	<b>(4,115,799)</b>	<b>(1,877,505)</b>	<b>(522,799)</b>	<b>4,660,788</b>	

The need to match the medium to long term tenure of the Group's investment contract liabilities necessitated the high investment in the landed (investment) properties of ₦8.5 billion. Included in the investment properties are assets worth ₦6 billion that may be liquidated in the short to medium term to meet the financial obligations of the Group.

(b) Liquidity risk - Continued

COMPANY

31 Dec-2017

	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
	Carrying amount	1-6 months	6-12 months	1-5 years	Above 5 years	No maturity date	Gross total					
Cash and cash equivalents	3,249,277	4,170,144	-	-	-	-	4,170,144					
Loans and advances	633,143	130,264	130,695	389,595	225,628	-	876,183					
Fair value through profit or loss	110,952	110,952	-	-	-	-	110,952					
Held-to-maturity financial assets	4,457,954	652,726	3,830,736	391,120	-	-	4,874,582					
Trade receivables	278,159	278,159	-	-	-	-	278,159					
Reinsurance assets	743,587	564,810	-	-	-	178,777	743,587					
Other receivables	316,435	316,435	-	-	-	-	316,435					
Finance lease receivables	134,044	30,000	90,000	600,000	119,944	-	839,944					
Statutory deposit	300,000	18,000	18,000	180,000	-	300,000	516,000					
<b>Total financial assets</b>	<b>10,223,551</b>	<b>6,271,490</b>	<b>4,069,432</b>	<b>1,560,715</b>	<b>345,572</b>	<b>478,777</b>	<b>12,725,986</b>					
Insurance contract liabilities	1,926,358	1,352,081	-	-	-	574,277	1,926,358					
Trade payables	396,498	396,498	-	-	-	-	396,498					
Other liabilities	142,130	142,130	-	-	-	-	142,130					
Borrowings	6,509,170	-	-	4,072,200	2,436,970	-	6,509,170					
<b>Total financial liabilities</b>	<b>8,974,156</b>	<b>1,890,709</b>	<b>-</b>	<b>4,072,200</b>	<b>2,436,970</b>	<b>574,277</b>	<b>8,974,156</b>					
<b>Total liquidity gap</b>	<b>1,249,395</b>	<b>4,380,781</b>	<b>4,069,432</b>	<b>(2,511,485)</b>	<b>(2,091,398)</b>	<b>(95,500)</b>	<b>3,751,830</b>					

The need to match the medium to long term tenure of the Company's investment contract liabilities necessitated the high investment in the landed (investment) properties of ₦8.5 billion. Included in the investment properties are assets worth ₦6 billion that may be liquidated in the short to medium term to meet the financial obligations of the Company.

## (b) Liquidity risk - Continued

GROUP	31 Dec-2016							Gross total
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	
	Carrying amount	1-6 months	6-12 months	1-5 years	Above 5 years	No maturity date		
Cash and cash equivalents	10,734,374	12,344,530	-	-	-	-	12,344,530	
Loans and advances	12,410,169	1,285,162	2,035,688	12,629,760	1,188,984	-	17,139,595	
Fair value through profit or loss	64,097	64,097	-	-	-	-	64,097	
Held-to-maturity financial assets	8,214,636	-	9,446,832	-	-	-	9,446,832	
Trade receivables	462,616	462,616	-	-	-	-	462,616	
Reinsurance assets	1,180,774	274,994	-	-	-	905,780	1,180,774	
Other receivables	293,775	293,775	-	-	-	-	293,775	
Finance lease receivables	420,049	213,900	200,590	111,696	-	-	526,186	
Statutory deposit	500,000	27,500	27,500	275,000	-	500,000	830,000	
<b>Total financial assets</b>	<b>34,280,490</b>	<b>14,966,574</b>	<b>11,710,610</b>	<b>13,016,456</b>	<b>1,188,984</b>	<b>1,405,780</b>	<b>42,288,405</b>	
Investment contract liabilities	25,956,771	5,835,432	5,835,432	16,908,674	411,649	-	28,991,186	
Insurance contract liabilities	3,865,911	2,587,230	-	-	-	1,278,681	3,865,911	
Trade payables	477,342	477,342	-	-	-	-	477,342	
Other liabilities	1,314,453	1,314,453	-	-	-	-	1,314,453	
Deposit liabilities	203,845	234,422	-	-	-	-	234,422	
Borrowings	6,258,070	-	-	3,904,800	2,353,270	-	6,258,070	
<b>Total financial liabilities</b>	<b>38,076,392</b>	<b>10,448,878</b>	<b>5,835,432</b>	<b>20,813,474</b>	<b>2,764,919</b>	<b>1,278,681</b>	<b>41,141,383</b>	
<b>Total liquidity gap</b>	<b>(3,795,902)</b>	<b>4,517,696</b>	<b>5,875,178</b>	<b>(7,797,018)</b>	<b>(1,575,934)</b>	<b>127,099</b>	<b>1,147,021</b>	

The need to match the medium to long term tenure of the Group's investment contract liabilities necessitated the high investment in the landed (investment) properties of ₦8.7 billion. Included in the investment properties are assets worth ₦6.1 billion that may be liquidated in the short to medium term to meet the financial obligations of the Group.

(b) Liquidity risk - Continued

COMPANY

31 Dec-2016

	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
	Carrying amount	1-6 months	6-12 months	1-5 years	Above 5 years	No maturity date	Gross total					
Cash and cash equivalents	3,804,953	4,375,696	-	-	-	-	4,375,696					
Loans and advances	770,941	158,615	159,140	474,387	274,734	-	1,066,877					
Fair value through profit or loss	64,097	64,097	-	-	-	-	64,097					
Held-to-maturity financial assets	2,030,905	-	2,335,541	-	-	-	2,335,541					
Trade receivables	102,994	102,994	-	-	-	-	102,994					
Reinsurance assets	842,580	167,851	-	-	-	674,729	842,580					
Other receivables	121,880	121,880	-	-	-	-	121,880					
Finance lease receivables	147,965	47,929	34,619	111,696	19,496	-	213,739					
Statutory deposit	300,000	16,500	16,500	165,000	-	300,000	498,000					
<b>Total financial assets</b>	<b>8,186,315</b>	<b>5,055,561</b>	<b>2,545,800</b>	<b>751,083</b>	<b>294,230</b>	<b>974,729</b>	<b>9,621,404</b>					
Insurance contract liabilities	1,709,183	1,152,571	-	-	-	556,612	1,709,183					
Trade payables	358,995	358,995	-	-	-	-	358,995					
Other liabilities	283,425	283,425	-	-	-	-	283,425					
Borrowings	6,258,070	-	-	3,904,800	2,353,270	-	6,258,070					
<b>Total financial liabilities</b>	<b>8,609,673</b>	<b>1,794,991</b>	<b>-</b>	<b>3,904,800</b>	<b>2,353,270</b>	<b>556,612</b>	<b>8,609,673</b>					
<b>Total liquidity gap</b>	<b>(423,358)</b>	<b>3,260,570</b>	<b>2,545,800</b>	<b>(3,153,717)</b>	<b>(2,059,040)</b>	<b>418,117</b>	<b>1,011,731</b>					

The need to match the medium to long term tenure of the Company's investment contract liabilities necessitated the high investment in the landed (investment) properties of ₦8.7 billion. Included in the investment properties are assets worth ₦6.1 billion that may be liquidated in the short to medium term to meet the financial obligations of the Company.

**(c) Market risk**

**i Currency risk**

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's principal transactions are carried out in Naira and its exposure to foreign exchange risk arise primarily with respect to the US dollar and Yen.

The Group's financial assets are primarily denominated in the same currencies as its insurance and investment contract liabilities. Thus, the main foreign exchange risk arises from recognised assets and liabilities denominated in currencies other than those in which insurance and investment contract liabilities are expected to be settled.

Mutual Benefits Assurance Plc is exposed to foreign exchange currency risk primarily through undertaking certain transactions denominated in foreign currency. The Group exposure to foreign currency risk through its investment in short term placements, foreign domiciliary bank balance and foreign borrowing.

Group	31 December 2017			31 December 2016		
	USD	EURO	Yen	USD	EURO	Yen
Cash and cash equivalents	N'000 1,749,342	N'000 3,991	N'000 -	N'000 1,717,408	N'000 37,172	N'000 -
Borrowings	-	-	6,108,300	-	-	5,857,200
Outstanding claims	325,388	-	-	263,698	-	-

Company	31 December 2017			31 December 2016		
	USD	EURO	Yen	USD	EURO	Yen
Cash and cash equivalents	N'000 1,607,337	N'000 3,991	N'000 -	N'000 1,623,683	N'000 37,172	N'000 -
Borrowings	-	-	6,108,300	-	-	5,857,200
Outstanding claims	325,388	-	-	263,698	-	-

"The following analysis is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on profit before tax and equity due to changes in the fair value of currency sensitive monetary assets and liabilities including insurance contract claim liabilities. The correlation of variables will have a significant effect in determining the ultimate impact of currency risk, but to demonstrate the impact due to changes in variables, variables had to be changed on an individual basis. It should be noted that movements in these variables are non-linear. The method used for deriving sensitivity information and significant variables did not change from the previous period."

	GROUP				COMPANY			
	31 DECEMBER 2017		31 DECEMBER 2016		31 DECEMBER 2017		31 DECEMBER 2016	
	Change in variables	Impact on profit before tax	Impact on equity	Impact on profit before tax	Impact on equity	Impact on profit before tax	Impact on equity	
USD	N'000	N'000	N'000	N'000	N'000	N'000	N'000	
EURO	+10%	142,395	99,677	145,371	89,736	135,998	95,199	
YEN	+10%	399	279	3,717	279	3,717	2,602	
		(610,830)	(427,581)	(585,720)	(427,581)	(585,720)	(410,004)	
USD	-10%	(142,395)	(99,677)	(145,371)	(89,736)	(135,998)	(95,199)	
EURO	-10%	(399)	(279)	(3,717)	(279)	(3,717)	(2,602)	
YEN	-10%	610,830	427,581	585,720	427,581	585,720	410,004	

**(c) Market risk - Continued**

**ii Interest-rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Fixed interest rate instruments expose the Group to fair value interest risk. Group does not expose to cash flow interest risk.

The Group has no significant concentration of interest rate risk.

**3.2 Capital Management**

The National Insurance Commission (NAICOM), sets and monitors capital requirements for Insurance Companies. The individual subsidiaries are directly supervised by other regulators, i.e, Mutual Benefits Microfinance Bank Limited is regulated by the Central Bank of Nigeria, Mutual Benefits Niger Limited by Conference Interfricaine Des Marches D's assurance (CIMA) and Mutual Benefits Liberia Limited are being regulated by Central Bank of Liberia respectively.

The Group's policy is to maintain a strong capital base to maintain investor, creditor and market confidence and to sustain the future development of the business. The impact of the level of capital on shareholders' return is also recognised and the Group recognises the need to maintain a balance between the higher returns that might be possible with greater gearing and the advantages and security afforded by a sound capital position. The Group and its individually regulated operations have complied with all externally imposed capital requirements.

Management uses regulatory capital ratios to monitor its capital base. The allocation of capital between specific operations and activities is, to a large extent, driven by optimisation of the return achieved on the capital allocated. The amount of capital allocated to each operation or activity is based primarily on the regulatory capital, but in some cases the regulatory requirements do not fully reflect the varying degree of risk associated with different activities. In such cases, the capital requirements may be flexed to reflect differing risk profiles, subject to the overall level of capital to support a particular operation or activity not falling below the minimum required for regulatory purposes.

The process of allocating capital to specific operations and activities is undertaken independently of those responsible for the operation by Group Risk and Group Credit, and is subject to review by the Group Credit Committee or the Group Asset and Liability Management Committee (ALCO), as appropriate. The Group ensures it maintains the minimum required capital at all times throughout the year. The table below summarises the minimum required capital across the Group and the regulatory capital held against each of them.

### Capital management objectives, policies and approach

The Company has established the following capital management objectives, policies and approach to managing the risks that affect its capital position:

- 1 To maintain the required level of stability of the Company thereby providing a degree of security to policyholders;
- 2 To allocate capital efficiently and support the development of business by ensuring that returns on capital employed meet the requirements of its capital providers and of its shareholders;
- 3 To retain financial flexibility by maintaining strong liquidity and access to a range of capital markets;
- 4 To align the profile of assets and liabilities taking account of risks inherent in the business;
- 5 To maintain financial strength to support new business growth and to satisfy the requirements of the policyholders, regulators and stakeholders;
- 6 To maintain strong credit ratings and healthy capital ratios in order to support its business objectives and maximise shareholders value.

In reporting financial strength, capital and solvency are measured using the rules prescribed by the National Insurance Commission. These regulatory capital tests are based upon required levels of solvency, capital and a series of prudent assumptions in respect of the type of business written.

The Company's capital management policy for its insurance business is to hold sufficient capital to cover the statutory requirements based on the NAICOM directives, including any additional amounts required by the regulator.

The Company seeks to optimise the structure and sources of capital to ensure that it consistently maximises returns to the shareholders and policyholders.

The Company has had no significant changes in its policies and processes to its capital structure during the past year from previous years.

## 3.2 Capital Management

Company	2017 N'000	2016 N'000
Available capital resources as at 31 December		
Total shareholders' funds per financial statements	5,466,843	4,810,735
Regulatory adjustments	(150,290)	95,044
<b>Available capital resources</b>	<b>5,316,553</b>	<b>4,905,779</b>
Minimum capital based required by regulator	3,000,000	3,000,000
<b>Excess in solvency margin</b>	<b>2,316,553</b>	<b>1,905,779</b>

The Solvency Margin for the parent as at 31 December 2017 is as follows:

	2017 N'000	2016 N'000
<b>Admissible assets</b>		
Cash and cash equivalents	3,045,348	3,804,953
Available-for-sale investment securities	21,553	21,553
Fair value through profit or loss	110,952	64,097
Loans and receivables	633,143	455,281
Held-to-maturity financial assets	4,366,454	2,030,905
Assets pledged as collateral	168,064	91,188
Trade receivables	278,159	102,994
Reinsurance assets	1,086,826	1,057,693
Deferred acquisition cost	312,182	235,053
Finance lease receivables	134,044	147,965
Investment properties	56,000	56,000
Investment in subsidiaries	4,000,000	4,000,000
Deposit for shares	410,588	390,588
Property, plant and equipment	2,925,601	3,152,644
Intangible assets	15,387	33,305
Statutory deposit	300,000	300,000
<b>Total</b>	<b>17,864,301</b>	<b>15,944,219</b>
<b>Admissible liabilities</b>		
Insurance contract liabilities	4,352,606	3,822,730
Borrowings	6,509,170	6,258,070
Trade payables	1,028,272	452,495
Other liabilities	235,695	287,412
Current income tax liabilities	422,005	217,733
<b>Total</b>	<b>12,547,748</b>	<b>11,038,440</b>
Solvency margin	5,316,553	4,905,779
	3,000,000	3,000,000

The higher of 15% of Net premium income and minimum Share capital requirement

### 3.3 Asset and Liability Management

The Company is exposed to a financial risks through its financial assets, financial liabilities (investment contracts and borrowings), reinsurance assets and insurance liabilities. In particular, the key financial risk is that in the long-term its investment proceeds are not sufficient to fund the obligations arising from its insurance and investment contracts. The most important components of this financial risk are liquidity risk and credit risk.

The Company manages these positions within an ALM framework that has been developed to achieve longterm investment returns in excess of its obligations under insurance and investment contracts. Within the ALM framework, the Group periodically produces reports at portfolio, legal entity and asset and liability class level that are circulated to the Group's key management personnel. The principal technique of the Company's ALM is to match assets to the liabilities arising from insurance and investment contracts by reference to the type of benefits payable to contract holders. For each distinct class of liabilities, a separate portfolio of assets is maintained. The Company has not changed the processes used to manage its risks from previous periods.

The Company's ALM is integrated with the management of the financial risks associated with the Company's other classes of financial assets and liabilities not directly associated with insurance and investment liabilities (in particular, borrowings and investments in foreign operations). The notes below explain how financial risks are managed using the categories utilized in the Company's ALM framework.

The table below hypothecates the total assets of the Company into assets that represents insurance funds, shareholders' funds and other funds such as investment contracts:

## 3.3 Asset and Liability Management - Continued

The table below hypothecates the total assets of the Company into assets that represents insurance funds and shareholders' funds:

	DEC 2017			DEC 2016		
	Carrying amount	Insurance contract	Shareholders fund	Carrying amount	Insurance contract	Shareholders fund
	N'000	N'000	N'000	N'000	N'000	N'000
<b>ASSETS</b>						
Cash and cash equivalents	3,249,277	2,832,856	416,421	3,804,953	2,897,096	907,857
Available-for-sale investment securities	21,553	-	21,553	21,553	-	21,553
Fair value through profit or loss	110,952	110,952	-	64,097	64,097	-
Loans and receivables	633,143	-	633,143	770,941	-	770,941
Held-to-maturity financial assets	4,457,954	2,759,756	1,698,198	2,030,905	1,050,090	980,815
Assets pledged as collateral	168,064	-	168,064	91,188	-	91,188
Trade receivables	278,159	278,159	-	102,994	102,994	-
Reinsurance assets	1,086,826	1,086,826	-	1,057,693	1,057,693	-
Other receivables and prepayments	560,682	-	560,682	319,213	-	319,213
Deferred acquisition cost	312,182	-	312,182	235,053	-	235,053
Finance lease receivables	134,044	134,044	-	147,965	147,965	-
Investment property	56,000	-	56,000	56,000	-	56,000
Investment in subsidiaries	4,000,000	-	4,000,000	4,000,000	-	4,000,000
Intangible assets	15,387	-	15,387	33,305	-	33,305
Property, plants and equipment	2,925,601	-	2,925,601	3,152,644	-	3,152,644
Statutory deposit	300,000	-	300,000	300,000	-	300,000
Deposit for shares	410,588	-	410,588	390,588	-	390,588
<b>Total assets</b>	<b>18,720,412</b>	<b>7,202,593</b>	<b>11,517,819</b>	<b>16,579,092</b>	<b>5,319,935</b>	<b>11,259,157</b>
<b>Liabilities</b>						
Insurance contract liabilities	4,352,606	4,352,606	-	3,822,730	3,822,730	-
Trade payables	1,028,272	1,028,272	-	452,495	452,495	-
Other liabilities	235,695	-	235,695	287,412	-	287,412
Borrowings	6,509,170	-	6,509,170	6,258,070	-	6,258,070
Current income tax liabilities	422,005	-	422,005	217,733	-	217,733
Deferred tax liability	705,821	-	705,821	729,917	-	729,917
<b>Total liabilities</b>	<b>13,253,569</b>	<b>5,380,878</b>	<b>7,872,691</b>	<b>11,768,357</b>	<b>4,275,225</b>	<b>7,493,132</b>
<b>GAP</b>	<b>5,466,843</b>	<b>1,821,715</b>	<b>3,645,128</b>	<b>4,810,735</b>	<b>1,044,710</b>	<b>3,766,025</b>

### 3.4 Measurement of financial assets and liabilities

Accounting classification measurement basis and fair value

Set out below is a comparison, by class, of the carrying amounts and fair values of the financial instruments, other than those with carrying amounts that are reasonable approximations of fair values:

31 December 2017	Note	Group			Company		
		Loans & receivables	Fair value TPL	Fair value	Loans & receivables	Fair value TPL	Fair value
		N'000	N'000	N'000	N'000	N'000	N'000
Quoted equities	23.2	-	110,952	110,952	-	110,952	110,952
Loans and advances	23.3	12,245,702	-	12,245,702	633,143	-	633,143
Finance lease receivables	29	145,055	-	145,055	134,044	-	134,044
		12,390,757	110,952	12,501,709	767,187	110,952	878,139

31 December 2016	Note	Group			Company		
		Loans & receivables	Fair value TPL	Fair value	Loans & receivables	Fair value TPL	Fair value
		N'000	N'000	N'000	N'000	N'000	N'000
Quoted equities	23.2	-	64,097	64,097	-	64,097	64,097
Loans and advances	23.3	12,410,169	-	12,816,291	770,941	-	778,650
Finance lease receivables	29	420,049	-	434,416	147,965	-	150,924
		12,830,218	64,097	13,314,804	918,906	64,097	993,671

### 3.5 Fair value hierarchy

The Group's accounting policy on fair value measurements is discussed under note 2.3.12.

The fair values of financial assets and liabilities that are traded in inactive markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the group determines fair values using other valuation techniques.

For financial instruments that trade infrequently, and had little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risk affecting the specific instrument.

#### Valuation models

The group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements.

### 3.5 Fair value hierarchy - Continued

#### Financial instruments in level 1

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the group is the current bid price. These instruments are included in Level 1. Instruments included in Level 1 comprise primarily Nigerian Stock Exchange equity investments classified as trading securities or available for sale. If the fair value cannot be measured reliably, these financial instruments are measured at cost, being the fair value of the consideration paid for the acquisition

of the investment or the amount received on issuing the financial liability. All transaction costs directly attributable to the acquisition are also included in the cost of the investment. The group measure its available-sale instrument at costs.

#### Financial instruments in level 2

Inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data.

#### Financial instruments in level 3

Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The table below analyses financial instruments measured at fair value at the end of the reporting period, by the level in the fair value hierarchy into which the fair value measurement is categorized. The amounts are based on the values recognised in the statement of financial position.

	Group				Company			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>31 December 2017</b>	<b>N'000</b>							
Quoted equities	110,952	-	-	110,952	110,952	-	-	110,952
Loans and advances	-	-	12,245,702	12,245,702	-	-	633,143	633,143
Held-to-maturity	-	16,840,317	-	16,840,317	-	4,457,954	-	4,457,954
Finance lease receivables	-	-	145,055	145,055	-	-	134,044	134,044
	-	16,840,317	12,390,757	29,231,074	-	4,457,954	767,187	5,225,141
<b>31 December 2016</b>								
Quoted equities	64,097	-	-	64,097	64,097	-	-	64,097
Loans and advances	-	-	12,876,291	12,876,291	-	-	778,650	778,650
Held-to-maturity	-	8,214,636	-	8,214,636	-	2,030,905	-	2,030,905
Finance lease receivables	-	-	434,416	434,416	-	-	150,924	150,924
	-	8,214,636	13,310,707	21,525,343	-	2,030,905	929,575	2,960,480



### 3.6 Segment information

The Group is organized into three operating segments. These segments distribute their products through various forms of brokers, agencies and direct marketing programs. Management identifies its reportable operating segments by product line consistent with the reports used by the Management Investment and Underwriting Committee. These segments and their respective operations are as follows:

- i Assurance business: This segment covers the protection of customers' assets (Particularly their properties, both for personal and commercial business) and indemnification of other parties that have suffered damage as a result of customers accident. All contracts in this segment are short term in nature. Revenue in this segment is derived primarily from insurance premium, investment income, net realised gains on financial assets , and net fair value gains on financial assets at fair value through profit or loss and covers the protection of the Group's customers against the risk of premature death, disability, critical illness and other accidents. Revenue from this segment is derived primarily from insurance premium, investment income, net realized gains on financial assets and net fair value gains on financial assets held for trading.
- iii Real Estate: The Group undertakes real estate development project with the aim of outright sale or lease of the properties to meet the needs of individual and corporate bodies. The Group offers various products in real estate to meet client needs while promoting value adding business relationships and utilizes a combination of debt and equity finance to provide funds for projects. Revenue from this segment is derived primarily from property sale, fee income and investment income.
- iv Microfinance Banking: The Group undertakes provision of retails and microfinance banking services at the community level. Revenue from this segment is derived primarily interest on micro loans and advances, SME loans, overdraft, fees and commission and investment income.

### 3.6 Segment information

## Segment information - Continued

## Assurance business

Group	Mutual Plc Nigeria		Mutual Ltd Nigeria		Mutual Niger		Mutual Liberia		Mutual Real estate Homes		Mutual Microfinance		Elimination adjustment		Total	
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Cash and cash equivalents	3,249,277	4,151,584	833,814	187,844	3,774	132,772	8,345,638							(213,427)	8,345,638	
Available-for-sale investment securities	21,553	726,472	-	111,500	-	-	849,524							(10,000)	849,524	
Fair value through profit or loss	110,952	-	-	-	-	-	110,952							-	110,952	
Loans and receivables	633,143	10,854,661	-	805,883	-	591,442	12,245,702							(639,428)	12,245,702	
Held-to-maturity	4,457,954	12,382,363	-	-	-	-	16,840,317							-	16,840,317	
Assets pledged as collateral	168,064	-	-	-	-	-	168,064							-	168,064	
Trade receivables	278,159	-	208,046	143,075	-	-	629,280							-	629,280	
Reinsurance assets	1,086,826	1,070,169	298,735	-	-	-	2,455,731							-	2,455,731	
Other receivables	560,682	439,538	17,145	123,055	59,079	19,161	993,182						(225,478)	993,182		
Deferred acquisition cost	312,182	173,101	-	-	-	-	485,283							-	485,283	
Finance lease receivables	134,044	11,011	-	-	-	-	145,055							-	145,055	
Inventories	-	-	-	-	907,822	-	907,822							-	907,822	
Investment properties	56,000	8,510,000	-	-	-	-	8,566,000							-	8,566,000	
Investment in subsidiaries	4,000,000	896,981	-	-	-	-	(4,896,981)							-	-	
Intangible assets	15,387	1,751	20,940	-	-	5,916	43,994							-	43,994	
Property, plants and equipment	2,925,601	364,573	398,215	207,937	118	26,488	3,922,931							-	3,922,931	
Statutory deposit	300,000	200,000	-	-	-	-	500,000							-	500,000	
Deposit for shares	410,588	70,000	-	-	-	-	480,588							-	480,588	
Goodwill	-	-	-	-	-	-	1,543							1,543	1,543	
<b>Total assets</b>	<b>18,720,412</b>	<b>39,852,204</b>	<b>1,776,895</b>	<b>1,579,294</b>	<b>970,793</b>	<b>775,779</b>	<b>57,691,606</b>							<b>(5,983,771)</b>	<b>57,691,606</b>	

## 3.6 Segment information - Continued

## Assurance business

Group	Assurance business							Elimination adjustment	Total
	Mutual Plc Nigeria	Mutual Ltd Nigeria	Mutual Niger	Mutual Liberia	Real estate Mutual Homes	Microfinance Mutual Microfinance	N'000		
<b>LIABILITIES</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Insurance contract liabilities	4,352,606	5,156,574	526,342	263,568	-	-	-	-	10,299,090
Investment contract liabilities	-	26,551,455	-	12,767	-	-	-	-	26,564,221
Trade payables	1,028,272	1,661,962	149,634	18,427	-	-	-	-	2,858,296
Other liabilities	235,695	643,659	112,947	91,723	219,946	99,863	(242,609)	(242,609)	1,161,224
Deposit liabilities	-	-	-	-	-	472,695	(213,427)	(213,427)	259,268
Borrowings	6,509,170	-	-	-	639,427	-	(639,427)	(639,427)	6,509,170
Current income tax liabilities	422,005	201,538	-	1,235	45,560	16,837	-	-	687,173
Deferred tax liabilities	705,821	31,069	-	-	91,628	5,005	229,562	229,562	1,063,084
<b>Total liabilities</b>	<b>13,253,569</b>	<b>34,246,257</b>	<b>788,924</b>	<b>387,719</b>	<b>996,561</b>	<b>594,399</b>	<b>(865,901)</b>	<b>(865,901)</b>	<b>49,401,526</b>
<b>EQUITY</b>									
Share capital	4,000,000	250,000	330,000	488,421	20,000	250,000	(1,338,421)	(1,338,421)	4,000,000
Treasury shares	(250)	-	-	-	-	-	-	-	(250)
Share premium	-	3,750,000	-	-	-	-	(3,750,000)	(3,750,000)	-
Foreign currency translation reserve	-	-	275,298	691,306	-	-	(55,540)	(55,540)	911,064
Contingency reserve	2,398,485	403,280	-	-	-	-	-	-	2,801,764
Revaluation reserve	1,339,395	-	139,140	-	-	-	(11,132)	(11,132)	1,467,403
Retained losses	(2,270,787)	1,202,667	186,520	(67,120)	(45,768)	(113,674)	28,915	28,915	(1,079,247)
<b>Shareholders fund</b>	<b>5,466,843</b>	<b>5,605,947</b>	<b>930,957</b>	<b>1,112,607</b>	<b>(25,768)</b>	<b>136,326</b>	<b>(5,126,178)</b>	<b>(5,126,178)</b>	<b>8,100,734</b>
Owners of the parent	5,466,843	5,605,947	930,957	1,112,607	(25,768)	136,326	(5,126,178)	(5,126,178)	8,100,734
Non-controlling interests in equity	-	-	57,014	78,968	-	45,054	8,310	8,310	189,346
<b>Total equity</b>	<b>5,466,843</b>	<b>5,605,947</b>	<b>987,971</b>	<b>1,191,575</b>	<b>(25,768)</b>	<b>181,380</b>	<b>(5,117,868)</b>	<b>(5,117,868)</b>	<b>8,290,080</b>
<b>Total liabilities and equity</b>	<b>18,720,412</b>	<b>39,852,204</b>	<b>1,776,895</b>	<b>1,579,294</b>	<b>970,793</b>	<b>775,779</b>	<b>(5,983,769)</b>	<b>(5,983,769)</b>	<b>57,691,606</b>

## 3.6 Segment information - Continued

## Assurance business

Group	Mutual Plc Nigeria		Mutual Ltd Nigeria		Mutual Niger		Mutual Liberia		Real estate Mutual Homes		Microfinance Mutual Microfinance		Elimination adjustment		Total
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	
<b>Gross premium written</b>	7,298,974	4,963,517	1,042,126	671,262	-	-	-	-	-	-	-	-	-	-	14,037,879
Gross premiums income	6,986,273	4,637,470	1,057,955	671,262	-	-	-	-	-	-	-	-	-	-	13,352,960
Premiums ceded to reinsurers	(1,046,287)	(761,363)	(78,004)	-	-	-	-	-	-	-	-	-	-	-	(1,885,655)
<b>Net premiums income</b>	5,939,986	3,876,107	979,951	671,262	-	-	-	-	-	-	-	-	-	-	11,467,305
Fee and commission income	142,249	166,109	1,287	-	-	-	-	-	-	-	-	-	(1)	-	309,646
<b>Net underwriting income</b>	6,082,235	4,042,216	981,238	671,262	-	-	-	-	-	-	-	-	(1)	-	11,776,951
Net benefits and claims	1,914,071	2,592,489	346,707	300,938	-	-	-	-	-	-	-	-	-	-	5,154,205
Increase in individual life fund	-	(4,270)	-	-	-	-	-	-	-	-	-	-	-	-	(4,270)
Increase in annuity reserve	-	(22,252)	-	-	-	-	-	-	-	-	-	-	-	-	(22,252)
Underwriting expenses	1,621,939	1,136,011	134,488	52,163	-	-	-	-	-	-	-	-	(1)	-	2,944,601
<b>Net underwriting expenses</b>	3,536,010	3,701,978	481,196	353,101	-	-	-	-	-	-	-	-	(1)	-	8,072,284
<b>Underwriting profit</b>	2,546,225	340,238	500,042	318,162	-	-	-	-	-	-	-	-	-	-	3,704,667
Profit on investment contracts	-	955,472	-	-	-	-	-	-	-	-	-	-	(63,573)	-	891,899
Investment income	896,167	646,222	27,998	26,877	-	-	-	-	-	-	-	-	-	-	1,597,262
Net fair value gain/(loss) on assets at FVTPL	123,731	(85,390)	-	-	-	-	-	-	-	-	-	-	-	-	38,341
Other income	38,312	303,148	33,332	-	-	-	-	-	46,189	-	56,667	-	-	-	477,649
Impairment charge no longer required	-	2,011	-	-	-	-	-	-	-	-	-	-	-	-	2,011
Impairment charges	-	(78,830)	-	-	-	-	-	-	-	(90,307)	-	-	-	-	(169,137)
Employees benefit expenses	(846,284)	(747,233)	(98,181)	(113,592)	-	-	-	-	(3,300)	(131,219)	-	-	-	-	(1,939,809)
Other management expenses & FX gain	(1,909,060)	(988,831)	(259,031)	(226,522)	-	-	-	-	(2,923)	(106,134)	-	-	63,574	-	(3,428,928)
<b>Result of operating activities</b>	849,091	346,807	204,160	4,925	39,966	-	-	-	-	(270,993)	1	-	-	-	1,173,955
Finance costs	-	-	-	-	-	-	-	-	-	(27,681)	-	-	-	(11,751)	(39,432)
Finance incomes	-	-	-	-	-	-	-	-	-	154,985	-	-	-	45,585	200,570
<b>Profit before income tax</b>	849,091	346,807	204,160	4,925	39,966	-	-	-	-	(143,688)	33,835	-	-	-	1,335,093
Income tax (expenses)/benefit	(243,815)	(31,950)	(63,447)	(1,233)	(3,662)	-	-	-	-	358	-	-	-	-	(312,585)
<b>Profit for the year</b>	605,276	314,857	140,713	3,692	36,304	-	-	-	-	(143,330)	64,999	-	-	-	1,022,508
<b>Profit attributable to:</b>															
Owners of the parent	605,276	314,857	129,456	3,507	36,304	-	-	-	-	(117,916)	64,996	-	-	-	1,036,481
Non-controlling interests	-	-	11,257	185	-	-	-	-	-	(25,415)	-	-	-	-	(13,973)
	605,276	314,857	140,713	3,692	36,304	-	-	-	-	(143,330)	64,996	-	-	-	1,022,508

## 3.6 Segment information - Continued

Group	Assurance business										Elimination adjustment	Total		
	Mutual Plc		Mutual Ltd		Mutual Niger		Mutual Liberia		Real estate				Microfinance	
	Nigeria	Nigeria	Nigeria	Nigeria	Niger	Liberia	Homes	Mutual Microfinance	Mutual Microfinance	Mutual			Mutual	
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Cash and cash equivalents	3,804,953	6,157,695	691,230	36,933	7,557	36,005	-	-	-	-	-	-	-	10,734,374
Available-for-sale investment securities	21,553	716,472	-	111,350	-	-	-	-	-	-	-	-	-	849,374
Fair value through profit or loss	64,097	-	-	-	-	-	-	-	-	-	-	-	-	64,097
Loans and receivables	770,941	11,193,259	-	1,057,047	-	460,353	-	-	-	-	-	-	-	12,410,169
Held to maturity	2,030,905	6,183,731	-	-	-	-	-	-	-	-	-	-	-	8,214,636
Assets pledged as collateral	91,188	-	-	-	-	-	-	-	-	-	-	-	-	91,188
Trade receivables	102,994	-	168,633	190,989	-	-	-	-	-	-	-	-	-	462,616
Reinsurance assets	1,057,693	771,068	42,978	-	-	-	-	-	-	-	-	-	-	1,871,739
Other receivables	319,213	521,088	79,935	10,676	97,564	26,199	-	-	-	-	-	-	-	888,020
Deferred acquisition cost	235,053	105,285	-	-	-	-	-	-	-	-	-	-	-	340,338
Finance lease receivables	147,965	181,810	-	90,274	-	-	-	-	-	-	-	-	-	420,049
Inventories	-	-	-	-	1,332,864	-	-	-	-	-	-	-	-	1,332,864
Investment properties	56,000	8,670,390	-	-	-	-	-	-	-	-	-	-	-	8,726,390
Investment in subsidiaries	4,000,000	896,981	-	-	-	-	-	-	-	-	-	-	(4,896,981)	-
Investment in associates	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Intangible assets	33,305	3,603	32,702	-	-	3,920	-	-	-	-	-	-	-	73,531
Property, plants and equipment	3,152,644	505,381	143,431	194,119	492	28,233	-	-	-	-	-	-	-	4,024,297
Statutory deposit	300,000	200,000	-	-	-	-	-	-	-	-	-	-	-	500,000
Deposit for investment in equity	390,588	70,000	-	-	-	-	-	-	-	-	-	-	-	460,588
Goodwill	-	-	-	-	-	-	-	-	-	-	-	1,543	-	1,543
<b>Total assets</b>	<b>16,579,092</b>	<b>36,176,763</b>	<b>1,158,908</b>	<b>1,691,388</b>	<b>1,438,476</b>	<b>554,711</b>	<b>(6,133,525)</b>	<b>51,465,813</b>						

## 3.6 Segment information - Continued

Group	Assurance business										Elimination adjustment	Total		
	Mutual Plc		Mutual Ltd		Mutual Niger		Mutual Liberia		Real estate				Microfinance	
	Nigeria	N'000	Nigeria	N'000	Niger	N'000	Liberia	N'000	Homes	N'000			Microfinance	N'000
<b>LIABILITIES</b>														
Insurance contract liabilities	3,822,730	3,210,013	227,786	333,677	-	-	-	-	-	-	-	(192,335)	7,401,872	
Investment contract liabilities	-	25,944,127	-	12,644	-	-	-	-	-	-	-	-	25,956,771	
Trade payables	452,495	52,100	1,730	18,381	-	-	-	-	-	-	-	745,512	1,270,219	
Other liabilities	287,412	1,405,596	277,125	141,773	-	-	-	-	317,531	51,102	203,845	(769,543)	1,710,996	
Deposit liabilities	-	-	-	-	-	-	-	-	-	-	-	-	203,845	
Borrowings	6,258,070	-	-	-	-	-	-	-	1,050,496	-	-	(1,050,496)	6,258,070	
Current income tax liabilities	217,733	215,791	12,779	-	-	-	-	-	41,328	16,212	-	-	503,843	
Deferred tax liabilities	729,917	58,046	-	-	-	-	-	-	92,197	6,542	-	260,726	1,147,429	
<b>Total liabilities</b>	<b>11,768,357</b>	<b>30,885,673</b>	<b>519,420</b>	<b>506,476</b>	<b>1,501,553</b>	<b>277,701</b>	<b>44,453,045</b>	<b>(1,006,136)</b>						
<b>EQUITY</b>														
Share capital	4,000,000	250,000	330,000	488,421	20,000	250,000	4,000,000	(1,338,421)	-	-	-	-	4,000,000	
Treasury shares	(250)	-	-	-	-	-	(250)	-	-	-	-	-	(250)	
Share premium	-	3,750,000	-	-	-	-	-	(3,750,000)	-	-	-	-	-	
Foreign currency translation reserve	-	-	206,667	709,976	-	-	-	(10,141)	-	-	-	-	906,502	
Contingency reserve	2,179,515	353,645	-	-	-	-	-	-	-	-	-	-	2,533,160	
Revaluation reserve	1,288,563	-	-	-	-	-	-	-	-	-	-	-	1,288,563	
Accumulated losses	(2,657,093)	937,445	68,195	(46,865)	(83,077)	(28,591)	(1,838,814)	(28,828)	(83,077)	(28,591)	(28,828)	(1,838,814)		
<b>Shareholders fund</b>	<b>4,810,735</b>	<b>5,291,090</b>	<b>604,862</b>	<b>1,151,532</b>	<b>(63,077)</b>	<b>221,409</b>	<b>6,889,161</b>	<b>(5,127,390)</b>						
Owners of the parent	4,810,735	5,291,090	604,862	1,151,532	(63,077)	221,409	6,889,161	(5,127,390)	-	-	-	-	6,889,161	
Non-controlling interests in equity	-	-	34,626	33,380	-	55,602	-	-	-	-	-	-	123,607	
<b>Total equity</b>	<b>4,810,735</b>	<b>5,291,090</b>	<b>639,488</b>	<b>1,184,912</b>	<b>(63,077)</b>	<b>277,011</b>	<b>7,012,768</b>	<b>(5,127,390)</b>						
<b>Total liabilities and equity</b>	<b>16,579,092</b>	<b>36,176,763</b>	<b>1,158,908</b>	<b>1,691,388</b>	<b>1,438,476</b>	<b>554,711</b>	<b>51,465,813</b>	<b>(6,133,526)</b>						

## 3.6 Segment information - Continued

Group	Assurance business						Real estate		Microfinance		Elimination adjustment	Total
	Mutual Plc Nigeria	Mutual Ltd Nigeria	Mutual Niger	Mutual Liberia	Mutual Homes	Mutual Microfinance	Mutual Homes	Mutual Microfinance	N'000	N'000		
<b>Gross premium written</b>	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000		N'000
Gross premiums income	6,586,846	4,351,455	661,835	543,473	-	-	-	-	-	-	-	12,143,610
Premiums ceded to reinsurers	6,660,747	4,123,068	655,247	543,473	-	-	-	-	-	-	-	11,982,537
<b>Net premiums income</b>	(1,515,476)	(173,181)	(22,452)	-	-	-	-	-	-	-	-	(1,711,110)
Fee and commission income	5,145,271	3,949,887	632,795	543,473	-	-	-	-	-	-	-	10,271,427
	312,481	116,754	1,287	-	-	-	-	-	-	-	-	430,522
<b>Net underwriting income</b>	5,457,752	4,066,641	634,082	543,473	-	-	-	-	-	-	-	10,701,949
Net benefits and claims	1,004,168	1,850,262	176,073	318,381	-	-	-	-	-	-	-	3,348,883
Increase in individual life fund	-	(161,532)	-	-	-	-	-	-	-	-	-	(161,532)
Increase in annuity reserve	-	354,038	-	-	-	-	-	-	-	-	-	354,038
Underwriting expenses	1,581,501	1,244,671	97,686	56,565	-	-	-	-	-	(7,891)	-	2,972,533
<b>Net underwriting expenses</b>	2,585,669	3,287,439	273,760	374,946	-	-	-	-	-	(7,891)	-	6,513,922
<b>Underwriting profit</b>	2,872,083	779,202	360,323	168,527	-	-	-	-	-	7,891	-	4,188,027
Profit on investment contracts	-	819,092	-	-	-	-	-	-	-	(263,626)	-	555,466
Investment income	560,027	492,251	11,134	25,373	-	-	-	-	-	(109,020)	-	979,765
Net fair value gain on assets at FVTPL	(53,475)	(5,275)	-	-	-	-	-	-	-	-	-	(58,750)
Other income	93,715	45,516	1,122	81,285	30,411	-	-	-	-	(33,758)	-	257,485
Impairment charge no longer required	28,247	-	-	-	-	-	-	-	-	33,435	-	61,682
Impairment charges	-	(10,574)	-	-	-	-	-	-	-	-	-	(10,574)
Employees benefit expenses	(931,921)	(727,912)	(72,831)	(70,964)	(2,794)	-	-	-	-	(108,184)	-	(1,914,606)
Other management expenses & FX Loss	(3,817,622)	(1,235,439)	(162,385)	(180,837)	(15,031)	-	-	-	-	268,791	-	(5,254,465)
<b>Result of operating activities</b>	(1,248,946)	156,861	137,362	23,385	12,586	-	-	-	-	(129,722)	-	(1,195,970)
Finance costs	-	-	-	-	-	-	-	-	-	(27,681)	-	(27,681)
Finance incomes	-	-	-	-	-	-	-	-	-	154,985	-	154,985
<b>Profit before income tax</b>	(1,248,946)	156,861	137,362	23,385	12,586	-	-	-	-	(129,722)	-	(1,068,666)
Income tax (expenses)/benefit	(141,581)	(86,767)	(44,697)	(913)	(4,073)	-	-	-	-	411	-	(277,620)
<b>Profit for the year</b>	(1,390,527)	70,094	92,664	22,473	8,513	-	-	-	-	(129,722)	-	(1,346,286)
<b>Profit attributable to:</b>												
Owners of the parent	(1,390,527)	70,094	85,252	21,349	8,513	-	-	-	-	(129,722)	-	(1,350,866)
Non-controlling interests	-	-	7,413	1,124	-	-	-	-	-	(3,956)	-	4,580
Loss after tax	(1,390,527)	70,094	92,664	22,473	8,513	-	-	-	-	(129,722)	-	(1,346,286)

4	Gross premium income	GROUP		COMPANY		
		Notes	2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>4.1</b>	<b>Gross premium written</b>					
	Non-life		8,840,857	7,615,657	7,298,974	6,586,846
	Life (Group life and individual life)		5,197,022	4,217,078	-	-
	Annuity		-	310,875	-	-
			14,037,879	12,143,610	7,298,974	6,586,846
	Changes in unearned premium					
	Non-life		(358,873)	67,314	(312,701)	73,901
	Life (Group life and individual life)		(326,046)	(228,387)	-	-
			(684,919)	(161,073)	(312,701)	73,901
	<b>Gross premium income</b>		<b>13,352,960</b>	<b>11,982,537</b>	<b>6,986,273</b>	<b>6,660,747</b>
<b>4.2</b>	<b>Premiums ceded to reinsurers</b>					
	Outward premium - Non life		1,252,418	1,197,141	1,174,413	1,174,688
	Outward premium - life		761,363	173,181	-	-
	Changes in prepaid re-insurance		(128,126)	340,788	(128,126)	340,788
			1,885,655	1,711,110	1,046,287	1,515,476
<b>4.3</b>	<b>Net premium income</b>		<b>11,467,305</b>	<b>10,271,427</b>	<b>5,939,986</b>	<b>5,145,271</b>
<b>5</b>	<b>Fees and commission income</b>					
	Commission received from reinsurance		94,919	223,499	142,249	105,458
	Commission received from co-insurance		214,727	207,023	-	207,023
			309,646	430,522	142,249	312,481
<b>6</b>	<b>Net benefits and claims</b>					
	Claims paid		4,870,058	3,220,168	2,038,841	1,487,493
	Change in outstanding claims		1,864,309	870,474	217,274	(74,536)
	Claims recoveries		(2,270,525)	(406,640)	(837,996)	(253,039)
	Change in outstanding claims - Reinsurers		690,363	(335,119)	495,952	(155,750)
			5,154,205	3,348,883	1,914,071	1,004,168
<b>7</b>	<b>Underwriting expenses</b>					
	Amortisation of deferred acquisition costs	28.1	1,622,654	1,530,788	1,104,691	1,101,947
	Maintenance costs	7.1	1,321,947	1,441,745	517,248	479,554
			2,944,601	2,972,533	1,621,939	1,581,501

## 7.1 Maintenance costs

	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Agency expenses on vehicle insurance business	54,781	51,419	54,781	51,419
Tracking expenses on insured vehicles	156,492	143,936	156,492	143,936
Agency expenses on travel insurance business	153,035	157,151	153,035	157,151
Administrative charges-Group Life	5,858	6,435	-	-
Agency allowance	155,738	151,641	25,480	21,144
Agency training	6,319	21,855	-	-
Transport & Travelling-Corporate	62,648	76,202	-	-
Superintending and surveyors fees	91,200	74,456	91,200	74,456
Actuary valuation report fee	3,700	5,288	2,100	2,188
Stamp duty expenses	2,336	2,415	-	-
Training and Forum for marketers	194,153	167,013	-	-
Agency unit manager allowance	194,183	217,797	-	-
Business promotion expenses	-	26,269	-	-
Value added tax	71,508	-	-	-
Underwriting medical expenses	2,758	5,094	-	-
Marketing expenses	167,238	334,774	34,160	29,260
	<b>1,321,947</b>	<b>1,441,745</b>	<b>517,248</b>	<b>479,554</b>

## 8 Profit on investment contracts

Interest income	3,280,959	2,890,406	-	-
Rental income on Alpha Court	80,011	94,039	-	-
Investment related expenses	(63,573)	(250,033)	-	-
Surrender fee	514,648	314,785	-	-
Guaranteed interest	(2,041,115)	(1,628,443)	-	-
Acquisition cost on investment policies	(879,031)	(865,288)	-	-
	<b>891,899</b>	<b>555,466</b>	<b>-</b>	<b>-</b>

## 9 Investment income

Interest income on loans and advances	34,203	34,657	23,404	21,065
Dividend income	202	35,948	202	35,948
Interest income on fixed term deposit	518,968	428,028	311,696	216,162
Interest income on statutory deposit	75,422	56,641	45,253	30,634
Interest income on lease	31,795	77,092	14,800	57,833
Interest from current accounts with banks	5,229	3,306	719	1,356
Interest income from treasury bills	910,829	332,303	479,478	185,239
Rental income	20,614	11,790	20,615	11,790
	<b>1,597,262</b>	<b>979,765</b>	<b>896,167</b>	<b>560,027</b>

### 10 Net fair value gain/(loss) on assets at FVTPL

	Notes	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Fair value gain/(loss) on financial assets through profit or loss	23.2	46,855	(29,366)	46,855	(29,366)
Fair value gain/(loss) on pledged assets	24	76,876	(24,109)	76,876	(24,109)
Fair value loss in investment property	31	(85,390)	(5,275)	-	-
		<b>38,341</b>	<b>(58,750)</b>	<b>123,731</b>	<b>(53,475)</b>

### 11 Other income

Profit on sale of property and equipment	8,000	16,643	1,895	13,600	
Bank charges income	-	598	-	-	
Net income from sale of properties	39,958	90	-	-	
Micro finance fees and commission	47,473	13,115	-	-	
Default charges	5,371	19,763	-	-	
Commission on turnover	3,822	5,718	-	-	
Others	20,796	38,184	-	-	
Insurance claim received	254	1,251	254	1,251	
Release of expired deposit premiums	286,734	-	-	17,321	
Sundry income	36,165	78,865	36,163	61,543	
Income from logistics activities	-	81,285	-	-	
Net foreign exchange gain	29,076	1,973	-	-	
		<b>477,649</b>	<b>257,485</b>	<b>38,312</b>	<b>93,715</b>

## 12 Impairment charge no longer required

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Other receivables	27.5	2,011	-	-	-
Trade receivables	12.1	-	28,247	-	28,247
Loans and advances		-	33,435	-	-
		<b>2,011</b>	<b>61,682</b>	-	<b>28,247</b>

12.1 This represents amount received on premium receivable that had been impaired in the previous year.

## 13 Impairment charges

<i>in thousands of Nigerian Naira</i>	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Loans and advances	23.3.2	90,307	-	-	-
Finance lease receivables	29	78,830	-	-	-
Other assets and receivables	27	-	10,574	-	-
		<b>169,137</b>	<b>10,574</b>	-	-

## 14 Employee benefit expenses

Wages and salaries	1,721,123	1,788,157	660,896	841,173
Defined contribution pension costs	218,686	126,449	185,388	90,748
	<b>1,939,809</b>	<b>1,914,606</b>	<b>846,284</b>	<b>931,921</b>

In accordance with Pension Reform Act 2014, the Group contributes 10% each of the qualifying staff's salary (Basic, transport, and housing), whilst the employees contribute 8%. The contributions are recognised as employee benefits expense as and when due.

## 15 Management expenses

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Depreciation of property, plant and equipment	34	699,713	648,442	451,418	398,898
Repairs and maintainance		431,150	308,947	123,641	71,075
Directors fee and allowance		358,577	391,090	277,074	286,993
Legal and consultancy fees		313,733	462,585	174,465	261,324
Training and recruitment		305,922	304,981	286,991	293,970
Rents and Rates		148,989	142,307	34,134	16,286
Transport and travelling		141,656	122,380	97,778	89,780
Insurance supervisory fee		117,145	127,072	40,339	45,651
Bank charges		106,244	122,700	29,005	45,055
Public relations and advertising		105,486	114,704	66,414	68,520
Medical expenses		81,506	29,635	51,382	8,743
Motor vehicle running expenses		68,994	63,165	19,508	29,871
Telecommunication expenses		64,265	86,306	20,501	49,596
Other expenses		56,224	58,257	5,701	19,538
Amortisation of intangible assets	33	54,986	46,705	31,651	33,629
Business entertainments		44,673	40,010	26,721	27,999
Utilities		39,643	30,463	33,207	23,928
Printing and stationery		38,323	42,050	14,212	19,597
Donations		36,449	24,420	12,835	4,188
Auditors' remunerations		33,547	34,002	15,000	13,650
Insurance		33,451	44,139	23,542	32,113
Security expenses		23,780	26,535	14,386	10,180
Subscriptions		22,111	22,526	11,607	11,655
Conference and seminar expenses		17,300	31,150	17,300	31,150
Fines and penalties		32,027	-	31,425	-
Newspapers and periodicals		882	880	665	356
Bad debt written off		-	38,681	-	-
Loss on disposal of property, plant & equipment		440	213	-	-
		<b>3,451,213</b>	<b>3,364,345</b>	<b>1,931,345</b>	<b>1,893,745</b>

## 16 Net foreign exchange gain/(loss)

Exchange gain on foreign bank balances		273,385	294,855	273,385	261,098
Exchange loss on foreign loan	43.1	(251,100)	(2,184,975)	(251,100)	(2,184,975)
		<b>22,285</b>	<b>(1,890,120)</b>	<b>22,285</b>	<b>(1,923,877)</b>

The exchange loss on foreign loan represents the impact of translation of 2,250,000,000 Japanese Yen (JPY) denominated Europe Bounds as at 31 December 2017 to the Company's functional currency (NGN) at the reporting date. To hedge against future exchange losses that may arise on conversion of foreign currency denominated loan balances, the Group has started investing a proportion of its financial assets in foreign currency.

## 17 Finance costs

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Interest charge on deposits	38,225	26,066	-	-
Other charges	1,207	1,615	-	-
	<b>39,432</b>	<b>27,681</b>	-	-

## 18 Finance income

Interest income on Micro loans	198,111	131,295	-	-
Interest on Eazy cash product	-	-	-	-
Interest income on overdraft	2,459	16,300	-	-
Interest income on treasury bills	-	3,359	-	-
Income from funds placement	-	4,024	-	-
	<b>200,570</b>	<b>154,985</b>	-	-

## 19 Income tax expense

## 19.1 Current income tax charge

Company income tax	69,387	165,764	-	117,263
Education tax	15,200	15,921	11,516	15,343
Information technology tax	9,432	1,569	8,727	-
Minimum tax	324,697	83,015	269,454	-
Total current income tax expense	44	418,716	289,697	132,607

## 19.2 Deferred tax

Relating to origination and reversal of temporary differences	(106,131)	11,350	(45,882)	8,974
Total current income tax expense	(106,131)	11,350	(45,882)	8,974
<b>Total income tax expenses</b>	<b>312,585</b>	<b>277,620</b>	<b>243,815</b>	<b>141,581</b>

## 19.3 Reconciliation of tax charge

Profit before income tax	1,335,093	(1,068,666)	849,091	(1,248,946)
Tax at Nigerian's statutory income tax rate of 30% (2016: 30%)	400,528	(320,600)	254,727	(374,684)
<b>Effect of:</b>				
Tax exempt income	(713,411)	(645,912)	(478,445)	(185,454)
Expenses not deductible for tax purposes	259,059	1,142,571	177,836	686,375
Tax rate differential on fair value loss	17,078	1,055	-	-
Information technology tax	9,432	1,569	8,727	-
Education tax	15,200	15,921	11,516	15,343
Minimum tax	324,697	83,015	269,454	-
	<b>312,583</b>	<b>277,620</b>	<b>243,815</b>	<b>141,581</b>

## 20 Dividends proposed

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Proposed for approval at AGM (not recognised as a liability as equity dividends on ordinary shares at 31 December)	160,000	-	160,000	-
<b>Proposed dividend for 2017: N0.02 (2016: Nil)</b>	<b>160,000</b>	<b>-</b>	<b>160,000</b>	<b>-</b>

## 21 Earnings/(loss) per share

### 21.1 Earnings/(loss) per share - Basic

Basic earnings/(loss) per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the Company and held as treasury shares.

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Profit/(loss) attributable to equity holders from continuing operation	1,036,481	(1,350,866)	605,276	(1,390,527)
Weighted average number of ordinary shares for basic earnings per share	7,999,500	7,999,500	7,999,500	7,999,500
Basic earnings per ordinary share (kobo)	13	(17)	8	(17)

### 21.2 Weighted average number of ordinary shares - basic

Issued ordinary shares at 1 January	8,000,000	8,000,000	8,000,000	8,000,000
Effect of treasury shares held	(500)	(500)	(500)	(500)
<b>As at 31 December</b>	<b>7,999,500</b>	<b>7,999,500</b>	<b>7,999,500</b>	<b>7,999,500</b>

### 21.3 Earnings per share- Diluted

The calculation of diluted earnings per share has been based on the profit attributable to ordinary shareholders and the weighted-average number of ordinary shares outstanding after adjustment for the effects of all dilutive potential ordinary shares.

The company has no potential dilutive ordinary shares during the year (2016: Nil). Hence, the weighted average number of ordinary shares for basic and dilutive is the same so also the Dilutive and Basic earnings per share.

## 22 Cash and cash equivalents

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Cash on hand	10,558	8,350	5,317	4,677
Cash in banks	1,709,604	3,058,422	226,019	446,765
Short-term deposits	22.1 6,625,476	6,860,196	3,017,941	2,965,877
Treasury bills with original maturity of less than 90days	-	807,406	-	387,634
	<b>8,345,638</b>	<b>10,734,374</b>	<b>3,249,277</b>	<b>3,804,953</b>

### 22.1 Short-term deposits

Short-term deposits are made for varying periods of between one day and three months, depending on the immediate cash requirements of the Group. All short-term deposits are subject to an average variable interest rate of 11% per annum (2016: 11%).

For the purpose of the statement of cash flows, the cash and cash equivalents comprise balances with maturity of three months or less.

## 23 Financial assets

The Group's financial assets are summarized below by measurement category:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Available-for-sale investment securities	23.1 849,524	849,374	21,553	21,553
Fair value through profit or loss	23.2 110,952	64,097	110,952	64,097
Loans and receivables	23.3 12,245,701	12,410,169	633,143	770,941
Held-to-maturity	23.4 16,840,317	8,214,636	4,457,954	2,030,905
	<b>30,046,494</b>	<b>21,538,276</b>	<b>5,223,602</b>	<b>2,887,496</b>
Current	20,243,769	9,398,657	5,057,563	282,284
Non-current	12,139,620	12,139,620	166,039	2,605,212
	<b>30,046,494</b>	<b>21,538,276</b>	<b>5,223,602</b>	<b>2,887,496</b>

The Group's available-for-sale financial assets are carried at cost less allowance for impairment (if any) as there were no reliable observable data to determine their fair values at the reporting date.

### 23.1 Available-for-sale investment securities

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Unquoted investments	23.1.1	1,021,879	1,021,729	193,908	193,908
Allowance for impairment	23.1.3	(172,355)	(172,355)	(172,355)	(172,355)
		849,524	849,374	21,553	21,553

#### 23.1.1 Analysis of investments in unlisted entities

Empire Aviation Limited	122,355	122,355	122,355	122,355
Global Haulage Limited	50,000	50,000	50,000	50,000
Mutual Model Transport Limited (MMTL)	1,000	1,000	1,000	1,000
ICHL Limited	316,471	316,471	-	-
Motor Way Assets Limited	330,000	330,000	-	-
Avanage Nigeria Limited	70,000	70,000	-	-
Leasing Company of Liberia	61,100	60,950	-	-
WAICA Reinsurance Corporation Plc	20,553	20,553	20,553	20,553
Other investments	50,400	50,400	-	-
	<b>1,021,879</b>	<b>1,021,729</b>	<b>193,908</b>	<b>193,908</b>

#### 23.1.2 Movement in unlisted entities

At 1 January	1,021,729	966,391	193,908	173,355
Additions during the year	-	20,553	-	20,553
Transfer from deposit for shares	-	70,000	-	-
Foreign exchange translation reserves	150	(35,215)	-	-
<b>At 31 December</b>	<b>1,021,879</b>	<b>1,021,729</b>	<b>193,908</b>	<b>193,908</b>

#### 23.1.3 Analysis of impaired unlisted investments

Empire Aviation Limited	122,355	122,355	122,355	122,355
Global Haulage Limited	50,000	50,000	50,000	50,000
	<b>172,355</b>	<b>172,355</b>	<b>172,355</b>	<b>172,355</b>

#### 23.1.4 The movement in impairment

At 1 January	172,355	272,355	172,355	172,355
During the year	-	-	-	-
<b>At 31 December</b>	<b>172,355</b>	<b>172,355</b>	<b>172,355</b>	<b>172,355</b>

## 23.2 Investment securities - fair value through profit or loss

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Quoted shares	110,952	64,097	110,952	64,097
<b>Movement in listed entities</b>				
At 1 January	64,097	93,463	64,097	93,463
Fair value gain/(loss)	46,855	(29,366)	46,855	(29,366)
At 31 December	110,952	64,097	110,952	64,097

## 23.2.1 Analysis of investments in listed entities

Africa Prudential Registrars Plc	363	262	363	262
Access Bank of Nigeria Plc	941	529	941	529
Cadbury Plc	5,730	3,762	5,730	3,762
Costain West Africa Plc	100	-	100	-
Diamond Bank Plc	1,860	1,091	1,860	1,091
Ecobank Transnational Inc	5,960	3,604	5,960	3,604
First Bank Holdings Plc	18,392	7,002	18,392	7,002
First City Monument Bank Plc	7,605	5,652	7,605	5,652
Guaranty Trust Bank Plc	9,428	5,715	9,428	5,715
Sterling Bank Plc	13,552	9,536	13,552	9,536
United Bank for Africa Plc	29,218	12,765	29,218	12,765
UBA Capital Plc	1,214	939	1,214	939
Unity Bank Plc	309	321	309	321
Universal Insurance Company Plc	2,500	2,500	2,500	2,500
Wema Bank Plc	52	54	52	54
Lafarge WAPCO Plc	7,309	6,668	7,309	6,668
West African Provincial Insurance Plc	9	9	9	9
Zenith International Bank Plc	6,410	3,688	6,410	3,688
	110,952	64,097	110,952	64,097

### 23.3 Loans and advances

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market other than those that the Group intends to sell in the short term or that it has designated as at fair value through profit or loss or available for sale. Details of balances of loans and receivables at the year end are as presented below:

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Term loans		11,470,177	11,809,226	205,000	315,660
Overdrafts		370,304	18,953		
Staff loans		524,646	611,108	428,143	455,281
Gross loans and advances		12,365,127	12,439,287	633,143	770,941
Allowance for individual impairment	23.3.2	(119,425)	(29,118)	-	-
Allowance for collective impairment	23.3.2	-	-	-	-
		<b>12,245,702</b>	<b>12,410,169</b>	<b>633,143</b>	<b>770,941</b>
		<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
Current		3,292,500	3,214,926	488,657	282,284
Non-current		8,953,202	9,195,243	144,486	488,657
		<b>12,245,702</b>	<b>12,410,169</b>	<b>633,143</b>	<b>770,941</b>

23.3.1 The Company granted loans to staff, related companies and third parties for income generation, the break down of loans and receivables granted are as stated below:

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Prime Exploration and Production Limited		10,162,578	10,010,310		
Mutual Homes and Properties Limited		-	-	-	-
Staff mortgage loan		205,000	305,000	205,000	305,000
Others		1,102,599	1,493,916	-	10,660
Gross loans and advances		<b>11,470,177</b>	<b>11,809,226</b>	<b>205,000</b>	<b>315,660</b>

#### 23.3.2 Impairment on loans and advances

		2017 N'000	2016 N'000	2017 N'000	2016 N'000
<i>allowance for specific impairment</i>					
Balance, beginning of the year		29,118	62,553	-	-
Impairment charged for the year	13	90,307	-	-	-
Write-offs		-	(33,435)	-	-
Balance, end of the year		<b>119,425</b>	<b>29,118</b>	-	-

23.3.2 Credit quality of loans and advances is summarised as follows:

	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Neither past due nor impaired	12,245,702	12,410,169	633,143	770,941
Past due but not impaired	-	-	-	-
Individually impaired	119,425	29,118	-	-
<b>Gross</b>	<b>12,365,127</b>	<b>12,439,287</b>	<b>633,143</b>	<b>770,941</b>
Less: allowance for impairment	(119,425)	(29,118)	-	-
<b>Net balance</b>	<b>12,245,702</b>	<b>12,410,169</b>	<b>633,143</b>	<b>770,941</b>

### 23.3.3 The Group monitors concentrations of credit risk by borrowers; individual or corporate.

	GROUP		COMPANY	
	Loans to individuals	Loans to corporate	Loans to individuals	Loans to corporate
<b>31 December 2017</b>				
Gross	730,298	11,634,829	428,143	205,000
Allowance for impairment	-	(119,425)	-	-
<b>Net Balance</b>	<b>730,298</b>	<b>11,515,404</b>	<b>428,143</b>	<b>205,000</b>
<b>31 December 2016</b>				
Gross	806,928	11,632,359	455,281	315,660
Allowance for impairment	-	(29,118)	-	-
<b>Net Balance</b>	<b>806,928</b>	<b>11,603,241</b>	<b>455,281</b>	<b>315,660</b>

23.4 Held-to-maturity	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>Treasury bills and bonds</b>				
in thousands of Nigerian Naira				
NIGTB 04 Jan 2018	191,089	-	191,089	-
NIGTB 01 Feb 2018	1,004,737	-	363,843	-
NIGTB 12 April 2018	1,000,000	-	-	-
NIGTB 19 April 2018	1,145,000	-	-	-
NIGTB 31 May 2018	382,000	-	-	-
NIGTB 5 July 2018	28,000	-	-	-
NIGTB 12 July 2018	8,934,073	-	2,759,756	-
NIGTB 6 Sept 2018	3,103,209	-	691,818	-
DMBK EUR 2019	204,586	-	204,586	-
United Capital	91,500	-	91,500	-
KOGI BOND 2020	470,383	-	-	-
KOGI BOND 2022	285,739	-	155,361	-
NIGTB 20 July 2017	-	1,000,000	-	-
NIGTB 27 July 2017	-	760,000	-	-
NIGTB 01 June 2017	-	6,304,636	-	2,030,905
NIGTB 13 July 2017	-	150,000	-	-
	<b>16,840,317</b>	<b>8,214,636</b>	<b>4,457,954</b>	<b>2,030,905</b>

### 23.4.1 The movement in held-to-maturity financial assets

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
At 1 January	8,214,636	-	2,030,905	-
Additions during the year	16,252,540	7,693,808	3,565,863	1,766,043
Accrued interest income	1,774,479	520,828	692,382	264,862
Redemption at maturity	(9,401,338)	-	(1,831,196)	-
	<b>16,840,317</b>	<b>8,214,636</b>	<b>4,457,954</b>	<b>2,030,905</b>

## 24 Assets pledged as collateral

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Opening balance	91,188	115,297	91,188	115,297
Fair value gain/(loss)	76,876	(24,109)	76,876	(24,109)
<b>Closing balance</b>	<b>168,064</b>	<b>91,188</b>	<b>168,064</b>	<b>91,188</b>

These are quoted financial instruments held on lien by providers of short term borrowings for the purpose of securing the debt. The debt providers maintain possession of the Quoted instruments but do not have ownership unless default. Pledged assets are measured at fair value as at year end.

Mutual Benefits Assurance Plc purchased quoted shares of ₦400 million with a Margin facility from Guaranty Trust Bank Plc (see Note 43). There is an on-going litigation on this investment arising from the additional investment cover requested for by the Bank due to the fall in the value of the shares purchased which was rejected by the Company.

The directors, having sought the advice of professional counsel, are of the opinion that no significant liability will crystallise from this litigation therefore, fair value gain/(loss) has been recognized in the consolidated and separate financial statements.

The movement in the carrying amount is the fair value change in respect of the market price as at year end.

## 25 Trade receivables

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Trade receivable	629,280	462,616	278,159	102,994
Current	629,280	462,616	278,159	102,994
Non-current	-	-	-	-
	<b>629,280</b>	<b>462,616</b>	<b>278,159</b>	<b>102,994</b>

### 25.1 The age analysis of gross insurance receivables as at the end of the year are as follows:

0 – 90 days	629,280	462,616	278,159	102,994
91 – 180 days	-	-	-	-
Above 180 days	-	-	-	-
	<b>629,280</b>	<b>462,616</b>	<b>278,159</b>	<b>102,994</b>

### 25.2 Movement in impairment of insurance receivables

Balance, beginning of the year	-	330,221	-	28,761
Reversal during the year	-	(28,247)	-	(28,247)
Write off	-	(301,974)	-	(514)
	-	-	-	-
<b>Net</b>	<b>629,280</b>	<b>462,616</b>	<b>278,159</b>	<b>102,994</b>

## 26 Reinsurance assets

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Reinsurance share of outstanding claims	26.1	215,417	905,780	178,777	674,729
Reinsurance receivable		786,600	112,248	487,865	69,271
Co-assurance claims receivable		1,088,418	162,746	76,945	98,580
Prepaid reinsurance	26.2	365,296	690,965	343,239	215,113
		<b>2,455,731</b>	<b>1,871,739</b>	<b>1,086,826</b>	<b>1,057,693</b>
Current		2,455,731	1,871,739	1,086,826	1,057,693
Non-current		-	-	-	-
		<b>2,455,731</b>	<b>1,871,739</b>	<b>1,086,826</b>	<b>1,057,693</b>

Reinsurance receivables are to be settled on demand and the carrying amount is not significantly different from their fair value.

## 26.1 The movement in reinsurers' share of claims reported and loss adjustment expenses is as follows:

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
At 1 January		905,780	671,450	674,729	518,979
Changes in reinsurance share of outstanding claims	6	(690,363)	335,119	(495,952)	155,750
<b>At 31 December</b>		<b>215,417</b>	<b>905,780</b>	<b>178,777</b>	<b>674,729</b>

## 26.2 The movement in prepaid reinsurance

At 1 January		690,965	579,872	215,113	555,901
Additions during the year		1,559,986	1,822,203	1,174,413	1,174,688
Recognised in profit or loss	4.2	(1,885,655)	(1,711,110)	(1,046,287)	(1,515,476)
<b>At 31 December</b>		<b>365,296</b>	<b>690,965</b>	<b>343,239</b>	<b>215,113</b>

## 27 Other receivables and prepayments

Prepayments		189,777	292,350	119,078	197,333
Loan to policy holders		-	4,184	-	-
Other bank balances	27.1	74,249	74,332	63,601	63,601
Investment receivables	27.2	16,757	16,757	16,757	16,757
Other assets	27.3	75,968	99,395	-	-
Due from related companies		-	-	155,508	86,686
Sundries receivables		283,675	100,554	125,169	8,170
Share issue expenses - ongoing		132,180	-	132,180	-
Directors current account		36,399	57,918	28,748	27,025
Property development		21,922	28,686	-	-
VAT input recoverable on investment property		198,750	202,500	-	-
Trade receivables of non-insurance subsidiaries		50,254	102,277	-	-
		<b>1,079,931</b>	<b>978,953</b>	<b>641,041</b>	<b>399,572</b>
Allowance for impairment on other receivables	27.4	(86,749)	(90,933)	(80,359)	(80,359)
		<b>993,182</b>	<b>888,020</b>	<b>560,682</b>	<b>319,213</b>
Current		993,182	888,020	560,682	319,213
Non-current		-	-	-	-
		<b>993,182</b>	<b>888,020</b>	<b>560,682</b>	<b>319,213</b>

## 27 Other receivables and prepayments - Continued

## 27.1 Other bank balances

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Balance held in Skye Bank Jericho	2,533	2,533	2,533	2,533
Balance held in Guaranty Trust Bank Plc	61,067	61,067	61,067	61,067
Balance held in Unity Bank Plc	1	1	1	1
Other bank balances	10,648	10,731		
	<b>74,249</b>	<b>74,332</b>	<b>63,601</b>	<b>63,601</b>

This is made up of bank reversals in the bank statement of the company with inadequate information to identify the customers. The entry is corrected once the detailed information is obtained from the bank.

## 27.2 Investment receivables

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Placement with Profound Securities	16,757	16,757	16,757	16,757
	<b>16,757</b>	<b>16,757</b>	<b>16,757</b>	<b>16,757</b>

## 27.3 Other assets

	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
WHT recoverable - OPL	67,402	83,610	-	-
Private placement	-	5,500	-	-
Stock of cheque	2,176	2,640	-	-
Excess interest charges	6,390	6,390	-	-
ATM Receivables	-	1,255	-	-
	<b>75,968</b>	<b>99,395</b>	-	-

## 27.4 Allowance for impairment charges on other receivables

	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Other bank balances	63,602	63,602	63,602	63,602
Investment receivable	16,757	16,757	16,757	16,757
Excess interest charges	6,390	6,390	-	-
Property buyer	-	4,184	-	-
	<b>86,749</b>	<b>90,933</b>	<b>80,359</b>	<b>80,359</b>

## 27.5 The movement in impairment

		GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Balance, beginning of the year		90,933	81,900	80,359	81,900
Additions during the year	13	-	10,574	-	-
Write-offs during the year		-	(1,541)	-	(1,541)
Write back during the year	12	(4,184)	-	-	-
		<b>86,749</b>	<b>90,933</b>	<b>80,359</b>	<b>80,359</b>

## 28 Deferred acquisition costs

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Deferred acquisition cost - Fire	41,570	36,849	41,570	36,849
Deferred acquisition cost - Gen Accident	72,416	57,268	72,416	57,268
Deferred acquisition cost - Motor	86,275	65,764	86,275	65,764
Deferred acquisition cost - Marine	49,067	41,315	49,067	41,315
Deferred acquisition cost - Bond	3,205	-	3,205	-
Deferred acquisition cost - Oil & Gas & aviation Life Business	18,754	33,857	18,754	33,857
	213,997	105,285	-	-
	<b>485,283</b>	<b>340,338</b>	<b>312,182</b>	<b>235,053</b>

## 28.1 The movement in deferred acquisition costs is as follows:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Balance, beginning of the year	340,338	322,609	235,053	261,798
Additions during the year	1,767,599	1,548,517	1,181,820	1,075,202
Amortisation in the year	7 (1,622,654)	(1,530,788)	(1,104,691)	(1,101,947)
Balance, end of year	<b>485,283</b>	<b>340,338</b>	<b>312,182</b>	<b>235,053</b>
Current	485,283	340,338	312,182	235,053
Non-current	-	-	-	-
	<b>485,283</b>	<b>340,338</b>	<b>312,182</b>	<b>235,053</b>

## 29 Finance lease receivables

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Gross amount		399,240	664,985	289,634	333,043
Unearned interest		(56,052)	(125,633)	(36,287)	(65,775)
Net investment in finance lease	29.1	343,188	539,352	253,347	267,268
Less:					
Allowance for individual impairment		(198,133)	(119,303)	(119,303)	(119,303)
Allowance for collective impairment		-	-	-	-
		<b>145,055</b>	<b>420,049</b>	<b>134,044</b>	<b>147,965</b>
Current		81,711	318,530	70,700	46,446
Non-current		63,344	101,519	63,344	101,519
		<b>145,055</b>	<b>420,049</b>	<b>134,044</b>	<b>147,965</b>

The Company grants finance leases to clients for purchase of motor vehicles and motor cycles.

	2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>Allowance for individual impairment</b>				
Balance, beginning of the year	119,303	119,303	119,303	119,303
Addition during the year	78,830	-	-	-
Write-offs	-	-	-	-
<b>Balance, end of the year</b>	<b>198,133</b>	<b>119,303</b>	<b>119,303</b>	<b>119,303</b>

Allowance for impairment of N78.8million made during the year was for finance lease receivables due but yet to be settled for over 360 days.

### 29.1 Movement in finance lease

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Balance at the beginning of the year	539,352	1,164,168	267,268	788,030
Additions	-	8,527	-	8,525
Interest on finance leases	31,795	77,092	14,800	57,833
Payment	(227,959)	(742,500)	(28,721)	(587,119)
Foreign exchange difference	-	32,066	-	-
	343,188	539,352	253,347	267,268

### 29.2 Credit quality of finance lease receivable is summarised as follows:

Neither past due nor impaired	145,055	420,049	134,044	147,965
Past due but not impaired	-	-	-	-
Individually impaired	198,133	119,303	119,303	119,303
<b>Gross</b>	<b>343,188</b>	<b>539,352</b>	<b>253,347</b>	<b>267,268</b>
Less: allowance for impairment	(119,303)	(119,303)	(119,303)	(119,303)
<b>Net balance</b>	<b>223,885</b>	<b>420,049</b>	<b>134,044</b>	<b>147,965</b>

The Group monitors concentrations of credit risk by borrowers; individual or corporate.

	GROUP		COMPANY	
	Loans to individuals	Loans to corporate	Loans to individuals	Loans to corporate
<b>31 December 2017</b>				
Gross	-	343,188	-	267,268
Allowance for impairment	-	(119,303)	-	(119,303)
<b>Net Balance</b>	<b>-</b>	<b>223,885</b>	<b>-</b>	<b>147,965</b>
<b>31 December 2016</b>				
Gross	-	539,352	-	267,268
Allowance for impairment	-	(119,303)	-	(119,303)
<b>Net Balance</b>	<b>-</b>	<b>420,049</b>	<b>-</b>	<b>147,965</b>

### 30 Inventories

Construction in progress	906,502	1,331,502	-	-
Building raw materials	1,320	1,362	-	-
	907,822	1,332,864	-	-
Current	907,822	1,362	-	-
Non-current	-	1,331,502	-	-
	907,822	1,332,864	-	-

Included in Inventories are plots of Land purchased for the construction of buildings for resale. The Landed properties also encompass cost of construction of the buildings meant for resale, cost of conversion and other such direct costs incurred in bringing the properties to their present location and condition in line with International Accounting Standard (IAS) 2. The Company's inventories are reported at the lower of cost and net realisable value. Highlighted below are details of Buildings under construction and Landed properties.

## 31 Investment properties

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
At the beginning of the year	8,726,390	8,731,665	56,000	56,000
Disposal	(75,000)	-	-	-
Fair value loss	(85,390)	(5,275)	-	-
	<b>8,566,000</b>	<b>8,726,390</b>	<b>56,000</b>	<b>56,000</b>

*The items of investment properties  
are as shown below:*

Mutual Tulip Estate	i	770,000	798,140	-	-
Property at Ikeja GRA- Sasegbon	ii	650,000	625,000	-	-
Property at Ikeja Alausa	iii	300,000	285,000	-	-
Property at Ikota	iv	56,000	56,000	56,000	56,000
Property at Sango/Idiroko - Mogga	v	80,000	84,250	-	-
Property at Sango/Idiroko - Caxtonjo	vi	50,000	50,000	-	-
Property at Onireke,Ibadan	vii	550,000	538,000	-	-
Mutual Alpha Court duplex, Costain, Lagos	viii	4,140,000	4,218,000	-	-
Property at Asokoro, Abuja	ix	700,000	702,000	-	-
Property at Akure Plots (5,500 Square Meters)	x	200,000	220,000	-	-
Property at Paradise Estate, Anthony Estate	xi	200,000	230,000	-	-
Property at Ado Ekiti Land	xii	700,000	750,000	-	-
Property at Oyingbo, Lagos	xiii	170,000	170,000	-	-
		<b>8,566,000</b>	<b>8,726,390</b>	<b>56,000</b>	<b>56,000</b>

Movement in Investment properties shown below:	Bal as at 1.1.2017	Fair value gain/loss	Disposal	Bal as at 31.12.2017
	N'000	N'000	N'000	N'000
Mutual Tulip Estate	798,140	(28,140)	-	770,000
Property at Ikeja GRA- Sasegbon	625,000	25,000	-	650,000
Property at Ikeja Alausa	285,000	15,000	-	300,000
Property at Ikota	56,000	-	-	56,000
Property at Sango/Idiroko - Mogga	84,250	(4,250)	-	80,000
Property at Sango/Idiroko - Caxtonjo	50,000	-	-	50,000
Property at Onireke,Ibadan	538,000	12,000	-	550,000
Mutual Alpha Court duplex, Costain, Lagos	4,218,000	(3,000)	(75,000)	4,140,000
Property at Asokoro, Abuja	702,000	(2,000)	-	700,000
Property at Akure Plots (5,320 Square Meters)	220,000	(20,000)	-	200,000
Property at Paradise Estate, Anthony Estate	230,000	(30,000)	-	200,000
Property at Ado Ekiti Land	750,000	(50,000)	-	700,000
Property at Oyingbo, Lagos	170,000	-	-	170,000
Balance at the end of the year	<b>8,726,390</b>	<b>(85,390)</b>	<b>(75,000)</b>	<b>8,566,000</b>

### 31 Investment properties - Continued

Investment properties are stated at fair value, which has been determined based on valuations performed by Messr Alabi, Ojo & Makinde Consulting (FRC/2015/NIESV/00000010800) and Messr Arigbede & Co Estate Surveyors and Valuers (FRC/2014/00000004634), accredited independent valuers as at 31 December 2017. The valuers are specialists in valuing these types of investment properties. The determination of fair value of the investment property was supported by market evidence. The modalities and process of valuation utilized extensive analysis of market data and other sectors specific peculiarities corroborated with available data derived from previous experiences.

Valuations are performed on an annual basis and the fair value gains and losses were recorded within the profit or loss.

The Group enters into operating lease arrangements for all of its investment properties. The rental income arising during the year amounted to ₦100,626,000 (2016: ₦105,829,000) which is included in investment income. Direct operating expenses arising in respect of such properties during the year are included in within operating and administrative expenses.

There are no restrictions on the realisability of investment property or remittance of income and proceeds of disposal. The Company has no contractual obligations to purchase, construct or develop investment property or for repairs or enhancement.

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Rental income derived from investment properties	100,626	105,829	20,615	11,790
Fair value loss on investment properties	(85,390)	(5,275)		
Investment properties related expenses	(24,453)	(100,000)	-	-
<b>Profit arising from investment properties carried at fair value</b>	<b>(9,217)</b>	<b>554</b>	<b>20,615</b>	<b>11,790</b>

Description of valuation techniques used and key inputs to valuation on investment properties:

The valuation of the properties is based on the price for which comparable land and properties are being exchanged hands or are being marketed for sale. Therefore, the market-approach Method of Valuation.

By nature, detailed information on concluded transactions is difficult to come by. They have therefore relied on past transactions and recent adverts in deriving the value of the subject properties.

#### i *Mutual Tulip Estate*

Land property of 11.40 Hectares with industrial development potential lying, situate and being at Isheri Oke Village, off Lagos/Ibadan Expressway, Ifo Local Government Area, Ogun State in Nigeria was purchased at a cost of ₦747million. The landed property was revalued to ₦770 million by Messrs Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject is vested in the Company through a Deed of Assignment.

#### ii *Property at Ikeja GRA- Sasegbon*

Land property of 5,942.065 square metres of land located at 7b&9 Sasegbon Street, GRA Ikeja Lagos state in Nigeria was purchased at a cost of ₦593million. The landed property was revalued to ₦650 million by Messrs Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject is a deed of assignment.

### 31 Investment properties - Continued

Description of valuation techniques used and key inputs to valuation on investment properties:

#### iii *Property at Ikeja Alausa*

Land property of 1,515.601 square metres of land located at Alausa central business district Lagos state in Nigeria was purchased at a cost of ₦177million. The landed property was revalued to ₦300 million by Messrs Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject is vested in Deed of Assignment in favour of Mutual Benefits Assurance Plc.

#### iv *Property at Ikota*

The property is situated at Olori Bolaji Akinloye Street, Ikota Villa Estate, Off Lekki-Epe express way, Lagos State. The property has a registered title and there is an executed Deed of Assignment in favour of the Company. The property is 5-bedroom detached house. It measures a gross floor area of approximately 148.84 square meters. It is a building on two floors. The ground floor is provided with a sitting room, kitchen, store, a guest bedroom en-suite with toilet and bathroom. It was revalued at ₦56million by Messr Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers as at 31 December 2017.

#### v *Property at Sango/Idiroko - Mogga*

Landed property of 4040 square metres of land located at Sango/Idiroko road, opposite Mogga Petroleum, Onibukun village, Ota Atan, Ogun state in Nigeria was purchased at a cost of ₦90million. The landed property was valued to ₦80 million by Messrs Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject is vested in the Deed of Assignment in favour of Mutual Benefits Life Assurance Limited.

#### vi *Property at Sango/Idiroko - Caxtonjo*

Land property of 3665.6 square metres of land located at Sango/Idiroko road, opposite Caxtonjo Oil Onibukun village, Ota Atan, Ogun state in Nigeria was purchased at a cost of ₦60million. The landed property was valued to ₦50 million by Messrs Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject is vested in the Deed of Assignment in favour of Mutual Benefits Life Assurance Limited.

#### vii *Property at Onireke, Ibadan*

The property occupy 6808.179 square meters of land located at kudeti Avenue, Commercial Reservation Onireke, Ibadan, Oyo State in Nigeria was transferred from Mutual Benefits Assurance Plc to Mutual Benefits Life Assurance Limited in 2014. The property was transferred at a cost of ₦543,791,845 and revalued to ₦550 million by Messrs Alabi, Ojo and Makinde Consulting as at 31 December 2017. The subsisting title to the subject is a certificate of Occupancy in favour of the Company.

#### viii *Mutual Alpha Court duplex, Costain, Lagos*

This represents 53 unsold units of the 60 units Terrace Triplex housing scheme located at Costain Iporin, Lagos. The property was constructed by Mutual Benefits Homes and Properties Limited and was transferred to the Mutual Benefits Life Assurance Limited in 2014 as part settlement of loan. As at 31 December 2017, 53 units were revalued at ₦4.14 billion by Messr Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers. The subsisting title is vested in Deed of Assignment between Mutual Benefits Homes and Properties Limited and Mutual Life Assurance Limited.

#### ix *Property At Abuja (Asokoro District, Abuja)*

This is a six bedroom detached house (207.12 square meters) on a rectangular shaped site covering and approximately land area of 800 square meters, situated at 78 Yahubu Gowon Crescent, Asokoro, Abuja, The property was purchased at a cost of ₦666.25million. The property was valued at ₦700million by Messr Alabi, Ojo & Makinde Consulting Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject land is a deed of assignment in favour of the Company.

### 31 Investment properties - Continued

Description of valuation techniques used and key inputs to valuation on investment properties:

#### x **Property at Akure Plots (5,320 Square Meters)**

Land property of 5,320 square meters of land located at Akure, Ondo State, Nigeria was transferred to the Company from Mutual Homes and Properties Limited at a fair value of ₦350million. The valuation was done by Messrs Arigbede & Co. Estate Surveyors and Valuers. The subsisting title to the subject is vested in the Deed of Assignment between Mutual Benefits Home and Properties Limited and Mutual Benefits Life Assurance Limited. The property was valued at ₦200million by Messrs Arigbede & Co. Estate Surveyors and Valuers as at 31 December 2017.

#### xi **Property at Paradise Estate, Anthony Estate**

Land property of 9 plots of land located at Paradise Estate, Anthony Estate, Lagos, Nigeria was transferred to the Company from Mutual Homes and Properties Limited at a fair value of ₦250million. The property was valued at ₦200million by Messr Alabi, Ojo & Makinde Consulting, Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject is vested in letters of Allocation issued by Land Bureau, Governor's office of Lagos State Government dated 2007.

#### xii **Property at Ado Ekiti Land**

Land property consisting of 27,658 Hectares of land located at Ado-Ekiti, Ekiti State Nigeria was transferred to the Company from Mutual Homes and Properties Limited at a fair value of ₦700million. The property was valued at ₦700million by Messrs Arigbede & Co. Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject a deed of assignment in favour of the Company.

#### xiii **Property at Oyingbo, Lagos**

Property of 461 square meters of land located at Apapa Road, Ebute-Metta, Lagos State, Nigeria was transferred at a value of ₦180million. The title is held in perpetuity and Deed of Assignment in favour of the Company is ongoing. The property was valued at ₦170million by Messr Alabi, Ojo and Makinde Consulting, Estate Surveyors and Valuers as at 31 December 2017. The subsisting title to the subject is vested in the Land Certificate and registered at the Land Registry Office in Lagos State.

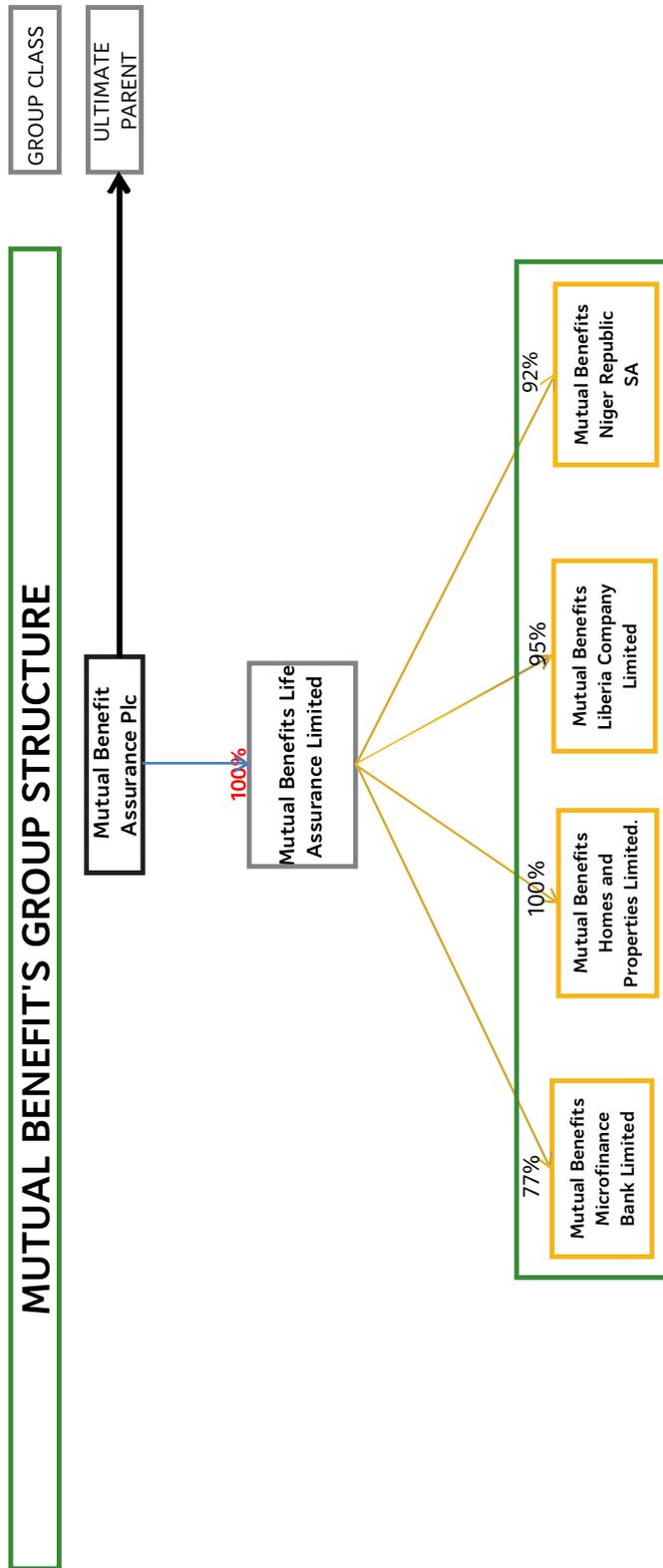
### 32 Investments in subsidiaries

The Company's investment in Mutual Benefits Life assurance Limited is as stated below:

	COMPANY	
	2017 ₦'000	2016 ₦'000
Opening balance	4,000,000	2,000,000
Additional investment	-	2,000,000
	<b>4,000,000</b>	<b>4,000,000</b>

The additional investment is in respect of 100,000,000 units of ordinary shares of Mutual Benefits Life Assurance Limited at ₦20 each in 2016.

32 Investments in subsidiaries



Company name	Nature of business	Country of origin	Relationship	% of equity controlled	NCI	Status	Year of control
1 Mutual Benefits Life Assurance	Insurance	Nigeria	Direct - Subsidiary	100%	-	Set up	Dec 2007
2 Mutual Benefits Microfinance Bank Ltd	Banking	Nigeria	Indirect - Subsidiary	77%	23%	Acquired	Jan 2009
3 Mutual Benefits Homes and Properties Ltd	Property development	Nigeria	Indirect - Subsidiary	100%	-	Set up	Jan 2008
4 Mutual Benefits Liberia	Insurance	Liberia	Indirect - Subsidiary	95%	5%	Set up	Jan 2008
5 Mutual Benefits Niger Republic	Insurance	Niger Republic	Indirect - Subsidiary	92%	8%	Set up	Jan 2014

## 32 Investments in subsidiaries continued

### Mutual Benefits Life Assurance Limited

Mutual Life Assurance Limited is a wholly owned subsidiary of Mutual Benefits Assurance Plc. The principal activity of the Company is the underwriting of life insurance policies.

### Mutual Benefits Microfinance Bank

Mutual Benefits Microfinance Bank was incorporated in Nigeria in January 2008 and its principal activity involves the provision of retail banking services to both individual and corporate customers. Mutual Benefits Life Assurance Limited obtained control of the company with acquisition of 80% of the voting rights of the Company in January 2009. The shareholding of Mutual Benefits Life Assurance Ltd in the Company was reduced to 77% with the additional shares issues in 2017.

### Mutual Benefits Homes and Properties Ltd

Mutual Benefits Homes and Properties Limited was incorporated in December 2007 to provide property development services to corporate and individual customers. The Company was established as a wholly owned subsidiary of Mutual Benefits Life Assurance Limited.

### Mutual Benefits Liberia

Mutual Benefit Assurance Company Liberia was incorporated on 29 August 2007 and commenced operations on 2 January 2008. It is into underwriting of all classes of non-Life and life businesses. It is 95% owned by Mutual Benefits Life Assurance Limited.

### Mutual Benefits Niger Republic

Mutual Benefits Niger S.A commenced operations on 2 January 2014. It is into underwriting of all classes of non-life businesses. It is 92% owned by Mutual Benefits Life Assurance Limited.

## 33 Intangible assets: Software

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Cost:				
Balance at the beginning of the year	293,042	248,720	163,512	153,881
Additions	21,796	18,759	13,725	9,631
Foreign exchange difference	12,002	25,563	-	-
	326,840	293,042	177,237	163,512
Amortization:				
Balance at the beginning of the year	219,511	159,073	130,207	96,578
Amortisation charge	54,986	46,705	31,643	33,629
Foreign exchange difference	8,348	13,733	-	-
	282,846	219,511	161,850	130,207
Carrying amount at the end of the year	43,994	73,531	15,387	33,305

## 34 Property, plant and equipments (Group)

	Note	Leasehold properties	Land	Land & Building	Leasehold Improvement	Plant and machinery	Motor vehicles	Furniture fittings and equipment	Trading booth	Organisa-tional cost	Capital work-in progress	Total
		N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Cost/revaluation:												
1 January 2016		154,126	78,900	2,243,070	1,266,390	341,613	765,357	1,317,128	3,799	114,751	6,887	6,137,895
Additions		-	-	-	217,053	11,800	325,202	162,284	-	-	-	716,340
Reclassification		-	-	-	-	-	-	6,887	-	-	(6,887)	-
Disposal		-	-	-	-	(33,293)	(67,150)	(14,564)	-	-	-	(115,007)
Foreign exchange difference		-	40,000	-	67,227	4,438	31,909	16,991	-	-	-	160,565
<b>31 December 2016</b>		<b>154,126</b>	<b>118,900</b>	<b>2,243,070</b>	<b>1,550,670</b>	<b>324,558</b>	<b>1,055,318</b>	<b>1,488,726</b>	<b>3,799</b>	<b>114,751</b>	<b>-</b>	<b>6,899,792</b>
Additions		-	63,668	-	57,341	1,162	142,576	102,232	-	-	-	366,979
Disposal		-	-	-	-	(65,887)	(32,912)	(7,136)	-	-	-	(105,935)
Revaluation adjustment		-	139,139	72,617	-	-	-	-	-	-	-	211,756
Foreign exchange difference		-	17,575	-	466	31	289	9,358	-	-	-	27,719
<b>31 December 2017</b>		<b>154,126</b>	<b>339,282</b>	<b>2,315,687</b>	<b>1,608,477</b>	<b>259,864</b>	<b>1,165,271</b>	<b>1,593,180</b>	<b>3,799</b>	<b>114,751</b>	<b>-</b>	<b>7,400,311</b>
As at 1 January 2016		154,126	-	129,977	551,229	279,883	474,900	732,833	3,799	114,751	-	2,287,373
Charge for the year		-	-	46,439	200,467	27,979	159,570	213,987	-	-	-	648,442
Disposal		-	-	-	-	(33,087)	(67,150)	(9,214)	-	-	-	(109,451)
Foreign exchange difference		-	-	-	7,200	2,240	26,489	13,202	-	-	-	49,131
<b>31 December 2016</b>		<b>154,126</b>	<b>-</b>	<b>176,416</b>	<b>758,896</b>	<b>277,015</b>	<b>593,809</b>	<b>950,809</b>	<b>3,799</b>	<b>114,751</b>	<b>-</b>	<b>2,875,495</b>
Charge for the year		-	-	46,439	220,989	16,380	194,035	221,870	-	-	-	699,713
Disposal		-	-	-	-	(65,866)	(32,912)	(5,813)	-	-	-	(104,591)
Foreign exchange difference		-	-	-	79	26	240	6,418	-	-	-	6,763
<b>31 December 2017</b>		<b>154,126</b>	<b>-</b>	<b>222,855</b>	<b>979,964</b>	<b>227,555</b>	<b>755,172</b>	<b>1,173,284</b>	<b>3,799</b>	<b>114,751</b>	<b>-</b>	<b>3,477,380</b>
<b>Carrying amounts at:</b>												
<b>31 December 2017</b>		<b>-</b>	<b>339,282</b>	<b>2,092,832</b>	<b>628,513</b>	<b>32,310</b>	<b>410,098</b>	<b>419,896</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,922,931</b>
<b>31 December 2016</b>		<b>-</b>	<b>118,900</b>	<b>2,066,654</b>	<b>791,774</b>	<b>47,544</b>	<b>461,508</b>	<b>537,917</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,024,297</b>

No leased assets are included in the above property, plant and equipment and the Group had no capital commitments as at 31 December 2017. The capital work-in progress is a control account for the acquisition of property, plant and equipment for which advance payments have been made but assets yet to be completed, delivered and put to use. None of the assets have been pledged as collateral."

### 34 Property, plant and equipment (Company)

Cost/revaluation:	Leasehold	Building	Leasehold	Plant and	Motor	Furnitures	Total
	properties	Improvement	machinery	vehicles	equipment		
	N'000	N'000	N'000	N'000	N'000	N'000	N'000
As at 1 January 2016	154,126	2,321,970	338,727	60,384	493,633	918,611	4,287,451
Additions	-	-	178,904	11,180	249,835	74,269	514,185
Disposal	-	-	-	-	(52,150)	-	(52,150)
<b>31 December 2016</b>	<b>154,126</b>	<b>2,321,970</b>	<b>517,628</b>	<b>71,564</b>	<b>691,318</b>	<b>992,880</b>	<b>4,749,486</b>
Additions	-	-	40,996	-	89,932	20,830	151,758
Disposal	-	-	-	(1,137)	(23,512)	(3,843)	(28,492)
Revaluation adjustment	-	72,617	-	-	-	-	72,617
<b>31 December 2017</b>	<b>154,126</b>	<b>2,394,587</b>	<b>558,624</b>	<b>70,427</b>	<b>757,738</b>	<b>1,009,867</b>	<b>4,945,369</b>
<b>Accumulated depreciation:</b>							
As at 1 January 2016	154,126	169,210	117,527	51,773	294,802	462,656	1,250,094
Charge for the year	-	46,439	94,581	3,830	106,297	147,751	398,898
Disposal	-	-	-	-	(52,150)	-	(52,150)
<b>31 December 2016</b>	<b>154,126</b>	<b>215,649</b>	<b>212,108</b>	<b>55,603</b>	<b>348,949</b>	<b>610,407</b>	<b>1,596,842</b>
Charge for the year	-	46,439	110,744	4,537	142,084	147,614	451,418
Disposal	-	-	-	(1,137)	(23,512)	(3,843)	(28,492)
<b>31 December 2017</b>	<b>154,126</b>	<b>262,088</b>	<b>322,852</b>	<b>59,003</b>	<b>467,521</b>	<b>754,178</b>	<b>2,019,768</b>
<b>Carrying amounts at:</b>							
<b>31 December 2017</b>	<b>-</b>	<b>2,132,499</b>	<b>235,772</b>	<b>11,424</b>	<b>290,217</b>	<b>255,689</b>	<b>2,925,601</b>
<b>31 December 2016</b>	<b>-</b>	<b>2,106,321</b>	<b>305,520</b>	<b>15,961</b>	<b>342,369</b>	<b>382,473</b>	<b>3,152,644</b>

No leased assets are included in the above property, plant and equipment and the company had no capital commitments as at 31 December 2017. None of the assets have been pledged as collateral.

### 34 Property, plant and equipments (Company)

- i The Company's land and building at Aret Adams House were professionally valued on 19 January 2018 by Alabi, Ojo & Makinde Estate Surveyors and Valuers (FRC/2015/NIESV/00000010800). The valuation which was based on open market value between a willing buyer and a willing seller produced a surplus amount of ₦72,617,000 which has been credited to the property, plant and equipment revaluation account. As a result of the valuation, the revised value of the properties as at 31 December 2017 was ₦1,450,000,000.

The cost to date at the date of the initial revaluation in 2012 was ₦130,161,000. The property was valued in an open market by reference to the cost approach to value and the Income Approach to value was adopted to cross check the market value.

- ii If land and buildings were measured using the cost model, the carrying amounts would be as follows:

	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Cost	312,729	130,161	130,161	130,161
Accumulated depreciation	(13,016)	(10,413)	(13,016)	(10,413)
	299,713	119,748	117,145	119,748

### 35 Statutory deposit

This represents amounts deposited with the Central Bank of Nigeria (CBN) pursuant to Section 10(3) of the Insurance Act, 2003. This amount is not available for the day-to-day use in the working capital of the Company and so it is excluded from the cash and cash equivalents. Interest earned at annual average rate of 11.04% per annum (2016: 11.94%) on statutory deposits are included in investment income (Note 9).

The deposit has been tested for adequacy as at 31 December 2017 and found to be adequate.

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Statutory deposit	500,000	500,000	300,000	300,000
	<b>500,000</b>	<b>500,000</b>	<b>300,000</b>	<b>300,000</b>

### 36 Deposit for investment in equity

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Mutual Exploration	480,588	460,588	410,588	390,588
	<b>480,588</b>	<b>460,588</b>	<b>410,588</b>	<b>390,588</b>

36.1 This represents the deposit for shares in Mutual Exploration and Production Limited.

### 37 Goodwill

Goodwill represents the excess of the cost of acquisition over the fair value of the Group's share of the net identifiable assets of the acquired entities at the dates of acquisition (provided that the acquisitions fulfil the definition of business combination in accordance with IFRS 3).

Note	GROUP	
	2017 N'000	2016 N'000
Mutual Microfinance Bank Limited	1,543	1,543
	<b>1,543</b>	<b>1,543</b>

Acquisitions of subsidiaries are accounted for using the acquisition method. The consideration for each acquisition is measured as the aggregate of the fair value of assets given, liabilities incurred or assumed and where applicable, the consideration for the acquisition includes any asset or liability resulting from a contingent consideration arrangement, measured at its acquisition-date fair value. Considerations were not made by way of share exchange but in cash exchange as at the dates of the acquisitions.

Goodwill is tested annually for impairment and carried at cost less accumulated impairment losses. Impairment losses on goodwill are not reversible.

### Impairment test on goodwill

The goodwill recognized represents the price paid above the 80% of the fair value of the identifiable net assets of CGU (Mutual Benefits Microfinance Bank Limited) at the acquisition date, 1 January 2009.

Annual impairment testing of goodwill in accordance with the requirements of IAS 36 'Impairment of Assets' is carried out by comparing the carrying amount of the CGU to its recoverable amount, being the higher of the CGU's value-in-use or fair value less costs to sell. An impairment charge is recognized when the recoverable amount is less than the carrying value. Value-in-use is calculated as the net present value of the projected risk-adjusted cash flows of the CGU. The cash flows attributable to the value of the CGU are based on past experience of operating results. These cash flows are based on the expected free cash flow growth for the entity over a 5 year period.

Impairment assessment has been performed for the year, and no losses on goodwill was recognized as the recoverable amount of the CGU as at 31 December 2017 was greater than its carrying amount and is thus not impaired.

The recoverable amount of ₦296million (2016: ₦344 million) was determined using a value-in-use computation.

### Assumptions Approach used to determining value-in-use

- Discount rate: the discount rates have been calculated based on the Group's weighted average cost of capital and risks specific to the CGU being tested. Pre-tax rates of 23% was determined as at 31 December 2017.
- Long term growth rates: This is the weighted average growth rate used to extrapolate cash flows beyond the budget period and it is based on the estimated growth rate for Nigeria.

The assumptions used in the impairment testing of the CGU are as follows:

	2017	2016
Carrying amount of the CGU	181,379	277,011
Discount rate	23%	23%
Period covered by management projections	5 years	5 years
Long-term growth rate	2.0%	2.5%

### Sensitivity analysis

Sensitivity analysis performed around the base case assumptions has indicated that for the CGU, the following changes in

	Change required to trigger impairment	Change required to trigger impairment
Forecast free cash flow	39% reduction	50% reduction
Discount rate	50% higher	16% higher
Long-term growth rate	2480% lower	359% lower

Management believes that any reasonably possible change in the key assumptions on which the CGU recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

### 38 Insurance contract liabilities

Note	GROUP		COMPANY		
	2017 N'000	2016 N'000	2017 N'000	2016 N'000	
Outstanding claims	38.1	6,078,210	3,865,911	1,926,358	1,709,183
Unearned premiums	38.2	4,220,880	3,535,961	2,426,248	2,113,547
		10,299,090	7,401,872	4,352,606	3,822,730
Current		10,299,090	7,401,872	4,352,606	3,822,730
Non-current		-	-	-	-
		10,299,090	7,401,872	4,352,606	3,822,730

#### 38.1 Outstanding claims

Non-Life business	38.1.1	2,394,078	1,828,770	1,926,358	1,709,183
Life business	38.1.2	3,684,132	2,037,141	-	-
		6,078,210	3,865,911	1,926,358	1,709,183

##### 38.1.1 Non-Life business:

###### Non-Life outstanding claims

Claims reported by policyholders		1,819,801	1,272,158	1,352,081	1,152,471
Claims incurred but not reported (IBNR)		574,277	556,612	574,277	556,612
		2,394,078	1,828,770	1,926,358	1,709,083

###### Movement in Non-life outstanding claims

At 1 January		1,828,770	1,804,553	1,709,083	1,783,719
Claims incurred in the current year		2,839,252	1,746,813	2,256,116	1,412,857
Claims paid during the year		(2,273,944)	(1,722,596)	(2,038,841)	(1,487,493)
		2,394,078	1,828,770	1,926,358	1,709,083

###### Analysis of Non-life outstanding claims per class of insurance

Motor		792,752	287,967	325,032	268,119
Marine		146,897	101,172	146,897	101,172
Fire		245,146	211,472	245,146	211,472
General accident		715,888	711,797	715,888	711,797
Oil & Gas and Aviation		493,395	516,362	493,395	416,523
		2,394,078	1,828,770	1,926,358	1,709,083

###### The aging analysis of Non-life outstanding claims

0 - 90		1,819,801	1,272,158	1,352,081	1,152,471
91 - 180		-	-	-	-
181 - 270		-	-	-	-
271 - 360		-	-	-	-
361 and above		-	-	-	-
No aging - IBNR		574,277	556,612	574,277	556,612
		2,394,078	1,828,770	1,926,358	1,709,083

###### No. of claimants for each age range of Non-life outstanding claims

		1,760	1,525	1,123	1,023
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The ageing of the outstanding claims is measured from the date of the issuance of discharge vouchers to the reporting date for 2017 and 2016 reporting dates

## 38.1.2 Life business:

	Note	GROUP			
		2017 N'000	2016 N'000		
<b>Life outstanding claims</b>					
Outstanding claims		3,020,193	1,315,072	-	-
Claims incurred but not reported (IBNR)		663,939	722,069	-	-
		<b>3,684,132</b>	<b>2,037,141</b>	-	-
<b>Analysis of life outstanding claims per class of insurance</b>					
Group life	i	3,207,089	1,533,575	-	-
Individual life	ii	79,925	84,195	-	-
Annuity	iii	397,118	419,371	-	-
		<b>3,684,132</b>	<b>2,037,141</b>	-	-
<b>i Movement in group life outstanding claims</b>					
At 1 January		1,533,575	597,472	-	-
Claims incurred in the current year		3,992,120	2,324,917	-	-
Claims paid during the year		(2,318,606)	(1,388,814)	-	-
		<b>3,207,089</b>	<b>1,533,575</b>	-	-
<b>ii Movement in individual life outstanding claims</b>					
At 1 January		84,195	245,727	-	-
Premiums written in the year		1,289,494	1,219,464	-	-
Premiums earned during the year		(1,289,494)	(1,219,464)	-	-
Claims incurred in the current year		59,591	77,975	-	-
Claims paid during the year		(59,591)	(77,975)	-	-
Changes in actuarial valuation		(4,270)	(161,532)	-	-
<b>At 31 December</b>		<b>79,925</b>	<b>84,195</b>	-	-
<b>iii Movement in annuity</b>					
At 1 January		419,371	65,332	-	-
Claims incurred in the current year		45,691	30,784	-	-
Claims paid during the year		(45,692)	(30,783)	-	-
Changes in actuarial valuation		(22,252)	354,038	-	-
		<b>397,118</b>	<b>419,371</b>	-	-
<b>The aging analysis of life outstanding claims</b>					
0 - 90		2,623,075	895,702	-	-
91 - 180		-	-	-	-
181 - 270		-	-	-	-
271 - 360		-	-	-	-
361 and above		-	-	-	-
No aging - Annuity		397,118	419,371	-	-
No aging - IBNR		663,939	722,068	-	-
		<b>3,684,132</b>	<b>2,037,141</b>	-	-

The ageing of the outstanding claims is measured from the date of the issuance of discharge vouchers to the reporting date for 2017 and 2016 reporting dates

### 38.2 Unearned premiums

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Non-Life business	2,490,377	2,223,277	2,426,248	2,113,547
Life business	1,730,503	1,312,684	-	-
	<b>4,220,880</b>	<b>3,535,961</b>	<b>2,426,248</b>	<b>2,113,547</b>
<b>i The movement in unearned premium</b>				
At 1 January	3,535,961	3,374,888	2,113,547	2,187,449
Premiums written in the year	14,037,879	12,143,610	7,298,974	6,586,846
Premiums earned during the year	(13,352,960)	(11,982,537)	(6,986,273)	(6,660,748)
<b>At 31 December</b>	<b>4,220,880</b>	<b>3,535,961</b>	<b>2,426,248</b>	<b>2,113,547</b>
<b>ii The movement in non-life unearned premium</b>				
At 1 January	2,223,277	2,267,057	2,113,547	2,187,449
Premiums written in the year	8,840,857	7,615,657	7,298,974	6,586,846
Premiums earned during the year	(8,573,757)	(7,659,437)	(6,986,273)	(6,660,748)
	<b>2,490,377</b>	<b>2,223,277</b>	<b>2,426,248</b>	<b>2,113,547</b>
<b>iii Analysis of Non-life unearned premium</b>				
Motor	1,058,598	919,909	1,058,598	919,909
Marine	335,403	258,411	335,403	258,411
Fire	231,295	200,341	231,295	200,341
Aviation, oil and gas	223,890	338,743	223,890	338,743
General accidents	641,191	505,873	577,062	396,144
	<b>2,490,377</b>	<b>2,223,277</b>	<b>2,426,248</b>	<b>2,113,547</b>
<b>iv Analysis of life unearned premium</b>				
Group Life	1,730,503	1,312,684	-	-
	<b>1,730,503</b>	<b>1,312,684</b>	-	-
<b>The movement in life unearned premium</b>				
At 1 January	1,312,684	1,107,831	-	-
Premiums written in the year	5,197,022	4,527,953	-	-
Premiums earned during the year	(4,779,203)	(4,323,100)	-	-
	<b>1,730,503</b>	<b>1,312,684</b>	-	-

## 39 Investment contract liabilities

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Group deposit administration	261,650	233,274		
Individual deposit administration	26,302,571	25,723,497		
	<b>26,564,221</b>	<b>25,956,771</b>		
Current	11,061,718	11,061,718		
Non-current	15,502,503	14,895,053		
	<b>26,564,221</b>	<b>25,956,771</b>		

*The movement in deposit administration funds*

Balance at the beginning of the year	25,956,771	24,217,581		
Deposits received during the year	11,985,338	12,338,438		
Guaranteed interest	2,041,115	1,628,443		
Withdrawals during the year	(13,419,003)	(12,227,691)		
Balance at the end of the year	<b>26,564,221</b>	<b>25,956,771</b>		

## 40 Trade payables

Reinsurance payables	265,243	115,803	115,352	49,226
Co-Insurance payables	885,197	6,239	-	604
Deferred commission	83,221	130,866	77,290	47,116
Commission payable	571,490	224,434	281,146	141,900
Deposits for premium	40.1 1,053,145	792,877	554,484	213,649
	<b>2,858,296</b>	<b>1,270,219</b>	<b>1,028,272</b>	<b>452,495</b>
Current	2,858,296	1,270,219	1,028,272	452,495
Non-current	-	-	-	-
	<b>2,858,296</b>	<b>1,270,219</b>	<b>1,028,272</b>	<b>452,495</b>

## 40.1 The movement in deposit for premium during the year is as follows:

Balance at the beginning of the year	792,877	595,228	213,649	157,552
Addition during the year	747,760	351,034	409,729	134,419
Reclassified to premium income during the year	(160,758)	(138,385)	(68,894)	(78,322)
Reclassified as investment contract liabilities during the year	(40,000)	(15,000)	-	-
Reclassified as other income during the year	(286,734)	-	-	-
<b>Balance at the end of the year</b>	<b>1,053,145</b>	<b>792,877</b>	<b>554,484</b>	<b>213,649</b>

Deposit for premium represents premium received on general business, life insurance contracts and investment contracts for which the policy holders are yet to be identified at the reporting date. However, the Company employs all resources at its disposal to ensure prompt identification of the policy holders and subsequent reclassification to appropriate financial statement area as necessary.

**41 Other liabilities**

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Accruals	165,360	612,083	49,971	59,451
Rent received in advance	30,663	29,070	4,424	3,987
Dividend Payable	89,141	89,141	89,141	89,141
PAYE	3,954	4,472	502	1,015
VAT payable	401,280	413,497	-	-
WHT payable	28,711	31,669	1,435	5,536
Staff pension	6,976	3,503	-	-
Salary control account	34,962	-	-	-
Deferred income	52	964	52	964
Amount due to Directors	4,019	18,051	-	-
National Housing Fund	2,466	6,647	2,036	6,184
Cooperative	3,131	3,185	-	-
Provision for NAICOM levy	116,627	131,994	39,627	51,994
Deposit for facility management	43,268	37,418	-	-
Professional fee	5,000	57,806	5,000	57,806
Medical fees payable	9,284	-	9,284	-
Other Creditors	166,004	197,370	34,223	11,334
Land deduction	-	-	-	-
Deposit for properties by customers	50,317	74,126	-	-
	<b>1,161,224</b>	<b>1,710,996</b>	<b>235,695</b>	<b>287,412</b>
Current	1,161,224	1,710,996	235,695	287,412
Non-current	-	-	-	-
	<b>1,161,224</b>	<b>1,710,996</b>	<b>235,695</b>	<b>287,412</b>

**42 Deposit liabilities**

Current	129,649	78,858	-	-
Time	-	37,522	-	-
Savings	129,619	87,465	-	-
	<b>259,268</b>	<b>203,845</b>	<b>-</b>	<b>-</b>
Current	259,268	203,845	-	-
Non-current	-	-	-	-
	<b>259,268</b>	<b>203,845</b>	<b>-</b>	<b>-</b>

### 43 Borrowings

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
GTBank margin facility	43.2	400,870	400,870	400,870	400,870
Loan from Daewoo Securities Limited	43.3	6,108,300	5,857,200	6,108,300	5,857,200
		6,509,170	6,258,070	6,509,170	6,258,070
Current		-	-	-	-
Non-current		6,509,170	6,258,070	6,509,170	6,258,070
		6,509,170	6,258,070	6,509,170	6,258,070

#### 43.1 The movement in borrowings during the year is as follows:

Balance, beginning of the year	6,258,070	4,073,095	6,258,070	4,073,095
Impact of foreign exchange rate changes	251,100	2,184,975	251,100	2,184,975
Balance at the end of the year	6,509,170	6,258,070	6,509,170	6,258,070

#### 43.2 GTBank margin facility

The Company obtained a margin loan facility of ₦600 million from Guaranty Trust Bank Plc to finance working capital requirements for Margin trading at 16% per annum on the 19 June 2007 out of which ₦450 million was utilised. The facility was secured by lien on shares financed and an upfront 50% margin contribution (representing a 150% cover). The Bank was to dispose of the warehoused shares to liquidate the facility whenever the cover falls to 130%. Repayment of the facility was to be from proceeds of sale of shares financed.

There is however an on-going litigation on this facility arising from the rejection by the Company of the additional investment cover requested for by the Bank due to the fall in the value of the shares purchased against which the facility was initially secured. The directors, having sought the advice of professional counsel, are of the opinion that no significant liability other than the amount already recognised will crystallise from this litigation.

#### 43.3 Loan from Daewoo Securities Limited

	Note	GROUP		COMPANY	
		2017 N'000	2016 N'000	2017 N'000	2016 N'000
Balance at 1 January		5,857,200	3,672,225	5,857,200	3,672,225
Impact of foreign exchange rate changes		251,100	2,184,975	251,100	2,184,975
		6,108,300	5,857,200	6,108,300	5,857,200

The Company issued two zero coupon global bonds with options in the aggregate sum of 2,500,000,000 Japanese Yen (JPY). Daewoo Securities (Europe) Limited acted as the bondholder, financial advisor and paying agent to the issues.

The first tranche in the sum of 1,750,000,000 Japanese Yen (JPY) is due for redemption in year 2020 while the second tranche in the sum of 750,000,000 Japanese Yen (JPY) is due in year 2027. The Bonds were issued with the options to subscribe for the ordinary shares of the Company.

Subsequently, in 2009, Daewoo Securities (Europe) Limited called for the repayment of the bonds and an amount of ₦421,455,030 (equivalent to JPY250,000,000) was redeemed.

As at 31 December 2014, confirmation received from Daewoo Securities Limited indicated an outstanding balance of JPY4,710,900,101 (₦6,612,690,000) in respect of the bonds.

However, there is a litigation in respect of these bonds. In view of the Litigation, the terms and conditions of the bonds are no longer being complied with by both the issuer and the subscriber. The implication for noncompliance with the terms and conditions by the Company are that in the event that the outcome of litigation is unfavourable penalties may be awarded.

During the year, the professional opinion obtained from the counsel of the Company, Bayo Osipitan & Co specified that there is high unlikelihood that the coupon rate and penal interest will be payable by Mutual Benefits Assurance Plc because a high chance of success is anticipated in the on going court case.

#### 44 Current income tax liabilities

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>At the beginning of the year:</b>	503,843	521,385	217,733	317,932
<b>Current income tax charge</b>				
Company income tax	69,387	165,764	-	117,263
Education tax	15,200	15,921	11,516	15,343
Information technology tax	9,432	1,569	8,727	-
Minimum tax	324,697	83,015	269,454	-
	19.1	<b>418,716</b>	<b>289,697</b>	<b>132,607</b>
Payments during the year	(235,386)	(283,812)	(85,425)	(232,806)
Balance at the end of the year		<b>687,173</b>	<b>422,005</b>	<b>217,733</b>

#### 45 Deferred tax liabilities

Deferred tax liabilities	45.1	(1,063,084)	(1,147,429)	(705,821)	(729,917)
		(1,063,084)	(1,147,429)	(705,821)	(729,917)

#### 45.1 Movement in Deferred income tax liabilities

Balance, beginning of year		1,147,429	1,136,079	729,917	720,943
Charge in income statement for the year		(106,130)	11,350	(45,881)	8,974
Charge in other comprehensive income		21,785	-	21,785	-
Balance at the end of the year		<b>1,063,084</b>	<b>1,147,429</b>	<b>705,821</b>	<b>729,917</b>

**Deferred income tax liability is attributable to the following:**

Property, plant and equipment		1,025,222	852,340	705,821	729,917
Investment property		37,862	295,089	-	-
		<b>1,063,084</b>	<b>1,147,429</b>	<b>705,821</b>	<b>729,917</b>

#### 45.2 Unrecognised deferred tax assets

Deferred tax assets relating to the Group's life business have not been recognised in respect of the following items because it is not probable that future taxable profit will be available against which the life business can use the benefits therefrom.

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Property, plant and equipment	260,655	219,379	-	-
Tax losses	3,291,313	2,309,080	-	-
Balance, end of year	<b>3,551,967</b>	<b>2,528,459</b>	-	-

#### 46 Share capital

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>Share capital comprises:</b>				
<b>46.1 Authorized:</b>				
20,000,000,000 (2016: 10,000,000,000) Ordinary shares of 50k each	10,000,000	5,000,000	10,000,000	5,000,000
<b>46.2 Issued and fully paid:</b>				
8,000,000, 000 (2016:8,000,000,000) Ordinary shares of 50k each	4,000,000	4,000,000	4,000,000	4,000,000

There was no movement in share capital account during the year.

#### 47 Treasury shares

Company's shares held	250	250	250	250
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Treasury share: this represents the market value of shares of the Company held by the Company through its investment in quoted securities of the Nigerian Stock Exchange.

#### 48 Foreign currency translation reserve

This comprises exchange differences resulting from the translation to Naira of the results and financial position of Group companies that have a functional currency other than Naira. Mutual Benefits Liberia Limited and Mutual Benefits Niger Republic Limited have functional currencies other than Naira.

#### 49 Contingency reserve

In compliance with Section 21 (1) of Insurance Act 2003, the contingency reserve for non-life insurance business is credited with the greater of 3% of total premiums, or 20% of the profits. This shall accumulate until it reaches the amount of greater of minimum paid-up capital or 50 percent of net premium. While for life business, the contingency reserves is credited with an amount equal to 1% of gross premium or 10% of net profit (whichever is greater) and accumulated until it reached the amount of minimum paid up capital.

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Balance, beginning of the year	2,533,160	2,292,040	2,179,515	1,981,910
Transfer from retained earnings	268,604	241,120	218,970	197,605
<b>Balance, end of year</b>	<b>2,801,764</b>	<b>2,533,160</b>	<b>2,398,485</b>	<b>2,179,515</b>
<b>Analysis per business segment</b>				
Non-life business	2,398,485	2,179,515	2,398,485	2,179,515
Life business	403,279	353,645	-	-
	<b>2,801,764</b>	<b>2,533,160</b>	<b>2,398,485</b>	<b>2,179,515</b>
<b>Non-life business</b>				
Balance, beginning of the year	2,179,515	1,981,910	2,179,515	1,981,910
Transfer from retained earnings	218,970	197,605	218,970	197,605
<b>Balance, end of year</b>	<b>2,398,485</b>	<b>2,179,515</b>	<b>2,398,485</b>	<b>2,179,515</b>
<b>Life business</b>				
Balance, beginning of the year	353,645	310,130	-	-
Transfer from retained earnings	49,634	43,515	-	-
<b>Balance, end of year</b>	<b>403,279</b>	<b>353,645</b>	<b>-</b>	<b>-</b>

#### 50 Revaluation reserve

Balance, beginning of the year	1,288,563	1,288,563	1,288,563	1,288,563
Revaluation surplus on Land and building	211,756	-	72,617	-
Tax on revaluation surplus	(21,785)	-	(21,785)	-
NCI Portion of revaluation surplus	(11,131)	-	-	-
	<b>1,467,403</b>	<b>1,288,563</b>	<b>1,339,395</b>	<b>1,288,563</b>

This is revaluation surplus in respect of building in line with the Company's accounting policies.

#### 51 Accumulated losses

The accumulated losses represents the loss retained in the business over the periods. See statement of changes in equity for movement in retained losses.

## 52 Non-controlling interests in equity

Note	GROUP	
	2017 N'000	2016 N'000
Opening balance	123,607	127,154
Addition during the year	52.1 14,867	-
Changes in equity	8,310	-
Dividend	-	(8,127)
Share from total comprehensive income	42,562	4,580
Balance as at year end	189,346	123,607

This relates to additional ordinary shares of 14,867,000 issued by the subsidiary which was fully taken by the Non-controlling interest.

The table below summarises the information relating to the Group's subsidiaries that have material Non-Controlling Interest (NCI) before any intra-group eliminations.

### Mutual Benefits Microfinance Bank Ltd

Note	GROUP	
	2017 N'000	2016 N'000
NCI percentage	23%	20%
Cash and cash equivalents	132,772	36,005
Loans and receivables	591,442	460,353
Other receivables	19,161	26,199
Intangible assets	5,916	3,920
Property, plants and equipment	26,488	28,233
Other liabilities	(99,863)	(51,102)
Deposit liabilities	(472,695)	(203,845)
Current income tax liabilities	(16,837)	(16,212)
Deferred tax liabilities	(5,005)	(6,542)
<b>Net assets</b>	<b>181,379</b>	<b>277,011</b>
<b>Carrying amount of NCI</b>	<b>45,055</b>	<b>55,602</b>
Income	257,237	227,614
Expenses	(277,786)	(247,806)
Profit before tax	(110,856)	(20,192)
Profit after tax	(110,498)	(19,781)
<b>Profit allocated to NCI</b>	<b>(25,415)</b>	<b>(3,956)</b>
Cash flows from operating activities	109,916	(100,654)
Cash flows from investing activities	(5,659)	14,184
Cash flows from financing activities	(2,490)	(1,000)
<b>Net increase in cash and cash equivalents</b>	<b>101,767</b>	<b>(87,470)</b>

53 Reconciliation of (loss)/profit before income tax to cash flows provided by operating activities:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Profit/(loss) before income tax	1,335,093	(1,068,666)	849,091	(1,248,946)
<b>Adjustments for non-cash items:</b>				
Fair value (gain)/loss on pledged assets	10 (76,876)	24,109	(76,876)	24,109
Amortisation of deferred acquisition costs	28.1 1,622,654	1,530,788	1,104,691	1,101,947
Fair value (gain)/loss on financial assets through profit or loss	10 (46,855)	29,366	(46,855)	29,366
Net impairment (reversal)/charge on trade and other receivables	13 (2,011)	(17,673)	-	28,247
Impairment reversal on finance lease receivables	12 78,830	-	-	-
Interest income on finance leases	28.1 (31,795)	(77,092)	(14,800)	(57,833)
Bad debt written off	-	38,681	-	-
Impairment charge/(reversal) on loan and advances	13 90,307	(33,435)	-	-
Fair value loss on investment property	10 85,390	5,275	-	-
Amortisation of intangible assets	33 54,986	46,705	31,651	33,629
Depreciation of property and equipments	34 699,713	648,442	451,418	398,898
Gain on disposal of property and equipment	11 (8,000)	(16,643)	(1,895)	(13,600)
Loss on disposal of property & equipment	15 440	213	-	-
Foreign exchange gain on finance lease	28.1 -	(32,066)	-	-
Foreign exchange gain on cash and cash equivalents	16 (273,385)	(294,855)	(273,385)	(261,098)
Foreign exchange loss foreign domiciliary borrowings	43.1 251,100	2,184,975	251,100	2,184,975
Cash flow from operating profit before changes in operating assets and liabilities	3,779,591	2,968,125	2,274,140	2,219,694
Trade receivables	(166,664)	(243,339)	(175,165)	(66,472)
Reinsurance assets	(583,992)	(457,139)	(29,133)	166,497
Other receivables and prepayment	(1,895,693)	341,152	(933,851)	186,084
Deferred acquisition cost	(1,767,599)	(1,548,517)	(1,181,820)	(1,075,202)
Inventories	425,042	200,300	-	-
Insurance contract liabilities - Claims	2,212,299	1,152,827	217,175	(74,536)
Insurance contract liabilities - Unearned premium	684,919	161,073	312,701	(73,902)
Trade payables	1,588,077	453,564	575,777	174,746
Other liabilities	(549,772)	623,858	(51,717)	50,832
Loans and receivables	(1,932,569)	(2,262,836)	137,790	(11,098)
Investment contract liabilities	607,450	1,739,190	-	-
Deposit liabilities	55,423	(306,022)	-	-
Income tax paid	44 (235,386)	(283,812)	(85,425)	(232,806)
<b>Net cash flow from operating activities</b>	<b>2,221,126</b>	<b>2,538,424</b>	<b>1,060,472</b>	<b>1,263,838</b>

#### 54 Supplementary statement of profit or loss information

- i Employees, other than the executive directors, whose duties were wholly or mainly discharged in Nigeria, received emoluments (excluding pension contribution and other allowances) in the following ranges:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
N220,001 – N720,000	106	107	7	31
N720,001 – N1,400,000	184	163	62	49
N1,400,001 – N2,050,000	75	62	25	28
N2,050,001 – N2,330,000	38	46	24	30
N2,330,001 – N2,840,000	20	10	7	4
N2,840,001 – N3,000,000	9	11	5	8
N3,000,001 – N4,500,000	51	46	30	26
N4,500,001 – N5,950,000	15	8	12	-
N5,950,001 – N6,800,000	12	12	9	10
N6,800,001 – N7,800,000	10	21	-	11
N7,800,001 – N8,600,000	4	6	-	4
N8,600,001 – N11,800,000	13	14	8	8
Above N11,800,000	10	13	4	7
<b>Balance, end of year</b>	<b>547</b>	<b>519</b>	<b>193</b>	<b>216</b>

The average number of full time persons employed by the Company during the year was as followed:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Executive Directors	6	7	2	3
Management staff	128	123	71	81
Non management staff	419	396	122	135
	<b>553</b>	<b>526</b>	<b>195</b>	<b>219</b>

#### ii Directors' remuneration:

Remuneration paid to the directors of the Company was as follows:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Executive compensation	317,500	317,435	206,400	213,319
Directors fees	13,750	53,857	13,750	53,857
Other directors expenses	98,602	67,417	68,602	43,417
	<b>429,852</b>	<b>438,709</b>	<b>288,752</b>	<b>310,593</b>

#### 54 Supplementary statement of profit or loss information - Continued

*The directors' remuneration shown above (excluding pension contributions and other allowances):*

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
Chairman	7,200	35,200	5,200	5,200
Highest paid director	55,757	130,757	45,125	75,000

The emoluments of all other directors fell within the following range:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
₦500,000 - ₦1,000,000	3	3	0	0
Above ₦2,000,000	12	12	9	9
	<b>15</b>	<b>15</b>	<b>9</b>	<b>9</b>

#### 55 Related parties

##### Parent

Mutual Benefits Assurance Plc (incorporated in Nigeria) is the ultimate parent of the group.

Transactions between Mutual Benefits Assurance and the subsidiaries also meet the definition of related party transactions. Where these are eliminated on consolidation, they are not disclosed in the consolidated financial statements.

##### Transactions with key management personnel

The Group's key management personnel, and persons connected with them are considered to be related parties for disclosure purposes. The definition of key management includes close members of family of key personnel and any entity over which key management exercise control. The key management personnel have been identified as the executive and non-executive directors of the Group. Close members of family are those family members who may be expected to influence, or be influenced by that individual in their dealings with Mutual Benefits Assurance Plc.

The volume of related party transactions, outstanding balances at the period end, and related expense and income for the period are as follows:

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>Key management compensation</b>				
Salaries and other short-term benefits	317,500	380,993	206,400	276,877
Directors fees and allowance	83,328	107,754	13,750	10,116
Defined contribution pension	6,768	6,602	4,368	4,202
Other directors expenses	30,000	24,000	-	-
	<b>437,596</b>	<b>519,349</b>	<b>224,518</b>	<b>291,195</b>

## 55 Related parties - Continued

### Transactions with key management personnel

Note	GROUP		COMPANY	
	2017 N'000	2016 N'000	2017 N'000	2016 N'000
<b>Loans and advances to directors</b>				
Opening balance	76,054	98,418	-	10,000
Granted during the year	-	11,000	-	-
Repayment	(54,004)	(33,364)	-	(10,000)
<b>Balance as at 31 December</b>	<b>22,050</b>	<b>76,054</b>	-	-
Interest earned	6,464	18,643	-	500

Loans to key management personnel include mortgage loans and other personal loans which are given under terms that are no more favourable than those given to other staff. Mortgage loans are secured by the underlying assets. All other loans are unsecured.

No provision has been recognised in respect of loans given to key management personnel (2016:Nil).

During the year, the Company carried out transactions with some entities related to it. Details of these transactions and outstanding balances are stated below:

Name of related party	GROUP			
	Nature of relationship	Types of transaction	2017 N'000	2016 N'000
<b>Receivables</b>				
Mutual Homes & Properties Ltd	Subsidiary	Loans	639,427	1,050,496
Mutual Benefits Microfinance Bank Ltd	Subsidiary	Current account	3,937	11,900
Mutual Benefits Microfinance Bank Ltd	Subsidiary	Fixed deposit	209,489	176,483
Prime Exploration and Production Limited	Directors	Loan	10,162,578	-
Mutual Benefits Life Assurance Limited	Subsidiary	Intercompany	155,508	86,686
Mutual Benefits Liberia	Subsidiary	Intercompany	25,235	20,936

## 56 Contingent liabilities

### *Litigation and claims*

The Company has a contingent liability of 2.46 billion Japanese Yen (JPY) equivalent to ₦6.7billion in 2017 (2016: ₦6.4 billion) in respect of the convertible bond issued in 2007 in which Daewoo Securities (Europe) acted as paying agent and subscriber to the bond. This liability arose as a result of disagreement between amount confirmed by Daewoo Securities as at 31 December 2014 and the balance in the books of the Company as analysed below:

	JYP	₦'000
Balance confirmed by Daewoo Securities as at 31 December 2014	4,710,900	12,789,151
Balance admitted by Mutual Benefits Assurance Plc	2,250,000	6,108,300
<b>Disputed Balance</b>	<b>2,460,900</b>	<b>6,680,851</b>

The ongoing litigation between Daewoo Securities and Mutual Benefits Assurance Plc remained unresolved, therefore the contingent liabilities continued to be carried in the books as 2.46 billion Japanese Yen (JPY) (2017: ₦6.7billion)

	COMPANY	
	2017 ₦'000	2016 ₦'000
Profit/(loss) before income tax	849,091	(1,248,946)
Disputed balance	(6,680,851)	(6,406,215)
<b>Revised position - loss</b>	<b>(5,831,760)</b>	<b>(7,655,161)</b>
Net assets	5,466,843	4,810,735
Disputed balance	(6,680,851)	(6,406,215)
<b>Revised net asset</b>	<b>(1,214,008)</b>	<b>(1,595,480)</b>

In addition the Company is presently involved in Seventeen (17) litigations as defendants with estimated claims of ₦626,642,476 (2016: ₦12,060,000). In the directors' opinion, after taking appropriate legal advice, the outcome of these legal claims will not give rise to any significant loss at 31 December 2017.

### ii *Capital commitments*

The Directors are of the opinion that all known liabilities and commitments which are relevant in assessing the Company's state of financial affairs have been taken into account in the preparation of these consolidated and separate financial statements.

## 57 Contravention of laws and regulations

The Company contravened certain laws and regulations during the year. Details of the contraventions and the appropriate penalties are as follows:

	₦
Late filing of 2012-2015 annual account to Sec	30,925,000
Refilling of 2016 annual returns to NAICOM	500,000

## 58 Event after the reporting date

There were no events after the reporting date that requires disclosure or adjustment in the consolidated and separate financial statements that has not been disclosed or adjusted.

	General accident	Aviation & oil and gas	Bond	Marine	Motor	Fire	Dec 2017 Total	Dec 2016
	N'000	N'000	N'000	N'000	N'000	N'000	N'000	N'000
Gross premium written	1,519,573	1,388,838	43,519	844,751	2,702,947	799,346	7,298,974	6,586,846
Changes in unexpired premium	(65,101)	(59,500)	(1,864)	(36,191)	(115,799)	(34,245)	(312,701)	73,901
Gross premium earned	1,454,472	1,329,338	41,655	808,560	2,587,147	765,101	6,986,273	6,660,747
Premiums ceded to reinsurers	(217,636)	(198,913)	(6,233)	(120,987)	(387,123)	(115,395)	(1,046,287)	(1,515,476)
<b>Net premium earned</b>	1,236,836	1,130,425	35,422	687,573	2,200,025	649,705	5,939,986	5,145,271
Commission received	32,294	24,418	1,277	20,470	45,323	18,467	142,249	312,481
<b>Total underwriting income</b>	1,269,130	1,154,843	36,699	708,043	2,245,348	668,172	6,082,235	5,457,752
Gross claims paid	436,623	387,948	-	235,966	755,021	223,283	2,038,841	1,487,494
Change in outstanding claims	42,747	37,981	-	23,102	73,919	21,860	199,609	(74,536)
<b>Gross claim incurred</b>	479,369	425,929	-	259,068	828,940	245,144	2,238,450	1,412,958
Reinsurance recoveries	64,403	57,223	-	34,806	111,368	32,935	300,735	253,039
Due from re-insurers	5,063	4,499	-	2,736	8,756	2,589	23,644	155,750
<b>Gross recoveries</b>	69,466	61,722	-	37,542	120,124	35,524	324,379	408,789
<b>Net benefits and claims</b>	409,903	364,207	-	221,526	708,816	209,619	1,914,071	1,004,169
<b>Net income</b>	<b>859,227</b>	<b>790,636</b>	<b>36,699</b>	<b>486,517</b>	<b>1,536,531</b>	<b>458,553</b>	<b>4,168,163</b>	<b>4,453,584</b>
<b>UNDERWRITING EXPENSES</b>								
Amortised deferred acquisition costs	(229,986)	(210,199)	(6,587)	(127,852)	(409,088)	(120,980)	(1,104,691)	(1,101,947)
Other underwriting expenses	(153,035)				(364,213)		(517,247)	(479,554)
<b>Underwriting profit</b>	<b>476,207</b>	<b>580,437</b>	<b>30,112</b>	<b>358,665</b>	<b>763,231</b>	<b>337,573</b>	<b>2,546,225</b>	<b>2,872,083</b>

	31 Dec. 2017	31 Dec 2016	31 Dec. 2015	31 Dec. 2014	31 Dec. 2013
	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>	<b>N'000</b>
<b>ASSETS</b>					
Cash and cash equivalents	8,345,638	10,734,374	14,016,106	13,207,978	3,702,341
<b>Financial assets:</b>					
Available-for-sale investment securities	849,524	849,374	694,036	549,418	825,933
Fair value through profit or loss	110,952	64,097	93,463	128,201	219,113
Loans and receivables	12,245,702	12,410,169	11,799,273	9,096,984	11,834,606
Held-to-maturity	16,840,317	8,214,636	-	-	-
Assets pledged as collateral	168,064	91,188	115,297	129,467	121,712
Trade receivables	629,280	462,616	208,703	66,515	316,894
Reinsurance assets	2,455,731	1,871,739	1,414,600	1,562,803	862,608
Other receivables	993,182	888,020	1,454,498	1,386,475	1,177,989
Deferred acquisition costs	485,283	340,338	322,609	260,153	361,815
Finance lease receivables	145,055	420,049	1,044,864	518,455	786,978
Inventories	907,822	1,332,864	1,533,164	3,020,272	3,574,848
Investment properties	8,566,000	8,726,390	8,731,665	6,984,764	1,846,398
Investments in associates	-	-	6,116	-	-
Intangible assets	43,994	73,531	89,646	99,133	26,393
Property, plant and equipment	3,922,931	4,024,297	3,850,522	5,905,509	5,436,785
Statutory deposit	500,000	500,000	500,000	500,000	500,000
Deposit for shares	480,588	460,588	417,587	515,479	371,255
Deferred tax assets	-	-	-	97,097	89,696
Goodwill	1,543	1,543	1,543	17,980	190,108
<b>Total assets</b>	<b>57,691,606</b>	<b>51,465,813</b>	<b>46,293,692</b>	<b>44,046,683</b>	<b>32,245,472</b>
<b>LIABILITIES</b>					
Insurance contract liabilities	10,299,090	7,401,872	6,087,972	5,194,547	5,558,453
Investment contract liabilities	26,564,221	25,956,771	24,217,581	20,857,951	14,936,770
Trade payables	2,858,296	1,270,219	816,655	81,322	178,284
Other liabilities	1,161,224	1,710,996	1,285,888	5,569,823	3,713,282
Deposit liabilities	259,268	203,845	509,867	485,281	277,369
Book overdraft	-	-	-	6,605	248,038
Borrowings	6,509,170	6,258,070	4,073,095	3,619,988	3,791,739
Current income tax liabilities	687,173	503,843	521,385	505,961	455,980
Deferred tax liabilities	1,063,084	1,147,429	1,136,079	1,237,469	701,262
<b>Total liabilities</b>	<b>49,401,526</b>	<b>44,453,045</b>	<b>38,648,522</b>	<b>37,558,947</b>	<b>29,861,177</b>
<b>EQUITY</b>					
Share capital	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000
Treasury shares	(250)	(250)	(250)	(250)	(250)
Foreign currency translation reserve	911,064	906,502	184,491	127,775	14,606
Contingency reserve	2,801,764	2,533,160	2,292,040	1,942,418	1,436,756
Revaluation reserve	1,467,403	1,288,563	1,288,563	1,288,563	1,288,563
Accumulated losses	(1,079,247)	(1,838,814)	(246,829)	(893,909)	(4,597,996)
<b>Shareholders's fund</b>	<b>8,100,734</b>	<b>6,889,161</b>	<b>7,518,015</b>	<b>6,464,597</b>	<b>2,141,679</b>
Owners of the parent	8,100,734	6,889,161	7,518,015	6,464,597	2,141,679
Non-controlling interests in equity	189,346	123,607	127,154	23,139	242,616
<b>Total equity</b>	<b>8,290,080</b>	<b>7,012,768</b>	<b>7,645,169</b>	<b>6,487,736</b>	<b>2,384,295</b>
<b>Total liabilities and equity</b>	<b>57,691,606</b>	<b>51,465,813</b>	<b>46,293,691</b>	<b>44,046,683</b>	<b>32,245,472</b>

	2017	2016	2015	2014	2013
	N'000	N'000	N'000	N'000	N'000
Gross premium written	14,037,879	12,143,610	14,598,070	15,451,048	8,125,494
Premium earned	13,352,960	11,982,537	13,801,208	15,535,631	7,680,854
Profit/(loss) before income tax	1,335,093	(1,068,666)	1,195,271	4,980,892	911,075
Income tax expense	(312,585)	(277,620)	(303,500)	(758,954)	(355,325)
Profit/(loss) after income tax	1,022,508	(1,346,286)	891,771	4,221,938	555,750
Transfer to contingency reserve	(268,604)	(241,120)	(349,622)	(505,662)	(184,147)
Earnings per share- Basic (kobo)	13	(17)	10	53	6.95
Earnings per share- Diluted (kobo)	13	(17)	10	53	6.95

	31 Dec. 2017	31 Dec 2016	31 Dec. 2015	31 Dec. 2014	31 Dec. 2013
	N'000	N'000	N'000	N'000	N'000
<b>ASSETS</b>					
Cash and cash equivalents	3,249,277	3,804,953	4,111,237	5,273,617	1,127,905
<b>Financial assets:</b>					
Available-for-sale investment securities	21,553	21,553	1,000	10,000	-
Fair value through profit or loss	110,952	64,097	93,463	128,201	125,739
Loans and receivables	633,143	770,941	759,843	519,328	4,658,929
Held to maturity	4,457,954	2,030,905	-	-	-
Assets pledged as collateral	168,064	91,188	115,297	129,467	121,712
Trade receivables	278,159	102,994	64,769	23,443	247,225
Reinsurance assets	1,086,826	1,057,693	1,224,190	1,235,294	700,876
Other receivables	560,682	319,213	770,158	523,908	174,749
Deferred acquisition costs	312,182	235,053	261,798	208,844	295,460
Finance lease receivables	134,044	147,965	668,727	739,877	165,925
Investment properties	56,000	56,000	56,000	47,000	-
Investment in subsidiaries	4,000,000	4,000,000	2,000,000	2,000,000	2,655,138
Intangible assets	15,387	33,305	57,303	89,222	9,746
Property, plant and equipment	2,925,601	3,152,644	3,037,357	3,204,920	2,910,553
Statutory deposit	300,000	300,000	300,000	300,000	300,000
Deposit for shares	410,588	390,588	2,277,587	55,479	954,255
<b>Total assets</b>	<b>18,720,412</b>	<b>16,579,092</b>	<b>15,798,729</b>	<b>14,488,600</b>	<b>14,448,212</b>
<b>LIABILITIES</b>					
Insurance contract liabilities	4,352,606	3,822,730	3,971,168	3,364,254	3,768,829
Trade payables	1,028,272	452,495	277,749	383,215	44,074
Other liabilities	235,695	287,412	236,580	701,278	2,954,576
Book overdraft	-	-	-	6,605	7,670
Borrowings	6,509,170	6,258,070	4,073,095	3,562,515	3,731,443
Current income tax liabilities	422,005	217,733	317,932	248,738	202,778
Deferred tax liabilities	705,821	729,917	720,943	673,346	433,962
<b>Total liabilities</b>	<b>13,253,569</b>	<b>11,768,357</b>	<b>9,597,467</b>	<b>8,939,951</b>	<b>11,143,332</b>
<b>EQUITY</b>					
Share capital	4,000,000	4,000,000	4,000,000	4,000,000	4,000,000
Treasury shares	(250)	(250)	(250)	(250)	(250)
Contingency reserve	2,398,485	2,179,515	1,981,910	1,665,665	1,216,911
Revaluation reserve	1,339,395	1,288,563	1,288,563	1,288,563	1,288,563
Accumulated losses	(2,270,787)	(2,657,093)	(1,068,961)	(1,405,329)	(3,200,344)
<b>Shareholders's fund</b>	<b>5,466,843</b>	<b>4,810,735</b>	<b>6,201,262</b>	<b>5,548,649</b>	<b>3,304,880</b>
<b>Total liabilities and equity</b>	<b>18,720,412</b>	<b>16,579,092</b>	<b>15,798,729</b>	<b>14,488,600</b>	<b>14,448,212</b>

	2017	2016	2015	2014	2013
	N'000	N'000	N'000	N'000	N'000
Gross premium written	7,298,974	6,586,846	10,541,503	11,354,526	5,326,871
Premium earned	6,986,273	6,660,747	10,230,490	11,347,162	5,246,029
Profit/(loss) before income tax	849,091	(1,248,946)	901,266	2,742,315	691,577
Income tax expense	(243,815)	(141,581)	(248,653)	(498,547)	(116,707)
Profit/(loss) after income tax	605,276	(1,390,527)	652,613	2,243,768	574,870
Transfer to contingency reserve	(218,970)	(197,605)	(316,245)	(448,754)	(159,806)
Earnings/(loss) per share- Basic (kobo)	8	(17)	8	28	7
Earnings/(loss) per share- Diluted (kobo)	8	(17)	8	28	7

	GROUP		COMPANY					
	2017	2016	2017	2016				
	N'000	N'000	N'000	N'000				
Gross premium written	14,037,879	12,143,610	7,298,974	6,586,846				
Net benefits and claims	(5,154,205)	(3,348,883)	(1,914,071)	(1,004,168)				
Premiums ceded to reinsurers	(1,885,655)	(1,711,110)	(1,046,287)	(1,515,476)				
Other charges and expenses	(5,255,290)	(7,418,194)	(3,416,805)	(5,068,104)				
Fees and commission	309,646	430,522	142,249	312,481				
	2,052,375	95,945	1,064,060	(688,421)				
Investment income	1,597,262	979,765	896,167	560,027				
<b>Value added/(consumed)</b>	<b>3,649,637</b>	<b>1,075,710</b>	<b>1,960,227</b>	<b>(128,394)</b>				
<b>Applied to pay:</b>								
Employee benefits	1,939,809	53%	1,914,606	178%	846,284	43%	931,921	-726%
Government as tax	418,716	11%	266,270	25%	289,697	15%	132,607	-103%
<b>Retained in the business:</b>								
Contingency reserve	268,604	7%	241,120	22%	218,970	11%	197,605	-154%
Profit/(loss) for the year	1,036,481	28%	(1,350,866)	-126%	605,276	31%	(1,390,527)	1083%
Non-controlling interest	(13,973)	0%	4,580	0%	-	-	-	-
<b>Value added/(consumed)</b>	<b>3,649,637</b>	<b>100%</b>	<b>1,075,710</b>	<b>100%</b>	<b>1,960,227</b>	<b>100%</b>	<b>(128,394)</b>	<b>100%</b>

Value added/(consumed) statement represents the wealth created/(consumed) by the efforts of the Group and its employees' efforts based on ordinary activities and the allocation of that wealth being created/(utilised) between employees, shareholders, government and that retained for the future creation of more wealth.

DATE	AUTHORISED (N)		ISSUED & FULLY PAID-UP (N)		CONSIDERATION
	INCREASE	CUMULATIVE	INCREASE	CUMULATIVE	
1995	-	5,000,000	-	5,000,000	CASH
1995	15,000,000	20,000,000	15,000,000	20,000,000	CASH
1996	10,000,000	30,000,000	10,000,000	30,000,000	CASH
1999	40,000,000	70,000,000	40,000,000	70,000,000	CASH
2001	150,000,000	220,000,000	-	70,000,000	CASH
2002	280,000,000	500,000,000	150,000,000	220,000,000	CASH (IPO)
2003	-	500,000,000	73,483,333	293,483,333	BONUS(1:3)
2004	-	500,000,000	206,516,667	500,000,000	CASH (RIGHTS)
2006	2,500,000,000	3,000,000,000	450,000,000	950,000,000	BONUS(9:10)
2007	2,000,000,000	5,000,000,000	2,394,370,000	2,844,370,000	CASH(PUBLIC OFFER)
2009	-	5,000,000	1,155,639,000	4,000,000,000	CASH (Capitalisation of deposit for shares)

### ADMISSION FORM

Please tear here

#### ADMISSION FORM

**Mutual Benefits Assurance Plc.** RC.269837

The 21st Annual General Meeting of Mutual Benefits Assurance Plc will be held at PREMIER HOTEL, IBADAN on Wednesday, 27th June, 2018 at 11:00 am

Name of Shareholder\* \_\_\_\_\_

#### IF YOU ARE UNABLE TO ATTEND THE MEETING

A member (shareholder) who is unable to attend an Annual General meeting is allowed by law to vote by proxy and the above Proxy Form has been prepared to enable you to exercise your right to vote in case you can not personally attend the meeting.

- A. This admission form must be produced by his proxy in order to obtain entrance to the Annual General Meeting.

\_\_\_\_\_

- B. Shareholder or their proxies are requested to sign the admission form before attending the meeting:

\_\_\_\_\_

Name of Person attending: \_\_\_\_\_

Signature of Person attending: \_\_\_\_\_



# Get Your Dividend the Instant You Need It with e-DIVIDEND PAYMENT



213, Herbert Macaulay Way,  
Adekunle -Yaba,  
P.O. Box 51585,  
Falomo-Ikoyi, Lagos.  
Phone: 01-8920492, 8920492  
Fax: 01 -2702361

e-Mail: info@meristemregistrars.com  
Website: www.meristemregistrars.com

To:  
The Registrar,  
Meristem Registrars Limited,  
213, Herbert Macaulay Way,  
Adekunle -Yaba,  
Lagos.

I/We hereby request that from now on, all my/our dividend warrant(s) due to me/us from my/our holding(s) in all the companies ticked at the right hand column be paid to my/our Bank named below.

Bank Name: \_\_\_\_\_

Bank Address: \_\_\_\_\_

NUBAN Account Number: \_\_\_\_\_

Shareholder's Full Name: \_\_\_\_\_  
(Surname First)

Shareholder's Address: \_\_\_\_\_  
\_\_\_\_\_

E-mail: \_\_\_\_\_

Mobile Phone: \_\_\_\_\_

CSCS CHN: \_\_\_\_\_ CSCS A/C No: \_\_\_\_\_

Stockbroker: \_\_\_\_\_

Single Shareholder's Signature: \_\_\_\_\_

Joint Shareholder's Signature 1) \_\_\_\_\_

2) \_\_\_\_\_

If company,  
Authorized Signatories 1) \_\_\_\_\_

2) \_\_\_\_\_

Company Seal: \_\_\_\_\_

Authorized Signature & Stamp Of Bankers:

Sort Code: 

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e-DIVIDEND PAYMENT One  
Stop Solution to Unclaimed  
Dividend – Take Advantage of It!

Please tear here

Get Your Dividend the  
Instant You Need It with  
e-DIVIDEND PAYMENT



213, Herbert Macaulay Way,  
Adekunle-Yaba,  
P.O. Box 51585,  
Falomo-Ikoyi, Lagos.  
Phone: 01-8920492, 8920492  
Fax: 01-2702361

e-Mail: info@meristemregistrars.com  
Website: www.meristemregistrars.com

To:  
The Registrar,  
Meristem Registrars Limited,  
213, Herbert Macaulay Way,  
Adekunle-Yaba,  
Lagos.

I/We hereby request that from now on, all my/our dividend warrant(s) due to me/us from my/our holding(s) in all the companies ticked at the right hand column be paid to my/our Bank named below.

Bank Name: \_\_\_\_\_

Bank Address: \_\_\_\_\_

NUBAN Account Number: \_\_\_\_\_

Shareholder's Full Name: \_\_\_\_\_  
(Surname First)

Shareholder's Address: \_\_\_\_\_

E-mail: \_\_\_\_\_

Mobile: \_\_\_\_\_

CSCS CHN \_\_\_\_\_ CSCS A/C No \_\_\_\_\_

Stockbroker: \_\_\_\_\_

Single Shareholder's Signature: \_\_\_\_\_

Joint Shareholder's Signature 1) \_\_\_\_\_  
2) \_\_\_\_\_

If company, Authorized Signatories 1) \_\_\_\_\_  
2) \_\_\_\_\_

Company Seal: \_\_\_\_\_

Authorized Signature & Stamp Of Bankers: \_\_\_\_\_

Sort Code: 

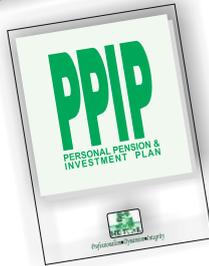
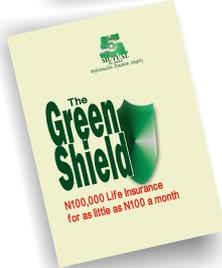
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Please tick as applicable

AFRINVEST EQUITY FUND	
AIRLINE SERVICE & LOGISTICS PLC	
BERGER PAINTS NIG PLC	
CAVERTON OFFSHORE LIMITED	
HELLARAMS BOND	
CONSOLIDATED HALLMARK INSURANCE PLC	
CUSTODIAN & ALLIED INSURANCE PLC	
ENCON NIGERIA LIMITED	
eTRANZACT	
FIDSON HEALTHCARE LIMITED	
FOOD CONCEPTS & ENTERTAINMENT PLC	
FTN COCOA PROCESSORS PLC	
GEO-FLUIDS PLC	
JUBILEE LIFE SAVINGS & LOANS LTD	
MAMA CASS RESTAURANTS LIMITED	
MUTUAL BENEFITS ASSURANCE PLC	
NASCON PLC	
NEIMETH INT'L PHARMS PLC	
NIGER STATE BOND	
PAINTS & COATINGS MANUFACTURERS NIG PLC	
R.T. BRISCOE NIGERIA PLC	
REGENCY ALLIANCE INSURANCE PLC	
SMART PRODUCTS NIGERIA LIMITED	
SOVEREIGN TRUST INSURANCE PLC	
TANTALIZERS PLC	
THE BGL NUBIAN FUND	
THE BGL SAPPHIRE FUND	
THOMAS WYATT PLC	
ZENITH ETHICAL FUND	
ZENITH EQUITY FUND	
ZENITH INCOME FUND	

e-DIVIDEND PAYMENT – One  
Stop Solution to Unclaimed  
Dividend – Take Advantage of It!

**GENERAL BUSINESS PRODUCTS**



- Property Insurance
  - Fire and Special Perils
  - Burglary/ House Breaking
  - Householders, House-owners Comprehensive
  - Marine Cargo
  - Marine Hull
  - Motor
  - Goods- in-Transit
  - All Risks
  - Engineering
  - Industrial All Risks
- Liability/Bond Insurance
  - Money
  - Professional Indemnity
  - Fidelity Guarantee
  - Public Liability/Product Liability
  - Employers' Liability
  - Director's Liability
  - Bond and Suretyship
  - Workmen's Compensation
- Special Risks
  - Aviation & Related Risks
  - Oil & Gas

**LIFE PRODUCTS**

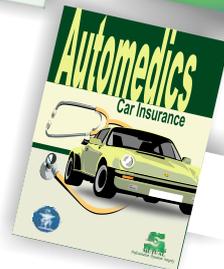
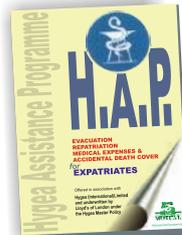
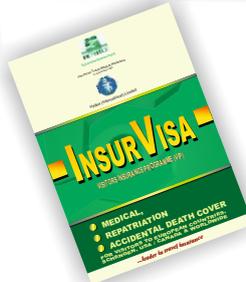
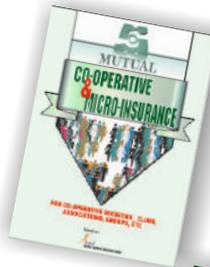
- Insurances of the Person
  - ✕ Personal Accident
  - ✕ Group Personal Accident
  - ✕ Individual Savings & Pension Plan
  - ✕ Personal Pension & Investment Plan
  - ✕ Mutual Education Guarantee Plan
  - ✕ Keyman Assurance
  - ✕ Mortgage Protection
  - ✕ Group Life Assurance
  - ✕ Term Assurance
  - ✕ Endowment Assurance

**RETAIL MARKETING PRODUCTS**

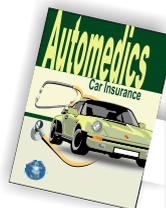
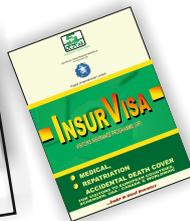
- Insurvisa -Travel Insurance
- Greenshield - 24 hr. Accident Cover
- Greenshield - Life
- Mutual Group Investment Protection Plan
- Micro Personal Investment Plan

**SPECIAL PRODUCTS**

- ▾ Automedics Car Insurance
- ▾ Micro Insurance
- ▾ Hygea Assistance - Overseas Health Insurance for Expatriates and Nigerians.
  - Expatriates
  - Nigerians



- Event Centre Insurance
- Advertising Agency Insurance
- Corporate Office Insurance
- Sales Office Insurance
- Hair Salon Insurance
- Law Firm Insurance
- Accounting Firm Insurance
- Hotel Insurance
- School Insurance
- Hospital Insurance
- Fast Food Restaurant Insurance
- Nollywood Insurance
- Church Insurance
- Mosque Insurance
- Estate Managers Insurance
- Landlord and Tenant Insurance
- Travel and Tour Agency Insurance
- Market and Shopping
- Complex Insurance
- Salesshop and Supermarket Insurance
- Laundry And Cleaning
- Services Insurance
- Microfinance Bank Insurance
- SME Comprehensive Insurance
- Mega Comprehensive
- Motor Insurance
- Motor Dealers Complimentary
- Motor Insurance
- Politician And Political
- Risk Insurance
- Juvenile Life Assurance
- Lady Life Assurance
- Senior Life Assurance
- Mortgage Endowment Assurance
- Pilgrims Welfare Insurance
- Celebrity Life Assurance



ANNUAL GENERAL MEETING of **Mutual Benefits Assurance Plc.** to be held on **Wednesday, 27th June, 2018** at **PREMIER HOTEL, IBADAN** at 11:00 am

I/We..... of .....  
 ..... being a member of MUTUAL BENEFITS ASSURANCE PLC,  
 hereby appoint \*\* Mr./Mrs..... of .....  
 .....or failing him, the Chairman of the meeting  
 as my/our proxy to vote for me/us or on my/our behalf at the Annual General Meeting of the company to be held on Wednesday, 27th June, 2018 and at any adjournment thereof.  
 Dated this..... day of ..... 2018  
 Shareholder's signature.....

PROXY FORM

RESOLUTION	FOR	AGAINST
1. To lay before the members, the Audited Financial Statements of the Company for the year ended 31st December 2017 together with the Reports of Directors, Auditors and Audit Committee thereon.		
2. To declare a Dividend.		
3. To re-elect the following Directors:		
a. Admiral Festus Porbeni		
b. Prof. Pat Utomi		
c. Mr. Soye Olatunji		
4. To authorize the Directors to fix the remuneration of the External Auditors.		
5. To elect members of the Audit Committee.		

**SPECIAL BUSINESS**

**Ordinary Resolution**  
 6. To approve the remuneration of the Directors.

**IF YOU ARE UNABLE TO ATTEND THE MEETING \*\***

A member of the company entitled to attend and vote at the Annual General meeting is entitled to appoint a proxy to attend and vote instead of him. A proxy need not be a member of the company. A proxy form is enclosed. Executed proxy forms should be returned to the office of the Registrar not less than 48 hours before the time of the meeting.

Following the normal practice, the names of two Directors of the company have been entered on the form to ensure that someone will be at the meeting to act as your proxy, but if you wish you may insert in the blank space on the form (marked) \*\*the name of any person, whether of the company or not, who will attend the meeting and vote on your behalf instead of one of the Directors.

Please sign the proxy form and send it so as to reach: MERISTEM REGISTRARS LIMITED 213, HERBERT MACAULAY WAY, ADEKUNLE YABA LAGOS not less than 24 hours before the time for holding the meeting. If executed by a corporation, the proxy form should be sealed with the common seal.

The proxy must produce the Admission Card sent with the Report and Accounts to obtain entrance to the meeting.

For company's use only No of shares



## Mutual Benefits Assurance Plc. Mutual Benefits Life Assurance Ltd.

**Aret Adams House,** 233, Ikorodu Road, Ilupeju, Lagos. P. O. Box 70986, Victoria Island, Lagos. Tel: +234 (0) 9054744444; MUTUAL CARE:+234 (0) 9054644444  
**Aret Adams House,** 233, Ikorodu Road, Ilupeju, Lagos. P. O. Box 3187, Mushin, Lagos. Tel: +234 (0) 9054744444; MUTUAL CARE:+234 (0) 9054644444  
 E-mail: info@mbaplc.com; Website: www.mbaplc.com E-mail: infombl@mutuallifeng.com; Website: www.mutuallifeng.com

...creating and protecting wealth

### Abeokuta Office

Ikija House  
1, Quarry Road  
Panseke, Abeokuta  
Tel: 08035692773

### Abuja Office

Plot 78, Yakubu Gowon Crescent,  
Asokoro, Abuja.  
Tel: 08038166222, 07034619661  
08036091447, 08037151301

### Ado Ekiti Office

MUTUAL HOUSE,  
Fajuyi Road, Ado-Ekiti.  
Tel: 08129021043, 08058007040  
08037283445

### Akure Office

74A, Hospital Road,  
Continental Junction,  
Akure, Ondo State  
Tel: 08039517268, 08079668663,  
07018401846

### Asaba Office

308, Nnebisi Road,  
Asaba, Delta State  
Tel: 08035497454, 09094620352

### ASPAMDA Office

Favour Plaza Beside GTB  
By Main Gate, ASPAMDA  
Tel: 08060580703

### Benin Office

34, Akpakpava Rd,  
Benin City, Edo State  
Tel: 07060691806

## INTERNATIONAL OPERATIONS

### Mutual Benefits Assurance Niger SA (MBA Niger)

2765, Boulevard del Independence, Yantala YN-2  
Rond Point Gadafawa, BP: 11.92, Niamey, Niger Republic.  
Tel: +227-20752033, Fax: +227-20350332  
site web: www.mbaniger.com

### Kano Office

233, Ikorodu Road, Ilupeju, Lagos. P. O. Box 3187, Mushin, Lagos.  
Tel: 08032079537

### Lekki Office

Oando Service Station,  
Ikota Second Gate,  
Lekki-Epe Expressway,  
Ajah, Lagos.  
Tel: 08034101413

### Ojo Office

Christ In Me Plaza,  
446, Old Ojo Road,  
Lagos.  
08034381617

### Onireke Office

MUTUAL HOUSE,  
Plot 47/49, Kudeti Avenue,  
Onireke, G.R.A,  
Ibadan.  
Tel: 07033687947, 08058010001

### Osogbo Office

Opp Customary Court,  
Court Of Appeal, Oke Ifa  
Tel: 08061256173

### Ota Office 1

Rainbow Tower, Kilometer 127,  
Idiroko Rd. Near NNPC Filing Station  
Tel: 08034318658

### Ota Office 2

Tantolorun Building, Km 1,  
Idi-iroko Road, Iyana-ota Roundabout,  
Sango Ota, Ogun State.  
Tel: 08058011105, 08028277522

### Owerri Office

46 Wetheral Road, Owerri  
Tel: 08038726462

### Port Harcourt Office

Wordway Plaza, 129, Aba  
Road Waterlines, Port Harcourt,  
Tel: 08032703220, 08032700725

### Surulere Office

148, Bode Thomas Street Surulere  
Tel: 08033961056

### Town Planning Office

19/21, Town Planning Way,  
Ilupeju, Lagos.  
Tel: 08037137762

### Warri Office

80, Airport Road  
Opp. Old Airport Road  
Effurun, Warri  
Tel: 08033474557, 08052220201  
08052046585

### Uyo Office

64, Aka Road,  
Uyo, Akwa-ibom State  
Tel: 08188553018

### Yenagoa Office

420, Melford Okilo Expressway  
Yenezue-Gene,  
Opposite Globacom Office  
By Zenith Bank, Yenagoa, Bayelsa  
Tel: 08022344364

### MUTUAL Liberia

Mutual Benefits Assurance Company, MBA HOUSE,  
17th Street, Sinkor, Tubman Boulevard, Monrovia, Republic of Liberia.  
Tel: +(231) 777812257, +(231) 0886769420  
E-mail: mbaliberia@yahoo.com www.mutualbenefitsassurance.com

## MUTUAL RETAIL BRANCHES

### Retail Mainland Office

14/15, Olusoji Idowu Street,  
Off Town Planning,  
Behind Aret Adams House,  
Ilupeju, Lagos.  
08150836968

### Abuja

**Garki**  
Plot 289, 2nd Floor,  
MTN/Vitafoam Building,  
Lagos Crescent, Garki 2,  
FCT Abuja  
08150837013, 08035975922

### Akwa Ibom

**Uyo**  
No 64 Aka Road, Uyo,  
Akwa Ibom State.  
07052346995

### Asaba

Plot 284,  
Nnebisi Road,  
Asaba.  
08150836998, 08037398217

### Badagry

Plot 9, Market Road, Badagry, Lagos  
08183100786

### Cross River State

**Calabar**  
67, Ndidem Usang Iso Road,  
(Marian Road), Calabar  
08150837009, 08033573864

### Edo State

**Benin City**  
No 22, Akpapava Road,  
Benin City, Edo State  
08150837015, 08037152937

### Enugu State

**Enugu**  
1st Floor, 58, Ogui Road,  
Enugu State  
08032717031

### Festac Town

32 Road, DSTV Building,  
1st Floor, Off 3rd Avenue.  
Festac Lagos  
08150837011, 07088918571

### Gbagada

38, Diya Street,  
Gbagada, Lagos  
08150837019, 08131325499

### Gbagi

Shop 51/52,  
Mobus Shopping Complex,  
Opp.Gbagi 2nd Gate,  
New Ife Road, Ibadan  
08150837008, 07031169139

### Ijebu Ode

1st Floor, 100, Ibadan Road,  
Near Amao Tyres, Ijebu- Ode,  
08034051790

### Ikorodu Town

Ayangbure Road,  
Ikorodu, Lagos  
08021057708, 08023512643

### Ikotun Egbe

Tayese Towers, Egbe-  
Isolo Road, Ikotun Lagos  
08150837006, 08036962779

### Ilesha

A98, Orinkinran Street,  
Beside Mt4 Office,  
Osogbo Road, Ilesha  
08150837017, 08035658964

### Ile-ife

35, Ibadan Road,  
PET Building,  
Mayfair, Ile-ife.  
08150837003, 08032065290

### Iwo

Km 4, Iwo-Ibadan Road,,  
Ileko Oba.  
08150837007, 08081063289

### Kwara State

**Ilorin**  
199, Ibrahim Taiwo Road,  
Ilorin, Kwara State.  
08150837014, 08030634220

### Ogbomosh

LAUTECH Teaching Hospital,  
Ilorin Road, Ogbomosh,  
Oyo State  
08150836999, 08032200333

### Ogudu

41A, LSDPC Housing Estate,  
Ogudu Road,  
Lagos  
08150837000, 08023591109

### Ogun State

**Abeokuta**  
Old Savanah Building,  
Quarry Road, Abeokuta,  
Ogun State  
08150837016, 0803543827

### Ondo State

**Akure**  
2nd Floor, Iyeoma Plaza,  
Alagbaka, Akure.  
08038239940

### Osun State

**Osogbo**  
Obafemi Awolowo Way,  
Opp. Govt. Annex,  
Okefia, Osogbo  
08033682909

### Oyo State

Ring Road, Ibadan  
No. 1A, Akinyemi Street,  
By GTBank, Ring Road, Ibadan,  
Oyo State.  
08150837012, 08034430794

### Oyo Town

No 50, Ogbomosho Road,  
Opposite General Hospital,  
Oyo State  
08150837001, 07062248974

### Sango Otta

Joju Junction, Sango  
Otta  
08150837004, 08150836997,  
08055764905

### Shagamu

137A, Akarigbo Road Ijoku,  
Shagamu, Ogun State  
08023686157

### Yaba

194, Herbert Macaulay Way,  
Yaba, Lagos  
08150837010

## Acknowledgments

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[www.xstrataconsulting.com](http://www.xstrataconsulting.com)

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